

ITEM 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and or franchisor-owned Stores, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 maybe given only if: (1) a franchisor provides the actual records of an existing Store you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

There were a total of 171 NÉKTØR JUICE BAR® Stores owned and operated by franchisees as of January 1, 2025. Of these 171, 147 franchise locations have been open and operating for at least one full calendar year without any transfers of controlling interest. Those 147 franchise locations are the ones included in the averages in the chart below. Also, the 13 Stores that opened for business in 2025 and the 15 Stores that closed in 2025 (of which one was open less than 12 months) are not included in the chart below as they were not in operation for the full 2025 calendar year.

FRANCHISED STORE GROSS SALE¹ AVERAGES AND MEDIANS PER QUINTILE (2025)

	Top 10%	Top 25%	Top 50%	Top 75%	All
# of Units	15	37	74	110	147
Avg. Gross Sales	\$904,939	\$737,844	\$625,976	\$560,430	\$492,602
# and % met or exceeded	5 / 33%	10 / 27%	24 / 32%	39 / 35%	65 / 44%
Median Gross Sales	\$825,108	\$674,318	\$567,125	\$506,052	\$474,717
High Sales	\$1,927,781	\$1,927,781	\$1,927,781	\$1,927,781	\$1,927,781
Low Sales	\$699,185	\$569,043	\$474,717	\$387,520	\$122,219
	Bottom 10%	Bottom 25%	Bottom 50%	Bottom 75%	All
# of Units	15	37	74	110	147
Avg. Gross Sales	\$216,477	\$290,952	\$358,986	\$410,112	\$492,602
# and % met or exceeded	8 / 53%	21 / 57%	45 / 61%	61 / 55%	65 / 44%
Median Gross Sales	\$220,690	\$302,782	\$384,200	\$430,328	\$474,717
High Sales	\$283,139	\$380,880	\$474,717	\$565,208	\$1,927,781
Low Sales	\$122,219	\$122,219	\$122,219	\$122,219	\$122,219

Some stores have sold this amount. Your Individual results may differ. There is no assurance that you will sell as much.

Notes:

1. Gross Sales. Gross Sales for franchised Stores are those calculated in accordance with the definition included in each respective franchisee's disclosure document and franchise agreement, which are the same or similar to the definition in this disclosure document. The Gross Sales amounts needed for the above calculations were derived from our point-of-sale system and online sales orders.

The financial information is taken from financial information provided to us by our franchisees and online ordering service providers.

Written substantiation for the financial performance representation will be made available to the prospective franchise upon reasonable request.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing Store, however, we may provide you with the actual records of that Store. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Steve Schulze at 27702 Crown Valley Pkwy D-4, #446, Ladera Ranch, California 92694, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20
OUTLETS AND FRANCHISEE INFORMATION**

**Table 1
Systemwide Outlet Summary
For Years 2023 to 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	145	162	+17
	2024	162	171	+9
	2025	171	169	-2
Company-Owned	2023	31	31	0
	2024	31	30	-1
	2025	30	24	-6
Total Outlets	2023	176	193	+17
	2024	193	201	+8
	2025	201	193	-8