

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Gross Revenues

During the 2025 calendar year, we had 87 franchisees that operated during that period. The tables below represent Gross Revenues achieved during the 2025 calendar year by the 74 franchisees that operated during that entire twelve month period. Four franchisees were terminated during the 2025 calendar year and thirteen new locations opened. They have not been included because they did not operate the entire 2025 calendar year.

Average Gross Revenue	High	Low	Median	# at or above average	% That Met or Exceeded Average
\$426,484	\$1,028,449	\$165,414	\$397,291	28	37.8%

	# of Franchisees	Average Gross Revenues	High	Low	Median	# at or above average	% That Met or Exceeded Average
Top 10%	8	\$737,212	\$1,028,449	\$587,480	\$683,284	3	37.5%
Top Quartile	19	\$622,236	\$1,028,449	\$511,996	\$558,034	6	31.6%
Second Quartile	18	\$441,139	\$500,670	\$397,969	\$431,740	8	44.4%
Third Quartile	18	\$363,359	\$396,613	\$332,993	\$361,800	8	44.4%
Bottom Quartile	19	\$276,651	\$332,334	\$165,414	\$282,798	11	57.9%
Bottom 10%	8	\$229,143	\$265,749	\$165,414	\$282,798	4	50%

Notes:

1. These results are unaudited.
2. “Gross Revenues” means the total selling price of all services and products and all income of every other kind and nature related to the Franchised Business, whether for cash or credit and regardless of collection in the case of credit, including any sales taxes collected and any implied or imputed Gross Revenues from business interruption insurance. Gross Revenues expressly excludes customer refunds or adjustments. Gift cards or similar program payments are currently included in Gross Revenues when the gift card or applicable credit is purchased, not upon redemption, however we reserve our right to change this in the future.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you’ll earn as much.

Written substantiation of the data used in preparing these sales figures will be made available to you upon reasonable request.

Other than the preceding financial performance representation, Cconnect, LLC does not make any financial performance representations. We do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting the Legal Department, 412 N. Bowser Rd., Richardson TX 75081, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
Systemwide Outlet Summary
For years 2023, 2024, 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	47	72	+25
	2024	72	78	+6
	2025	78	87	+9
Company-Owned*	2023	0	0	0
	2024	0	1	+1
	2025	1	1	0
Total Outlets	2023	47	72	+25
	2024	72	79	+7
	2025	79	88	+9

*The company-owned outlets reflected in the above chart is owned and operated by our affiliate.