

Provision	Section in Franchise Agreement (“FA”)	Section in Area Development Agreement (“ADA”)	Summary
			the ADA, (including the Confidential Operating Manual, System Standards, any addenda and exhibits) are binding (subject to state law). Any other representations or promises outside the Disclosure Document, the FA and the ADA may not be enforceable.
u. Dispute resolution by arbitration or mediation	Section 19	Section 13	Except for certain claims, all disputes must be mediated at our headquarters (subject to state law, Exhibit L).
v. Choice of forum	Section 19.8	Section 13.8	Litigation in Hillsborough County, Florida (subject to state law, see Exhibit L).
w. Choice of law	Section 19.7	Section 13.7	Florida law applies (subject to state law, see Exhibit L).

Item 18. PUBLIC FIGURES.

We do not use any public figures to promote the System or any Family Sports Pub.

Item 19. FINANCIAL PERFORMANCE REPRESENTATIONS.

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

I. AVERAGE ADJUSTED GROSS SALES FOR MATURE FAMILY SPORTS PUBS

The tables below contain the historical average Adjusted Gross Sales (as defined in the General Notes to Item 19 below) for company-owned and franchised Family Sports Pubs that were open and operating for at least 18 months before December 31 of each year for which data are shown in the charts (“**Mature Family Sports Pubs**”). That is, the data for 2025 includes Family Sports Pubs open on or before June 30, 2024; 2024 includes Family Sports Pubs open on or before June 30, 2023; and, the data for 2023 includes Family Sports Pubs open on or before June 30, 2022.

TABLE 1: AVERAGE ADJUSTED GROSS SALES FOR FRANCHISED MATURE FAMILY SPORTS PUBS

Although there were a total of 125, 124 and 135 Family Sports Pubs operating domestically as of December 31, 2025, 2024 and 2023, there were 99, 98 and 103 franchised Mature Family Sports Pubs in 2025,

2024 and 2023, respectively (“**Franchised Mature Family Sports Pubs**”). The Franchised Mature Family Sports Pubs operating domestically as of December 31, 2025 do not include 4 franchised Family Sports Pubs that were not Mature Family Sports Pubs or 26 company-owned Family Sports Pubs operating as of that date, the Franchised Mature Family Sports Pubs operating domestically as of December 31, 2024 do not include 2 franchised Family Sports Pubs that were not Mature Family Sports Pubs or 26 company-owned Family Sports Pubs operating as of that date, and the Franchised Mature Family Sports Pubs operating domestically as of December 31, 2023 do not include 3 franchised Family Sports Pubs that were not Mature Family Sports Pubs or 32 company-owned Family Sports Pubs operating as of that date. Table 1 does not include the 3 franchised Family Sports Pubs that closed during 2025, the 8 franchised Family Sports Pubs that closed during 2024, or the 6 franchised Family Sports Pubs that closed during 2023, none of which closed after being open for less than 12 months.

	2025	2024	2023
Average Adjusted Gross Sales for Franchised Mature Family Sports Pubs	\$1,699,499	\$1,706,570	\$1,670,093
Total # of Franchised Mature Family Sports Pubs	95	96	100
Number of Franchised Mature Family Sports Pubs that met or exceeded Average Adjusted Gross Sales	38	43	46
Percentage of Franchised Mature Family Sports Pubs that met or exceeded Average Adjusted Gross Sales	40%	45%	46%
Median Adjusted Gross Sales for Franchised Mature Family Sports Pubs	\$1,546,382	\$1,586,824	\$1,563,884
Highest Adjusted Gross Sales for Franchised Mature Family Sports Pub	\$3,886,578	\$3,934,346	\$3,972,797
Lowest Adjusted Gross Sales for Franchised Mature Family Sports Pub	\$731,546	\$720,942	\$409,161

TABLE 2: AVERAGE ADJUSTED GROSS SALES FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS

Although there were a total of 125, 124 and 135 Family Sports Pubs operating domestically as of December 31, 2025, 2024 and 2023, there were 26, 25 and 32 company-owned Mature Family Sports Pubs in 2025, 2024 and 2023, respectively (“**Company-Owned Mature Family Sports Pubs**”).

