

	Provision	Section in Franchise or Other Agreement	Summary
t.	Integration/merger clause	Article 32	Only the terms of the Franchise Agreement are binding (subject to state law). Any other representations or promises outside of the disclosure document and franchise agreement will not be enforceable.
u.	Dispute resolution by arbitration or mediation	Article 23	All disputes (including those involving your officers and principals) must be submitted to binding arbitration under the Paul Davis internal arbitration system
v.	Choice of forum	Article 23	Any controversy or claim arising out of or relating to the Franchise Agreement or the acquisition or operation of the franchise shall be settled by binding arbitration. Subject to state law, the forum in which the arbitration will take place is selected by the Arbitration Committee. Subject to state law, such disputes may not be litigated in any court.
w.	Choice of law	Article 29	Subject to state law, Florida law will apply.

ITEM 18: PUBLIC FIGURES

PDRI does not use any public figures to promote its franchises.

ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

PDRI provides historical financial performance about PDRI’s existing United States outlets in Tables 1-4 below, which show the actual gross sales of operating franchised Paul Davis Restoration Businesses that operated during calendar year 2025. All actual gross sales figures have been provided to PDRI by its affiliate and its franchisees, who are required by the Franchise Agreement to engage a certified public accountant to compile financial statements. However, PDRI has not audited these financial statements to determine whether they were prepared in accordance with generally accepted accounting principles. The amounts represented in Tables 1-4 are amounts reported to PDRI by all operating Paul Davis Restoration Businesses. The term “Population” in the Tables below refers to the number of people comprising the applicable business’s territory, as designated by PDRI. In some instances, PDRI elected to exclude a certain number of people that live in the territory due to the demographics of the area, so the actual population of the territory may be higher than the number stated in the Tables below.

PDRI provides in Table 5 actual sales prices of PDRI franchises sold during the last year. All actual sales prices have been provided to PDRI by its franchisees. Franchisees who wish to sell their PDRI franchise are required by the Franchise Agreement to submit a copy of the sale agreement between the franchisee and the franchise’s buyer. Once PDRI has approved the sale, neither the buyer nor the selling franchisee are required to submit any further information concerning the sales price or evidence that the full sales price was paid. Accordingly, while PDRI has no reason to believe that any of the information provided by its franchisees concerning the sale of their PDRI franchise is incorrect or false, PDRI cannot represent or warrant that the sales figures provided to it by its franchisees is all the information available to its franchisees or that it is completely accurate.

Some outlets have sold these amounts. Your individual results may differ. There is no assurance you will sell as much.

Upon reasonable request, PDRI will provide you with written substantiation of the data PDRI used to prepare the financial performance representation and Tables 1-5; however, with respect to sale price information, we will not disclose the identity of any specific franchisee or the location of the franchise sold.

Table 1
2025 GROSS SALES OF OPERATIONAL PDR BUSINESSES IN OPERATION
AT LEAST TWO YEARS

Office Name	Population	Opened Date	Gross Sales 2025
PDR of Augusta/Aiken	570279	4/1/1999	\$ 3,473,332.67
PDR of the Capital District	864717	11/1/1990	\$ 4,560,651.28
PDR of Aurora, CO	493339	2/26/2021	\$ 141,854.02

Office Name	Population	Opened Date	Gross Sales 2025
PDR of South Austin, TX	910958	4/12/2019	\$ 1,388,810.51
PDR of Northeast Georgia	616387	7/9/2021	\$ 2,813,209.74
PDR of Asheville	546192	6/8/2023	\$ 4,050,411.62
PDR&R of Broward County	1953675	4/2/2007	\$ 2,371,468.62
PDR of Bergen County, NJ	799741	6/1/2021	\$ 3,494,980.61
PDR&R of Beaufort and Jasper Counties	225899	2/1/1999	\$ 3,524,996.86
PDR of Greater Birmingham	692112	9/6/2018	\$ 2,884,539.14
PDR of Burbank / Beverly Hills, CA	330603	8/22/2012	\$ 716,079.92
PDR of Baltimore	1075738	7/31/2009	\$ 16,097,719.26
PDR of Boston Metro West, MA	460018	1/18/2017	\$ 42,447.64
PDR of Boston North	809039	1/28/2022	\$ 863,648.52
PDR&R of Bowling Green, KY	301598	3/7/1986	\$ 6,367,300.36
PDR of Boston South, MA	465696	12/12/2014	\$ 8,716,834.76
PDR of Baton Rouge, LA	774418	6/15/2018	\$ 3,624,005.41
PDR of Cambridge, MA	582560	12/15/2023	\$ 75,761.71
PDR of Chesapeake Bay	392920	6/24/2005	\$ 2,625,470.38
PDR of Cape Cod & the Islands	274181	12/17/2015	\$ 653,338.92
Paul Davis Restoration of Carolina Coast	828637	7/18/2019	\$ 4,714,761.79
PDR of Clackamas County, OR	458732	4/20/2018	\$ 3,810,816.93
Paul Davis Restoration of Central DFW	761108	11/7/2022	\$ 3,168,243.94
Paul Davis Restoration of Central Las Vegas	798411	6/28/2022	\$ 6,243,652.15

