	Provision	Section in Agreement	Summary
a.	Disclaimer of warranties	§7 POS Software License Agreement, **EXHIBITS B**; §6, **EXHIBIT A** to Hardware Support, Agreement **EXHIBITS B**	We disclaim or limit most warranties concerning the POS software.
b.	Disclaimer of consequential damages	§16.11.8, Franchise Agreements;§10, **EXHIBIT A**, Hardware Support Agreement, **EXHIBITS B**	We disclaim consequential damages in the named agreements.
c.	Limitation of actions	§16.11.6, Franchise Agreements	Claims relating to the relationship between the parties must be brought within 2 years of the occurrence of the facts giving rise to the claim.
d.	Waiver of jury trial	§16.11.7, Franchise Agreement	The parties waive their right to a jury trial of disputes between them.
e.	Waiver of punitive damages	§16.11.8, Franchise Agreement	The parties waive their right to claim punitive damages in any dispute between them.

ITEM 18: PUBLIC FIGURES

We do not use any public figure to promote our franchise.

[Item 19 Starts on Following Page]

ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the FDD. Financial performance information that differs from that included in this Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet that you are considering buying; or (2) a franchisor supplements the information provided in Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

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On your reasonable request, we will make available written substantiation of the data used in preparing the following information.

This Item 19 sets forth certain historical data for franchised businesses. The following tables show sales and vehicle counts of franchised stores for each of the full 2025, 2024, and 2023 calendar years. All franchised service centers which were open for 12 full months in each respective year are included in the tables below. All company-owned service centers have been excluded from this Item 19. Certain of the franchised service centers participated in optional programs, such as the Jiffy Lube Brakes & Services program and the extended automotive repair and maintenance services program.

The sales reported are Gross Sales, which means all receipts for goods and services sold in the ordinary course of business, excluding sales tax, coupons, discounts, proceeds of sales of recovered materials and amounts refunded to customers. This number is the basis for payment of royalty fees. Vehicle count reported is the total number of separate customer transactions experienced by a store. Although a store may have serviced the same vehicle on multiple occasions during the calendar year, each occasion would be reported as one vehicle. All data for all stores is reported daily through a point of sale computer system. These figures have not been audited, although we believe them to be reliable.

The Sales Tables and Vehicles Count Tables are broken into four quartiles. Each quartile displays ranges of "High," "Average," "Low," and "Median" annual Gross Sales vehicle counts, and the number and percentage of franchised service centers that exceeded the average in each quartile. The total system is also displayed with the ranges of High, Average, Low and Median for each and the percentage of service centers that exceeded the average.

For purposes of this Item 19, "**Net Adjusted Sales**" are calculated as Gross Sales minus promotions, warranty, non-royalty income, and any national billed fleet discounts.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.

COMPARATIVE ANNUAL SALES

	Range	2023 Net Adjusted Sales	2023 # of stores	2024 Net Adjusted Sales	2024 # of stores	2025 Net Adjusted Sales	2025 # of stores
First Quartile	Low	$139,217.68		$183,195.48		$195,660.88	
	Avg	$556,741.51	416	$550,163.03	414	$549,346.49	433
	High	$729,680.57		$708,789.39		$713,933.96	
	Median	$584,454.64		$571,464.00		$571,061.88	
Number/Percent above Avg			243/ 58.4%		230/ 55.6%		239/ 55.2%
Second Quartile	Low	$729,998.08		$708,809.48		$714,649.41	
	Avg	$848,478.70	415	$843,869.44	413	$857,988.13	433
	High	$967,463.37		$972,265.58		$1,004,242.61	
	Median	$846,297.00		$850,315.50		$856,106.23	
Number/Percent above Avg			204/ 49.2%		212/ 51.3%		212/ 49%
Third Quartile	Low	$967,493.88		$972,882.55		$1,004,303.51	
	Avg	$1,119,752.18	414	$1,127,870.04	413	$1,160,376.45	433
	High	$1,301,138.65		$1,328,308.70		$1,365,632.94	
	Median	$1,121,068.48		$1,114,470.69		$1,145,176.23	
Number/Percent above Avg			212/ 51.2%		184/ 44.6%		199/ 46%
Fourth Quartile	Low	$1,204,157.77		$1,329,319.72		$1,368,484.27	
	Avg	$1,774,930.06	416	$1,811,935.23	414	$1,871,163.73	433
	High	$4,723,993.96		$5,564,791.13		$5,962,732.95	
	Median	$1,652,896.19		$1,696,208.83		$1,741,654.25	
Number/Percent above Avg			164/ 39.4%		156/ 37.7%		157/ 36.3%
System	Low	$139,217.68		$183,195.48		$195,660.88	
	Avg	$1,075,058.06	1,661	$1,083,577.44	1,654	$1,109,718.70	1,732
	High	$4,723,993.96		$5,564,791.13		$5,962,732.95	
	Median	$967,463.37		$972,574.07		$1,004,273.06	
Number/Percent above Avg			670/ 40.3%		666/ 40.3%		701/ 40.5%