	2025	2024	2023
Average Adjusted Gross Sales for Company-Owned Mature Family Sports Pubs	\$1,607,986	\$1,691,096	\$1,528,982
Total # of Company-Owned Mature Family Sports Pubs	26	25	32
Number of Company-Owned Mature Family Sports Pubs that met or exceeded Average Adjusted Gross Sales	11	11	13

Percentage of Company-Owned Mature Family Sports Pubs that met or exceeded Average Adjusted Gross Sales	42%	44%	41%
Median Adjusted Gross Sales for Company-Owned Mature Family Sports Pubs	\$1,557,063	\$1,602,847	\$1,432,850
Highest Adjusted Gross Sales for Company-Owned Mature Family Sports Pub	\$2,726,652	\$2,757,123	\$2,720,585
Lowest Adjusted Gross Sales for Company-Owned Mature Family Sports Pub	\$906,530	\$982,305	\$869,325

II. AVERAGE ADJUSTED GROSS SALES FOR TOP AND BOTTOM PERFORMING FAMILY SPORTS PUBS

The tables below contain average Adjusted Gross Sales (as defined in Section 6.5 of the Franchise Agreement) information for Franchised Mature Family Sports Pubs and Company-Owned Mature Family Sports Pubs. The average Adjusted Gross Sales information is broken down by those Franchised Mature Family Sports Pubs and Company-Owned Mature Family Sports Pubs that achieved an average Adjusted Gross Sales that ranked in the top quartile (“**Top Quartile Pubs**”) of all Franchised Mature Family Sports Pubs and Company-Owned Mature Family Sports Pubs for each of the previous three fiscal years, respectively, and those Franchised Mature Family Sports Pubs and Company-Owned Mature Family Sports Pubs that achieved an average Adjusted Gross Sales that ranked in the bottom quartile (“**Bottom Quartile Pubs**”) of all Franchised Mature Family Sports Pubs and Company-Owned Mature Family Sports Pubs for each of the previous three fiscal years, respectively. In determining “Quartiles,” we divided the group into four quarters based on reported Adjusted Gross Sales. The Top Quartile Pubs are the quarter with the highest Adjusted Gross Sales and the Bottom Quartile Pubs are the quarter with the lowest Adjusted Gross Sales.

TABLE 1: AVERAGE ADJUSTED GROSS SALES FOR FRANCHISED TOP QUARTILE PUBS

Although there were a total of 125, 124 and 135 Family Sports Pubs operating domestically as of December 31, 2025, 2024 and 2023, there were 99, 98 and 103 Franchised Mature Family Sports Pubs in 2025, 2024 and 2023, respectively. Out of the 99, 98 and 103 Franchised Mature Family Sports Pubs in operation as of December 31, 2025, 2024 and 2023, respectively, the historic average Adjusted Gross Sales information set forth below relates solely to the 24, 24 and 25 franchised Top Quartile Pubs in operation as of December 31, 2025, 2024 and 2023, respectively (each a “**Franchise Top Quartile Pubs**”).

	2025	2024	2023
Average Adjusted Gross Sales for Franchise Top Quartile Pubs	\$2,447,505	\$2,479,604	\$2,492,292
Total # of Franchise Top Quartile Pubs	24	24	25
Number of Franchise Top Quartile Pubs that met or exceeded Average Adjusted Gross Sales	8	8	8

Percentage of Franchise Top Quartile Pubs that met or exceeded Average Adjusted Gross Sales	34%	33%	32%
Median Adjusted Gross Sales for Franchise Top Quartile Pubs	\$2,197,433	\$2,196,001	\$2,298,182
Highest Adjusted Gross Sales for Franchise Top Quartile Pubs	\$3,886,578	\$3,934,346	\$3,972,797
Lowest Adjusted Gross Sales for Franchise Top Quartile Pubs	\$1,957,122	\$1,948,462	\$1,901,838

TABLE 2: AVERAGE ADJUSTED GROSS SALES FOR COMPANY-OWNED TOP QUARTILE PUBS

Although there were a total of 125, 124 and 135 Family Sports Pubs operating domestically as of December 31, 2025, 2024 and 2023, there were 26, 25 and 32 Company-Owned Mature Family Sports Pubs in 2025, 2024 and 2023, respectively. Out of the 26, 25 and 32 Company-Owned Mature Family Sports Pubs in operation as of December 31, 2025, 2024 and 2023, respectively, the historic average Adjusted Gross Sales information set forth below relates solely to the 7, 6 and 8 company-owned Top Quartile Pubs in operation as of December 31, 2025, 2025 and 2023, respectively (each a “**Company Top Quartile Pub**”).

