

Provision	Article or Section in Market Hold Agreement	Summary
v. Choice of forum	Not Applicable	Subject to state law.
w. Choice of law	Section 6	Subject to state law, Ohio law applies. See State Addenda.

ITEM 18. PUBLIC FIGURES

ECFL does not use any public figure to promote its franchise.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATION

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee’s future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Joseph R. Kapowicz, General Counsel, Epcon Communities Franchising, LLC, 500 Stonehenge Parkway, Dublin, Ohio 43017, (614) 761-1010, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

A list of Epcon Communities’ franchisees and the addresses and telephone numbers of their business offices is attached as Exhibit N to this disclosure document. We have not developed residential community projects using the Development System and do not anticipate developing any projects during the fiscal year ending on December 31, 2025.

Following is information on our franchises as of the end of our 2023, 2024 and 2025 fiscal years:

**ITEM 20 TABLE NO. 1
SYSTEMWIDE OUTLET SUMMARY
FOR FISCAL YEARS 2023/2024/2025**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2023	71	73	+2
	2024	73	83	+10
	2025	83	80	-3
Company-Owned*	2023	13	18	+5
	2024	18	18	0
	2025	18	25	+7