COMPARATIVE ANNUAL VEHICLE COUNT*

	Range	2023 Vehicle Count	2023 # of stores	2024 Vehicle Count	2024 # of stores	2025 Vehicle Count	2025 # of stores
First Quartile	Low	1,524		1,635		1,710	
	Avg	5,093	416	4,781	414	4,536	433
	High	6,420		6,058		5,773	
	Median	5,290		4,972		4,675	
Number/Percent above Avg			235/ 56.5%		238/ 57.5%		240/ 55.4%
Second Quartile	Low	6,425		6,060		5,776	
	Avg	7,463	415	7,066	413	6,774	433
	High	8,479		8,090		7,818	
	Median	7,446		7,060		6,743	
Number/Percent above Avg			204/ 49.2%		204/ 49.4%		206/ 47.6%
Third Quartile	Low	8,483		8,093		7,820	
	Avg	9,806	416	9,316	413	8,940	433
	High	11,180		10,682		10,233	
	Median	9,892		9,287		8,942	
Number/Percent above Avg			218/ 52.4%		200/ 48.4%		218/ 50.3%
Fourth Quartile	Low	11,181		10,685		10,236	
	Avg	14,535	414	13,925	414	13,519	433
	High	28,750		29,757		29,360	
	Median	13,585		12,920		12,631	
Number/Percent above Avg			158/ 38.2%		161/ 38.9%		163/ 37.6%
System	Low	1,524		1,635		1,710	
	Avg	9,219	1,661	8,773	1,654	8,442	1,732
	High	28,750		29,757		29,360	
	Median	8,479		8,092		7,819	
Number/Percent above Avg			706/ 42.5%		698/ 42.2%		737/ 42.6%

* Note: The quartiles are calculated independently for both vehicle count and sales.

NEW FRANCHISE STORE HISTORY

Except as described below, the following tables describe sales and vehicle counts of all new franchise service centers established in each of the 2023, 2024 and 2025 calendar years. The following tables exclude any new company-owned service centers. A new service center is a service center that is newly constructed and not converted from a pre-existing service center or similar automotive service business. The first horizontal set of figures in each chart (which provides information for each of 2023, 2024 and 2025) describes new service centers which had their first full year of operations in 2023. The second horizontal set of figures in each chart (which provides information for each of 2024 and 2025) describes new service centers which had their first full year of operations in 2024. The third horizontal set of figures in each chart (which provides information for 2025) describes new service centers which had their first full year of operations in 2025. The charts provide sales and vehicle information only for those new service centers which were in operation for all of a particular calendar year.

COMPARATIVE ANNUAL SALES OF NEW STORES

	2023		2024		2025	
Range	**Net Adjusted Sales**	**# of Stores**	**Net Adjusted Sales**	**# of Stores**	**Net Adjusted Sales**	**# of Stores**
Low	$348,748.94		$373,752.58		342,477.79	
Avg	$993,297.22	28	$949,562.70	28	818,749.99	27
High	$2,101,998.04		$1,734,575.36		1,373,748.14	
Median	$885,829.49		$837,321.64		810,210.28	
Percent above Avg		11/ 39.3%		10/ 35.7%		13/ 48.1%
			2024		**2025**	
			Net Adjusted Sales	**# of Stores**	**Net Adjusted Sales**	**# of Stores**
Low			$324,170.43		383,563.98	
Avg			$743,863.90	27	915,514.12	20
High			$1,203,024.61		1,761,859.18	
Median			$708,789.39		899,243.71	
Percent above Avg				9/ 33.3%		9/ 45%
					2025	
					Net Adjusted Sales	
Low					349,081.76	
Avg					720,478.75	8
High					1,004,303.51	
Median					739,587.25	
Percent above Avg						4/ 50%

COMPARATIVE ANNUAL VEHICLE COUNT OF NEW STORES

	2023		2024		2025	
Range	Vehicle Count	# of Stores	Vehicle Count	# of Stores	Vehicle Count	# of Stores
Low	2,975		3,354		2,645	
Avg	7,090	28	7,595	28	6,062	27
High	13,332		16,377		9,225	
Median	6,951		6,435		6,141	
Percent above Avg		12/ 42.9%		11/ 39.3%		14/ 51.9%
			2024		2025	
			Vehicle Count	# of Stores	Vehicle Count	# of Stores
Low			2,796		2,768	
Avg			5,674	27	6,680	20
High			7,922		10,853	
Median			5,828		6,413	
Percent above Avg				14/ 51.9%		8/ 40%
					2025	
					Vehicle Count	
Low					2,511	
Avg					5,177	8
High					6,715	
Median					5,484	
Percent above Avg						6/ 75%