	2025	2024	2023
Average Adjusted Gross Sales for Company-Owned Top Quartile Pubs	\$2,151,658	\$2,334,446	\$2,492,292
Total # of Company-Owned Top Quartile Pubs	7	6	8
Number of Company-Owned Top Quartile Pubs that met or exceeded Average Adjusted Gross Sales	3	2	3
Percentage of Company-Owned Top Quartile Pubs that met or exceeded Average Adjusted Gross Sales	46%	32%	38%
Median Adjusted Gross Sales for Company-Owned Top Quartile Pubs	\$2,079,497	\$2,231,993	\$2,132,031
Highest Adjusted Gross Sales for Company-Owned Top Quartile Pubs	\$2,726,652	\$2,757,123	\$2,720,585
Lowest Adjusted Gross Sales for Company-Owned Top Quartile Pubs	\$1,839,570	\$2,033,325	\$1,863,959

TABLE 3: AVERAGE ADJUSTED GROSS SALES FOR FRANCHISED BOTTOM QUARTILE PUBS

Although there were a total of 125, 124 and 135 Family Sports Pubs operating domestically as of December 31, 2025, 2024 and 2023, there were 99, 98 and 103 Franchised Mature Family Sports Pubs in 2025, 2024 and 2023, respectively. Out of the 99, 98 and 103 Franchised Mature Family Sports Pubs in operation as of December 31, 2025, 2024 and 2023, respectively, the historic average Adjusted Gross Sales information set forth below relates solely to the 24, 24 and 25 franchised Bottom Quartile Pubs in operation as of December 31, 2025, 2024 and 2023, respectively (“**Franchise Bottom Quartile Pubs**”).

	2025	2024	2023
Average Adjusted Gross Sales for Franchise Bottom Quartile Pubs	\$1,149,716	\$1,094,320	\$1,005,142
Total # of Franchise Bottom Quartile Pubs	24	24	25
Number of Franchise Bottom Quartile Pubs that met or exceeded Average Adjusted Gross Sales	15	16	16
Percentage of Franchise Bottom Quartile Pubs that met or exceeded Average Adjusted Gross Sales	63%	67%	64%
Median Adjusted Gross Sales for Franchise Bottom Quartile Pubs	\$1,196,120	\$1,139,355	\$1,083,424
Highest Adjusted Gross Sales for Franchise Bottom Quartile Pubs	\$1,364,846	\$1,344,815	\$1,275,888
Lowest Adjusted Gross Sales for Franchise Bottom Quartile Pubs	\$731,546	\$720,942	\$409,161

TABLE 4: AVERAGE ADJUSTED GROSS SALES FOR COMPANY-OWNED BOTTOM QUARTILE PUBS

Although there were a total of 125, 124 and 135 Family Sports Pubs operating domestically as of December 31, 2025, 2024 and 2023, there were 26, 25 and 32 Company-Owned Mature Family Sports Pubs in 2025, 2024 and 2023, respectively. Out of the 26, 25 and 32 Company-Owned Mature Family Sports Pubs in operation as of December 31, 2025, 2024 and 2023, respectively, average Adjusted Gross Sales

information set forth below relates solely to the 7, 6 and 8 company-owned Bottom Quartile Pubs in operation as of December 31, 2025, 2024 and 2023, respectively (“**Company Bottom Quartile Pubs**”).

	2025	2024	2023
Average Adjusted Gross Sales for Company-Owned Bottom Quartile Pubs	\$1,170,940	\$1,169,794	\$1,015,633
Total # of Company-Owned Bottom Quartile Pubs	7	6	8
Number of Company-Owned Bottom Quartile Pubs that met or exceeded Average Adjusted Gross Sales	4	4	4
Percentage of Company-Owned Botto Quartile Pubs that met or exceeded Average Adjusted Gross Sales	62%	64%	50%
Median Adjusted Gross Sales for Company-Owned Bottom Quartile Pubs	\$1,233,963	\$1,189,912	\$1,016,943
Highest Adjusted Gross Sales for Company-Owned Bottom Quartile Pubs	\$1,287,917	\$1,322,611	\$1,089,670
Lowest Adjusted Gross Sales for Company-Owned Bottom Quartile Pubs	\$906,530	\$982,305	\$869,325

III. INCOME STATEMENT FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS IN 2025

The tables below contain data related to average sales made and expenses incurred during our 2025 fiscal year by Company-Owned Mature Family Sports Pubs open on or before June 30, 2025. This information is not being provided for Franchised Mature Family Sports Pubs given that this data is unavailable for those Family Sports Pubs.

