

Item 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to disclose information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information and the information is included in the disclosure document. Financial performance information that differs from that included in this Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about performance at a particular location or under particular circumstances.

The following financial performance representation discloses historical Gross Sales data for franchised and affiliate-owned LSPF Businesses from January 1, 2025 to December 31, 2025 (the “**2025 Measurement Period**”), and from January 1, 2024 to December 31, 2024 (the “**2024 Measurement Period**”). We have excluded the results of any LSPF Business that has been open and operating for less than a full 12 months as of the end of the 2025 Measurement Period or 2024 Measurement Period, as applicable.

As of the end of the 2025 Measurement Period, there were 21 franchised LSPF Businesses open and operating; of these, 9 were open and operating at least a full 12 months as of that date. Therefore, we have excluded the results of 12 LSPF Businesses that have been open and operating for less than a full 12 months as of the end of the 2025 Measurement Period. In addition, one franchisee did not provide data to us for the 2025 Measurement Period.

As of the end of the 2024 Measurement Period, there were 9 franchised LSPF Businesses open and operating; of these, 4 were open and operating at least a full 12 months as of that date. Therefore, we have excluded the results of 5 LSPF Businesses that have been open and operating for less than a full 12 months as of the end of the 2024 Measurement Period. In addition, one franchisee did not provide data to us for the 2024 Measurement Period.

Finally, for both the 2024 Measurement Period and the 2025 Measurement Period, we disclose the results of our one affiliate-owned LSPF Business.

Table begins on the following page.

Gross Sales Data for Franchised and Affiliate-Owned LSPF Businesses

January 1, 2025 – December 31, 2025

Outlet	Gross Sales
Outlet #001	\$148,776
Outlet #002*	\$1,406,646
Outlet #003	\$867,609
Outlet #004	\$533,429
Outlet #005	\$298,554
Outlet #006	\$235,124
Outlet #007	\$247,238
Outlet #008	\$489,525
Outlet #009	\$311,624
Average	\$503,281
Number (and %) that Exceeded the Average	3 (33%)
Median	\$311,624
High	\$1,406,646
Low	\$148,776

Outlet #002 is owned and operated by our affiliate.

Gross Sales Data for Franchised and Affiliate-Owned LSPF Businesses

January 1, 2024 – December 31, 2024

Outlet	Gross Sales
Outlet #001	\$150,602.95
Outlet #002*	\$1,353,495.64
Outlet #003	\$544,222.29
Outlet #004	\$404,728.21
Average	\$613,262
Number (and %) that Exceeded the Average	1 (25%)
Median	\$474,475
High	\$1,353,495.64
Low	\$150,602.95

Outlet #002 is owned and operated by our affiliate.

Notes to this Item 19:

1. The term “**Gross Sales**” means all revenue derived from operating your LSPF Business, which includes all the revenues received from marketing and selling the Products and Services we develop from time to time, and all the revenues received from selling any other products or services sold through your LSPF Business or sold through or using the System whether or not such products or services bear the Marks or were developed by us, and in any case whether in the form of cash, credit or otherwise and whether or not payment is received at the time of sale or any amounts prove uncollectible. Gross Sales does not include any sales tax or other taxes collected by the LSPF Business and paid to the appropriate taxing authority.

2. This financial performance representation is based on actual historical Gross Sales data provided to us by our franchisees. Neither we nor any independent auditor has verified or audited this data.

3. This financial performance representation is based on data from franchisees in Arkansas, California, Florida, South Carolina, Tennessee and Texas. These results may not be typical for LSPF Businesses in colder climates. Other than that, there are no characteristics of the outlets disclosed in this Item 19 that differ materially from the outlets being offered to prospective franchisees.

4. We have written substantiation in our possession to support the information appearing in this financial performance representation and such substantiation will be made available to you on reasonable request.

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you’ll sell as much.

Other than the preceding financial performance representation, we do not make any financial performance representations about a franchisee’s future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Javier Padilla, 1085 SW 15th Avenue, #E3, Delray Beach, Florida 33444 and telephone number (561) 272-8242, the Federal Trade Commission, and the appropriate state regulatory agencies.

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Item 20
OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
System- Outlet Summary
For Years Ending December 31, 2023, 2024, and 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	0	4	+4
	2024	4	9	+5
	2025	9	21	+12
Company-Owned ⁽¹⁾	2023	1	1	0
	2024	1	1	0
	2025	1	1	0
Total Outlets ⁽²⁾	2023	1	5	+4
	2024	5	10	+5
	2025	10	22	+12

(1) All “company-owned” Businesses are owned by an affiliate. We do not own or operate any Business.

(2) There are currently 34 LSPF Dealerships operating in the United States, which have not been included in this Item 20 because they are not substantially similar to LSPF Businesses. See Item 1 discussing the differences between LSPF Dealerships and LSPF Businesses.

Table No. 2
Transfers of Outlets from Franchisees to New Owners
(other than the Franchisor)
for Years Ending December 31, 2023, 2024, and 2025

State	Year	Number of Transfers
Florida	2023	0
	2024	1
	2025	1
Total	2023	0
	2024	1
	2025	1

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