

**Item 18**  
**PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

**Item 19**  
**FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Montessori School Franchising LLC is, at this time, the only known organization which offers for sale worldwide, a premier Montessori and DaVinci Kids learning based franchise opportunity.

Below is the historic high, low, average and median Gross Revenue information for 2023, 2024 and 2025. In Table I below we are reporting the Gross Revenue information from sixteen (16) franchised locations that were open for all of calendar year 2023. In the “Highest Gross Revenue” category listed below, one (1) franchised location, or approximately 7.0%, of the total sixteen (16) franchised locations attained the result shown. In the “Lowest Gross Revenue” category listed below, all sixteen (16) franchised locations, or 100%, attained or surpassed the result shown.

**Table I**

	Annual Gross Revenue in Calendar Year 2023	% of Franchised Locations that Attained or Surpassed the Result Shown	Years or Average Years in Operation
Highest Gross Revenue	\$2,073,976	7.0%	1.5 Years
Lowest Gross Revenue	\$333,951	100.0%	4.7 Years
Average Gross Revenue	\$1,387,538	81.0%	Avg. of 4.28 Years
Median Gross Revenue	\$1,169,172	36.0%	Median 3.66 Years

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In Table II we are reporting the earnings before interest and taxes (“EBIT”) from sixteen (16) franchised locations that were open for all of calendar year 2023.

**Table II**

	EBIT %	Number of Franchisees that Attained the Result Shown
Highest EBIT %	28%	2/14
Lowest EBIT %	9%	14/14
Average EBIT %	19%	7/14
Median EBIT %	18%	8/14

In Table III below we are reporting the Gross Revenue information from sixteen (16) franchised locations that were open for all of calendar year 2024. Three franchisees were terminated in 2024 were not opened the full calendar year of 2024 and not included in this Item 19 financial performance representation. In the “Highest Gross Revenue” category listed below, one (1) franchised location, or approximately 5.2%, of the total sixteen (16) franchised locations attained the result shown. In the “Lowest Gross Revenue” category listed below, all sixteen (16) franchised locations, or 100%, attained or surpassed the result shown.

**Table III**

	Annual Gross Revenue in Calendar Year 2024	% of Franchised Locations that Attained or Surpassed the Result Shown	Years or Average Years in Operation
Highest Gross Revenue	\$2,035,829	5.2%	2.5 Years
Lowest Gross Revenue	\$769,976	100%	5.6 Years
Average Gross Revenue	\$1,302,020	58.0%	Avg. of 3.8 Years
Median Gross Revenue	\$1,426,332	47.3%	Median 4.66 Years

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In Table IV we are reporting the EBIT from sixteen (16) franchised locations that were open for all of calendar year 2024.

**Table IV**

	EBIT %	Number of Franchisees that Attained the Result Shown
Highest EBIT %	32%	1/16
Lowest EBIT %	12%	16/16
Average EBIT %	20.1%	9/16
Median EBIT %	18%	8/16

In Table V below we are reporting the Gross Revenue information from eighteen (18) franchised locations that were open for all of calendar year 2025. In the “Highest Gross Revenue” category listed below, one (1) franchised location, or approximately 5.56%, of the total of eighteen (18) franchised locations attained the result shown. In the “Lowest Gross Revenue” category listed below, all eighteen (18) franchised locations, or 100%, attained or surpassed the result shown.

**Table V**

	Annual Gross Revenue in Calendar Year 2025	% of Franchised Locations that Attained or Surpassed the Result Shown	Years or Average Years in Operation
Highest Gross Revenue	\$3,295,801	5.5%	1.9 Years
Lowest Gross Revenue	\$515,873	94.4%	1.2 Years
Average Gross Revenue	\$1,624,447	44.0%	Avg. of 3.8 Years
Median Gross Revenue	\$1,503,632	49.5%	Median 1.8 Years

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In Table VI we are reporting the EBIT from eighteen (18) franchised locations that were open for all of calendar year 2025.

**Table VI**

	EBIT %	Number of Franchisees that Attained the Result Shown
Highest EBIT %	32%	1/18
Lowest EBIT %	12%	18/18
Average Gross Revenue	20%	9/18
Median EBIT %	18%	9/18

**Some franchised locations have generated this annual amount of revenue. Your individual results may differ. There is no assurance that you will generate as much revenue.**

The school with the highest annual Gross Revenues in 2025 has a licensed capacity of *greater than 100 students* and has been in operation for 1.9 years. New student enrollments have averaged 8 to 10 children per month from day of opening. The school with the lowest annual gross revenue in 2025 has been in operation for 1.2 years.

Gross Revenue is generated by the school's monthly tuition and ancillary fees. These vary greatly by their geographical location and the age of the students. The average full-time tuition of franchised schools in Texas is \$1,400 to \$1,600 per month. The average full-time tuition of franchised schools in Virginia is \$1,800 to \$3,000 per month. The average full-time tuition of franchised schools in the Northeast is \$2,600 to \$3,200 per month.

Written substantiation for the financial performance representation will be made available to prospective franchisees upon reasonable request.

Other than the preceding financial performance representation, Montessori School Franchising, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Thomas Boehm at 4521 PGA Boulevard, Suite 156, Palm Beach Gardens, Florida 33418 or at (561) 339-9121, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**ITEM 20 TABLE NO. 1**  
**System-wide Outlet Summary**  
**For years 2023 to 2025<sup>(1)</sup>**

<b>Column 1 Outlet Type</b>	<b>Column 2 Year</b>	<b>Column 3 Outlets at the Start of the Year</b>	<b>Column 4 Outlets at the End of the Year</b>	<b>Column 5 Net Change</b>
Franchised				
	2023	16	19	+3
	2024	19	19	0
	2025	19	25	+6
Company-Owned				
	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
<b>Total Outlets</b>				
	<b>2023</b>	<b>16</b>	<b>19</b>	<b>+3</b>
	<b>2024</b>	<b>19</b>	<b>19</b>	<b>0</b>
	<b>2025</b>	<b>19</b>	<b>25</b>	<b>+6</b>

<sup>(1)</sup> Each year period begins on January 1 and ends on December 31.

**ITEM 20 TABLE NO. 2**  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For years 2023 to 2025<sup>(1)</sup>**

<b>Column 1 State</b>	<b>Column 2 Year</b>	<b>Column 3 Number of Transfers</b>
Texas	2023	1
	2024	0
	2025	0
<b>Total</b>		
	<b>2023</b>	<b>1</b>
	<b>2024</b>	<b>0</b>
	<b>2025</b>	<b>0</b>

<sup>(1)</sup> Each year period begins on January 1 and ends on December 31.