TABLE 1: AVERAGE SALES FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS IN 2025

Sales	+2.5M Sales	\$2.0M – \$2.5M Sales	\$1.5M - \$2.0M Sales	Less than \$1.5M Sales
Average Sales	\$2,726,216 (Actual Sales)	\$2,226,638	\$1,692,456	\$1,252,194

# Stores	1	3	11	11
# Above Average	N/A	1	4	6
% Above Average	N/A	33%	36%	55%
Median	\$2,726,216	\$2,209,824	\$1,678,369	\$1,285,910
High	\$2,726,216	\$2,390,868	\$1,937,840	\$1,475,674
Low	\$2,726,216	\$2,079,223	\$1,500,030	\$906,287

TABLE 2: AVERAGE COGS FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS IN 2025

Sales	+2.5M Sales	\$2.0M – \$2.5M Sales	\$1.5M - \$2.0M Sales	Less than \$1.5M Sales
Average COGS	\$786,193 (Actual COGS)	\$626,221	\$469,402	\$347,608
Avg COGS %	29%	28%	28%	28%
# Stores	1	3	11	11
# Above Average	N/A	1	4	7
% Above Average	N/A	33%	36%	64%
Median	\$786,193	\$602,933	\$456,832	\$357,729
High	\$786,193	\$683,391	\$549,632	\$407,987
Low	\$786,193	\$892,340	\$429,288	\$251,085

TABLE 3: AVERAGE COL FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS IN 2025

Sales	+2.5M Sales	\$2.0M – \$2.5M Sales	\$1.5M - \$2.0M Sales	Less than \$1.5M Sales
Average COL	\$782,447 (Actual COL)	\$588,814	\$486,671	\$398,090
Avg COL %	29%	28%	28%	28%
# Stores	1	3	11	11
# Above Average	N/A	2	7	7

% Above Average	N/A	67%	64%	64%
Median	\$782,447	\$589,122	\$492,283	\$416,052
High	\$782,447	\$605,619	\$536,080	\$452,880
Low	\$782,447	\$571,701	\$423,675	\$279,615

TABLE 4: AVERAGE OCCUPANCY COST FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS IN 2025

Sales	+2.5M Sales	\$2.0M – \$2.5M Sales	\$1.5M - \$2.0M Sales	Less than \$1.5M Sales
Average OC	\$118,145 (Actual OC)	\$140,279	\$108,358	\$100,248
Avg OC %	4%	6%	6%	8%
# Stores	1	3	11	11
# Above Average	N/A	1	5	4
% Above Average	N/A	33%	45%	36%
Median	\$118,145	\$103,671	\$105,692	\$94,784
High	\$118,145	\$235,488	\$168,366	\$174,148
Low	\$118,145	\$81,677	\$59,895	\$46,855

TABLE 5: AVERAGE ROYALTY/AD FEES FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS IN 2025

Sales	+2.5M Sales	\$2.0M – \$2.5M Sales	\$1.5M - \$2.0M Sales	Less than \$1.5M Sales
Average Royalty/Ad Fee	\$171,752 (Actual Royalty/Ad Fee)	\$140,278	\$106,625	\$78,888
Avg Royalty/Ad Fee %	6%	6%	6%	6%
# Stores	1	3	11	11
# Above Average	N/A	1	4	6
% Above Average	N/A	33%	36%	55%

Median	\$171,752	\$139,219	\$105,737	\$81,012
High	\$171,752	\$150,625	\$122,084	\$92,967
Low	\$171,752	\$130,991	\$94,502	\$57,096

TABLE 6: AVERAGE OTHER EXPENSES FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS IN 2025