<u>JIFFY LUBE MULTICARE</u>

Beginning in 2014, Jiffy Lube began offering Brakes and Services. This was followed by the deployment of a new store layout to support the implementation of the full Jiffy Lube Multicare business model. The new store layout features a minimum of four bays, an expanded service offering, and enhanced customer lounges. Some of the expanded services include repairs such as brakes, suspension, spark plugs and tires. Stores adopting the Jiffy Lube Multicare model have shown that these additional services added to existing quick lube services yielded an increase in store sales versus our unit average. The 2025 financial metrics measured from these stores are provided below.

<u>NEW FRANCHISE JIFFY LUBE MULTICARE SERVICE CENTERS</u>

Beginning in 2014, Jiffy Lube began offering Brakes and Services. This was followed by the deployment of a new store layout to support the implementation of the full Jiffy Lube Multicare business model. These new service center prototypes featured a minimum of four bays, an expanded service offering, and enhanced customer lounges. The net sales of these new stores, excluding company owned stores, are as follows:

# of Months Open	# of Stores	Average Year 1 Sales Net Adjusted Sales	Average Year 2 Sales Net Adjusted Sales	Average Year 3 Sales Net Adjusted Sales	Average Year 4 Sales Net Adjusted Sales	Average Year 5 Sales Net Adjusted Sales	Average Year 6 Sales Net Adjusted Sales	Average Year 7 Sales Net Adjusted Sales	Average Year 8 Sales Net Adjusted Sales	Average Year 9 Sales Net Adjusted Sales	Average Year 10 Sales Net Adjusted Sales	Average Year 11 Sales Net Adjusted Sales
7+ months	150	$695,468 High: $1,404,010 Low: $265,698 Median: $664,028	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
18+ months	137	$701,505 High: $1,404,010 Low: $265,698 Median: $672,484	$842,957 High: $1,905,548 Low: $332,609 Median: $786,796	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
30+ months	126	$706,190 High: $1,404,010 Low: $265,698 Median: $681,943	$849,352 High: $1,905,548 Low: $332,609 Median: $796,073	$951,156 High: $2,102,114 Low: $326,047 Median: $884,955	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

42+ months	106	$711,606 High: $1,404,010 Low: $265,698 Median: $683,718	$863,888 High: $1,905,548 Low: $404,534 Median: $811,141	$961,275 High: $2,102,114 Low: $326,047 Median: $901,166	$1,031,659 High: $2,153,498 Low: $404,393 Median: $986,721	n/a	n/a	n/a	n/a	n/a	n/a	n/a
54+ months	75	$723,418 High: $1,311,830 Low: $265,698 Median: $705,991	$872,864 High: $1,905,548 Low: $404,534 Median: $866,419	$996,915 High: $2,102,114 Low: $326,047 Median: $962,532	$1,062,493 High: $2,153,498 Low: $404,393 Median: $1,024,496	$1,130,977 High: $2,157,396 Low: $563,599 Median: $1,047,947	n/a	n/a	n/a	n/a	n/a	n/a
66+ months	48	$749,581 High: $1,178,506 Low: $265,698 Median: $753,822	$882,606 High: $1,783,752 Low: $437,094 Median: $893,328	$1,001,805 High: $2,069,053 Low: $507,329 Median: $1,010,602	$1,100,797 High: $2,153,498 Low: $502,891 Median: $1,108,805	$1,166,702 High: $2,105,333 Low: $563,599 Median: $1,112,146	$1,202,139 High: $2,206,109 Low: $452,181 Median: $1,114,003	n/a	n/a	n/a	n/a	n/a
78+ months	36	$777,203 High: $1,166,783 Low: $405,298 Median: $761,102	$870,996 High: $1,368,156 Low: $469,246 Median: $893,328	$981,307 High: $1,519,753 Low: $507,329 Median: $1,010,602	$1,097,807 High: $1,798,305 Low: $502,891 Median: $1,108,805	$1,173,758 High: $1,929,119 Low: $580,924 Median: $1,183,053	$1,206,506 High: $1,978,403 Low: $582,505 Median: $1,130,203	$1,236,793 High: $2,166,411 Low: $626,585 Median: $1,218,326	n/a	n/a	n/a	n/a
90+ months	24	$773,610 High: $1,156,530 Low: $405,298 Median: $766,981	$872,434 High: $1,368,156 Low: $469,246 Median: $901,248	$947,941 High: $1,519,753 Low: $507,329 Median: $1,010,602	$1,070,657 High: $1,653,392 Low: $502,891 Median: $1,143,811	$1,166,341 High: $1,929,119 Low: $580,924 Median: $1,241,953	$1,216,031 High: $1,978,403 Low: $582,505 Median: $1,132,582	$1,242,371 High: $2,166,411 Low: $626,585 Median: $1,222,119	$1,303,082 High: $2,243,122 Low: $626,112 Median: $1,250,225	n/a	n/a	n/a