Office Name	Population	Opened Date	Gross Sales 2025
PDR of Central Mississippi	554231	6/1/2007	\$ 2,661,566.79
PDR of Central Nebraska	282339	10/22/2018	\$ 3,461,371.98
PDR of Greater Chattanooga, TN	584400	6/23/1989	\$ 2,745,317.52
Paul Davis of East Charlotte	883389	1/1/2022	\$ 1,430,118.68
PDR&R of Greater Charleston	837768	1/1/2016	\$ 12,067,652.59
PDR of Central Houston ²	795762	10/21/2021	\$ -
PDR&R of Central Georgia	622694	10/1/2005	\$ 2,995,926.70
PDR of Cleveland Metro	1009421	12/30/2022	\$ 18,619,355.48
PDR of Central Louisiana	203271	11/1/1996	\$ 5,420,367.53
PDR&R of Long Island	2916412	8/1/1994	\$ 4,632,664.79
PDR of Central Michigan	367046	12/9/2008	\$ 2,418,531.02
PDR of Greater Columbia	939737	12/28/2023	\$ 6,872,537.46
Paul Davis Restoration of the Coastal Plains, NC	613239	7/11/2022	\$ 254,592.86
PDR of the Capitol Region, MO	409301	11/8/2021	\$ 50,253.07
Paul Davis Central of San Diego County	735826	2/11/2022	\$ 1,024,413.74
PDR of Central Phoenix, AZ	801851	5/13/2020	\$ 16,739,011.56
PDR of Bloomington / Peoria, IL	487633	9/23/2008	\$ 4,632,474.97
PDR of Northwest Connecticut	844025	5/11/2007	\$ 3,433,269.88
PDR of Central Valley, CA	758345	3/21/2013	\$ 2,264,996.80
PDR of Cleveland Metro West	1161069	1/1/2023	\$ 8,693,598.66
PDR of Douglas County, CO	614370	6/15/2018	\$ 303,813.93
PDR of DuPage County	973368	10/2/2009	\$ 195,173.83

Office Name	Population	Opened Date	Gross Sales 2025
PDR of North Dallas-Fort Worth	783064	11/3/2021	\$ 67,734.15
PDR of Durham, NC ²	790822	3/15/2021	\$ -
PDR of the Delmarva Peninsula	512879	6/8/2012	\$ 16,348,823.49
PDR of Dayton	852096	2/15/2022	\$ 616,320.51
PDR of Downtown San Diego	704392	9/13/2023	\$ 169,972.02
PDR of North Florida	1360301	9/1/1995	\$ 8,215,542.28
PDR of Eastern Ohio	579014	3/10/2023	\$ 2,894,330.23
PDR of East San Antonio	792649	11/18/2022	\$ 56,657.11
PDR&R of The Tri-State Area	1519203	11/1/1984	\$ 3,016,232.50
PDR of East Phoenix, AZ	755444	7/1/2020	\$ 169,315.32
PDR&R of Elizabethtown	315461	9/4/2006	\$ 4,190,245.93
PDR&R of East Tampa	767476	6/1/2000	\$ 8,090,421.35
PDR of East San Fernando Valley ³	651627	5/23/2023	
PDR of Fort Collins, CO	640303	11/6/2018	\$ 3,036,115.46
PDR&R of Fairfield County	965093	1/1/2002	\$ 5,197,585.07
PDR&R of Westchester County	1102808	2/1/1996	\$ 88,683.19
PDR of North Pinellas	338683	6/23/2011	\$ 129,496.01
PDR of Palm Beach County	1533600	11/6/2023	\$ 4,680,582.49
PDR&R of the Space Coast	619611	11/1/2011	\$ 7,323,738.83
PDR of Front Range CO	789439	9/10/2018	\$ 412,623.78
PDR of Fort Worth ⁴	794243	10/10/2021	
PDR of Galveston, TX ¹	659508	10/21/2021	\$ -