Sales	+2.5M Sales	\$2.0M – \$2.5M Sales	\$1.5M - \$2.0M Sales	Less than \$1.5M Sales
Average Other Expenses	\$344,298 (Actual Other Expenses)	\$339,492	\$289,422	\$239,629
Avg Other Expenses %	13%	15%	17%	19%
# Stores	1	3	11	11
# Above Average	N/A	2	5	5
% Above Average	N/A	67%	45%	45%
Median	\$344,298	\$348,851	\$287,654	\$239,550
High	\$344,298	\$348,904	\$338,993	\$274,798
Low	\$344,298	\$320,721	\$238,575	\$185,812

TABLE 7: AVERAGE EBITDA FOR COMPANY-OWNED MATURE FAMILY SPORTS PUBS IN 2025

Sales	+2.5M Sales	\$2.0M – \$2.5M Sales	\$1.5M - \$2.0M Sales	Less than \$1.5M Sales
Average EBITDA	\$523,381 (Actual EBITDA)	\$339,492	\$289,422	\$239,629
Avg EBITDA%	19%	17%	14%	7%
# Stores	1	3	11	11
# Above Average	N/A	2	6	6
% Above Average	N/A	67%	55%	55%
Median	\$523,381	\$454,158	\$234,557	\$93,773

High	\$523,381	\$520,705	\$333,129	\$313,683
Low	\$523,381	\$199,798	\$98,317	\$(52,830)

As used in this Section III of Item 19, “**COGS**” are the costs of goods sold and includes total expenses incurred for purchasing ingredients, beverages, and other consumable goods necessary for menu preparation and service. These costs include raw materials and packaging for food items used in the Company-Owned Mature Family Sports Pubs’ operations. “**COL**” are the cost of labor and includes all expenses associated with staffing the Company-Owned Mature Family Sports Pubs, including wages for all hourly and salaried team members, managers, bonuses, payroll taxes, benefits, and owner’s salary. “**OC**” are the occupancy costs and includes all expenses paid to landlord including rent, CAM, and associated sales tax as applicable for Company-Owned Mature Family Sports Pubs. “**Royalties/Ad Fees**” includes mandated royalties and ad fees paid to us by Company-Owned Mature Family Sports Pubs. “**Other Expenses**” include all other operating expenses not included in the terms defined above for Company-Owned Mature Family Sports Pubs. “**EBIDTA**” means earnings before interest, taxes, depreciation, and amortization.

IV. GENERAL NOTES TO ITEM 19

We have not audited the information presented above, nor have we independently verified this information. Written substantiation of the data used in preparing these sales figures will be made available to you upon reasonable request.

Some outlets have earned the amounts set forth above. Your individual results may differ. There is no assurance you will earn as much.

As used in this Item 19, “**Adjusted Gross Sales**” means Gross Sales less: (1) complimentary food and beverage service, or sums collected and actually paid by you for any sales, drink or other excise tax imposed by any duly constituted governmental authority on alcoholic beverages sales in a state that prohibits the payment of Royalties on the sales; (2) the value of gift certificates and the amounts paid for them; and, (3) the amount of all reasonable over-rings, allowances, discounts to customers, tips to employees (including discounts attributable to coupon sales as determined by us in our sole judgment, provided they have been included in Gross Sales). The term “**Gross Sales**” means all revenue you derive from operating the Family Sports Pub, including, for example, all amounts you receive at or away from the Site from any activities or services whatsoever, including any that are in any way associated with the Marks, and whether from cash, check, barter, credit or debit card or credit transactions, including the redemption value of gift certificates redeemed by you regardless of whether the gift certificates are issued by you or someone else; but excluding: (1) all federal, state or municipal sales, use or service taxes collected from customers and paid to the appropriate taxing authority, and (2) customer refunds, adjustments, credits and allowances actually made by the Family Sports Pub. Gross Sales also includes revenues from delivery service sales, retail, concessions, hotel room service, catering, special functions, etc. and sales of products bearing or associated with the Marks.

Other than the preceding financial performance representation, we do not make any representations about a franchisee’s future financial performance of the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Michelle Knight, 5660 W. Cypress Street, Suite A, Tampa, Florida 33607 (813-226-2333), the Federal Trade Commission, and the appropriate state regulatory agencies.