102+ months	9	$824,405 High: $1,156,530 Low: $454,284 Median: $860,369	$858,202 High: $1,159,353 Low: $469,246 Median: $897,559	$915,113 High: $1,289,806 Low: $540,330 Median: $982,405	$1,003,908 High: $1,528,077 Low: $502,891 Median: $1,071,807	$1,111,216 High: $1,716,265 Low: $617,694 Median: $1,090,320	$1,130,019 High: $1,978,403 Low: $656,602 Median: $1,006,384	$1,190,520 High: $2,166,411 Low: $626,585 Median: $1,176,048	$1,276,168 High: $2,243,122 Low: $626,112 Median: $1,215,208	$1,350,846 High: $2,351,859 Low: $650,581 Median: $1,282,401	n/a	n/a
114+ months	6	$919,204 High: $1,156,530 Low: $555,423 Median: $953,110	$951,089 High: $1,159,353 Low: $552,507 Median: $1,002,600	$996,797 High: $1,289,806 Low: $540,545 Median: $1,017,326	$1,090,452 High: $1,528,077 Low: $564,163 Median: $1,083,651	$1,145,793 High: $1,468,531 Low: $617,694 Median: $1,168,445	$1,121,878 High: $1,419,191 Low: $805,517 Median: $1,045,576	$1,148,431 High: $1,490,852 Low: $748,840 Median: $1,222,119	$1,233,512 High: $1,766,121 Low: $668,600 Median: $1,239,867	$1,308,712 High: $2,060,799 Low: $650,581 Median: $1,295,802	$1,490,737 High: $2,473,371 Low: $779,244 Median: $1,408,671	n/a
126+ months	3	$1,020,917 High: $1,156,530 Low: $891,761 Median: $1,014,460	$1,049,610 High: $1,159,353 Low: $889,096 Median: $1,100,379	$1,056,009 High: $1,180,451 Low: $935,329 Median: $1,052,248	$1,126,221 High: $1,301,609 Low: $981,557 Median: $1,095,496	$1,180,654 High: $1,409,868 Low: $1,041,775 Median: $1,090,320	$1,166,841 High: $1,409,370 Low: $1,006,384 Median: $1,084,768	$1,127,568 High: $1,324,944 Low: $881,711 Median: $1,176,048	$1,150,906 High: $1,345,181 Low: $972,984 Median: $1,134,552	$1,217,170 High: $1,523,132 Low: $1,026,152 Median: $1,102,224	$1,322,074 High: $1,639,924 Low: $1,148,880 Median: $1,177,419	$1,258,531 High: $1,606,836 Low: $1,061,754 Median: $1,107,004

If a store has been open for the full 12 months of any one-year period, the sales amount used in the calculation of the average net adjusted sales in the above chart is the store's actual sales for the store.

If a store has been open for less than a full 12 months of any one-year period, the sales amount used in the calculation of the average net adjusted sales in the above chart is derived by subtracting sales from the first month the store was open from total sales, dividing the remaining number of full months the store was open, multiplied by twelve.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Chris Dykes, 11330 Clay Road, Suite 300, Houston, TX 77041, (832) 481-2084, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20: OUTLETS AND FRANCHISEE INFORMATION

TABLE NO. 1
SYSTEMWIDE OUTLET SUMMARY
FOR FISCAL YEARS 2023 TO 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	1683	1710	+27
	2024	1710	1721	+11
	2025	1721	1765	+44
Company-Owned	2023	359	359	0
	2024	359	354	-5
	2025	354	318	-36
Total Outlets	2023	**2042**	**2069**	**+27**
	2024	**2069**	**2075**	**+6**
	2025	**2075**	**2083**	**+8**

TABLE NO. 2
TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS (OTHER THAN THE FRANCHISOR)
FOR FISCAL YEARS 2023 TO 2025

State	Year	Number of Transfers
Alabama	2023	0
	2024	0
	2025	0
Alaska	2023	0
	2024	0
	2025	0
	2023	0