Office Name	Population	Opened Date	Gross Sales 2025
PDR of North Atlanta	3198230	1/1/2002	\$ 10,354,933.18
PDR of Greater Cincinnati, OH	649681	10/17/2016	\$ 2,686,481.07
PDR of Greater Denver, CO	705439	2/26/2016	\$ 15,707,375.62
PDR of National Capital Region, VA	1166655	9/1/1997	\$ 18,351,450.08
PDR of Greater Minneapolis, MN	780860	8/14/2017	\$ 558,913.56
PDR of West Michigan	825269	7/17/2020	\$ 6,191,286.28
Paul Davis Restoration of Greater Knoxville, TN	550958	6/12/2019	\$ 1,294,891.74
PDR of the Triad - East, NC	799205	11/11/2022	\$ 4,830,908.06
PDR of Greater Rochester, NY	750199	9/22/2015	\$ 14,358,700.85
PDR of Greater Philadelphia Suburbs	1215837	3/6/2015	\$ 14,032,567.52
PDR of Greater Richmond	783878	7/31/2018	\$ 4,653,274.75
PDR of Greater St. Paul, MN	801929	3/23/2012	\$ 15,406,089.66
PDR of North Central Florida	389428	6/5/2014	\$ 3,752,501.21
PDR of Greenville and Spartanburg	981647	3/1/2019	\$ 4,637,445.19
PDR of Portland / Vancouver	1502363	1/8/2007	\$ 26,796,055.25
Paul Davis Restoration of MSP-South ⁵	783554	2/1/2023	
PDR of Howard and Anne Arundel Counties	945935	12/1/1990	\$ 2,190,556.14
PDR of Central Connecticut	389149	8/1/1999	\$ 1,839,810.61
PDR of Huntsville, AL	719072	9/17/2018	\$ 11,093,100.33
PDR of the Iowa Corridor	425456	8/24/2020	\$ 3,850,334.87
PDR&R of Idaho	628162	4/1/1993	\$ 6,818,081.21

Office Name	Population	Opened Date	Gross Sales 2025
PDR of Inland Empire	567304	4/15/2005	\$ 4,351,313.87
PDR of South Indianapolis	831498	5/24/2013	\$ 2,334,224.36
PDR of Kingwood Humble, TX ¹	873770	10/11/2016	\$ 18,451,656.30
PDR of Los Angeles Downtown	593651	8/31/2023	\$ 23,963.89
PDR of Lake County, IL	736567	10/4/2021	\$ 2,530,258.61
PDR&R of Mid Michigan	727954	5/1/1992	\$ 5,754,749.28
PDR of Lee & Collier Counties	1226854	7/14/2006	\$ 6,238,019.38
PDR&R of Lincoln Nebraska	479362	9/9/2005	\$ 13,706,648.31
PDR of Lexington, Inc.	754458	9/1/1987	\$ 9,041,304.41
PDR of Lanier Isles	581521	9/12/2013	\$ 4,444,286.71
PDR of Lancaster and Lebanon Counties	1896540	6/1/2000	\$ 6,944,750.87
PDR&R of South Central Wisconsin	1211767	5/1/1996	\$ 20,471,904.64
PDR of Lake, Marion and Sumter Counties	962530	9/13/2010	\$ 2,164,160.82
PDR&R of Louisville, KY	1380672	6/1/1980	\$ 17,783,839.79
Paul Davis Restoration of Lehigh Valley, PA	753170	6/14/2021	\$ 3,305,686.20
PDR of Downtown Boston	583313	12/15/2023	\$ 3,667,877.73
PDR of Montgomery-Berks, PA	838340	9/4/2020	\$ 23,547,328.41
PDR of Miami-Central	667558	2/24/2023	\$ 1,856,996.69
PDR of Macomb County, MI	804198	3/1/2021	\$ 4,645,256.56
PDR of Southern Maryland	511983	4/15/2008	\$ 1,772,523.26
PDR of Ann Arbor, MI	752680	9/14/2017	\$ 2,365,941.40

Office Name	Population	Opened Date	Gross Sales 2025
PDR of Charlotte	807636	7/1/2007	\$ 2,367,233.14
PDR of Metro New York	1517890	7/1/2010	\$ 668,522.85
PDR of Morris and Passaic Counties, NJ	1065960	10/29/2012	\$ 3,204,214.52
Paul Davis Restoration of the Mountain Region, NC	530424	11/21/2022	\$ 371,373.57
PDR of Miami-South ⁶	626866	2/24/2023	
PDR&R of Kansas City	1523343	8/8/2006	\$ 1,526,104.40
PDR of Metro West St. Louis	541968	3/26/2021	\$ 4,952,586.24
PDR of North Mississippi	357616	11/1/2022	\$ 108,541.30
PDR of the Mountain Resorts, CO	247759	7/15/2019	\$ 5,016,086.99
PDR of North Austin, TX ⁷	934871	4/12/2019	\$ (16,699.25)
PDR of North Country, NY	352887	10/9/2015	\$ 1,849,512.55
PDR of North County San Diego, CA	739053	2/26/2018	\$ 3,161,318.06
PDR of Northeast Denver	645906	2/26/2021	\$ 276,287.33
PDR of Northeast Phoenix	799422	10/3/2023	\$ 435,391.23
PDR of Northern Delaware	543856	2/26/2018	\$ 3,058,154.83
PDR&R of Northeast Indiana	906682	4/1/1993	\$ 17,777,799.79
PDR of Northeast Philadelphia	679202	12/27/2023	\$ 14,883.57
PDR&R of New Mexico	794067	7/1/1991	\$ 6,273,560.00
PDR of New Haven and Shoreline East, CT	1408535	12/8/2016	\$ 6,143,986.08
PDR of North Central Houston ¹	622924	10/21/2021	\$ -
PDR of The Northland	346746	2/26/2018	\$ 3,401,036.11

Office Name	Population	Opened Date	Gross Sales 2025
Paul Davis Restoration of the Golden Triangle, MS	287382	1/1/2019	\$ 4,786,466.66
PDR&R of Northern Nebraska	145975	12/1/2005	\$ 3,103,984.33
PDR of Northern Oklahoma City	572887	9/28/2012	\$ 708,176.33
PDR of Northern Vermont	318900	7/23/2007	\$ 1,246,211.55
PDR of Northwest Virginia	568828	11/1/1999	\$ 3,917,928.68
PDR of North San Antonio	792753	11/18/2022	\$ 2,506,358.92
PDR of Northeast New Jersey	800056	6/1/2021	\$ 101,402.66
PDR of Northern Virginia	1675057	1/2/2006	\$ 9,669,687.12
Paul Davis Restoration of Pensacola	582573	3/4/2022	\$ 381,790.04
Paul Davis Restoration of Northwest Georgia	520586	3/21/2019	\$ 4,553,730.57
PDR of Northwest Indianapolis	557681	9/29/2023	\$ 2,436,614.12
PDR of Northwest Kentucky	189255	1/13/2017	\$ 1,668,997.30
PDR&R of Northwest Michigan	378078	2/4/2004	\$ 2,973,156.31
PDR of Oakland County	476928	1/1/2002	\$ 1,134,331.89
PDR of Orange and Sussex Counties	544837	12/23/2014	\$ 2,440,255.37
Paul Davis Restoration of Akron, OH	781432	12/30/2022	\$ 568,008.12
PDR of Omaha Nebraska	944758	6/1/1986	\$ 22,339,322.72
Paul Davis of Ocean County, NJ	667391	1/26/2022	\$ 56,424.63
PDR&R of the Olympic Peninsula	344588	3/6/2007	\$ 2,762,690.38
PDR of Orlando, FL	1790182	2/1/1988	\$ 6,125,768.41
PDR of Bucks County, PA	653007	6/6/2013	\$ 4,970,662.99

Office Name	Population	Opened Date	Gross Sales 2025
Paul Davis Restoration of Pasadena, CA	775699	8/5/2022	\$ 5,889,257.62
PDR of the Central Florida Panhandle	433470	3/1/2021	\$ 8,696,107.80
PDR&R of Polk County	895073	3/6/2005	\$ 3,786,123.85
Paul Davis Restoration of Piedmont, NC	569717	11/21/2022	\$ 5,123,441.97
PDR of Pasco & Hernando Counties, FL	803478	2/26/2018	\$ 2,913,664.28
PDR of Greater Palm Springs	506920	9/1/1997	\$ 7,859,650.21
PDR of Allegheny County ⁸	530122	7/19/2022	
PDR of Queens	1125769	12/19/2019	\$ 12,178,203.87
PDR of Rhode Island	1102490	10/23/2015	\$ 2,816,325.57
PDR of Raleigh, NC	786933	3/15/2021	\$ 4,765,629.56
PDR of Reno/Lake Tahoe	585161	8/7/2023	\$ 15,044,443.39
PDR of Rock Hill, SC	661788	9/27/2017	\$ 14,805,061.53
PDR of Santa Clarita , CA	326421	1/6/2016	\$ 4,629,403.09
PDR of South Atlanta	0	6/1/1997	\$ 1,383,916.51
PDR&R of South Atlanta	2153261	6/1/1997	\$ 7,517,632.14
PDR of St Augustine	518336	5/1/1992	\$ 1,968,749.51
PDR&R of Southern California	864959	2/1/1998	\$ 3,008,596.14
PDR of Springfield/Champaign, IL	629184	9/22/2023	\$ 602,057.52
PDR of the Sandhills ²	495484	6/30/2023	\$ -
PDR of Seminole County	513078	8/1/2022	\$ 1,725,407.21
PDR of Southeast Houston, TX ¹	804135	1/23/2020	\$ -
Paul Davis Restoration of Southeast St. Louis, MO	336684	9/6/2019	\$ 2,308,690.20