

Provision	Section in Franchise Agreement	Summary
		reason, including transfer or sale of your Business, neither you nor any of your Owners may directly or indirectly (such as through corporations or other entities owned or controlled by you or your Owners), own a legal or beneficial interest in, manage, operate or consult with: (a) any Competitive Business located at the Premises if you operate a Remanufacturing Facility; (b) any Competitive Business located in your Territory or any zip code where your Business served customers during the term of the Agreement.
s. Modification of the agreement	Section 17.12	Any amendment must be agreed upon by a super-majority.
t. Integration/merger clause	Section 17.11	Only the terms of the Franchise Agreement, Operations Manual, and other related written agreements are binding (subject to State and Federal laws). Any representations or promises outside of the disclosure document and franchise agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	Section 17.2	Requires Arbitration of Claims except injunctive relief (subject to applicable state law).
v. Choice of forum	17.2	Georgia (subject to applicable state law)
w. Choice of law	17.1	Georgia law applies generally, except for applicable franchise laws of other states (subject to applicable state law).

## **ITEM 18**

### **PUBLIC FIGURES**

AWRS does not use any public figure to promote its franchise. No public figure is involved in the management of AWRS.

## **ITEM 19**

### **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Tables A, B, C, and D. are based on the sales of all Alloy franchisees in the system as of December 31, 2024. With the exception of Table E, the information contained in these tables is based on historical data concerning the franchise system's outlets. The information contained in Table E is based on historical data concerning our company owned facility located in Chicago, Illinois.

Tables A and B reflect outlets that were opened in 2024, including those that closed in 2024, but none of those that closed in 2024 were company-owned.

Table A reflects the sales of individual Alloy franchised facilities that outsource to a third party, broken out by mobile sales and remanufacturing sales. The table breaks down sales by population located within a franchisee's territory.

Table B reflects the sales of individual Alloy franchised facilities broken out by mobile sales and remanufacturing sales - which are provided on the franchisee's business premises. The table breaks down sales by population located within a franchisee's territory.

Table C reflects the average, and median sales for all franchisees operating their businesses, but where they outsource their remanufacturing business. This table also breaks down sales into thirds (top, middle, and lowest). The table also breaks down these results by Standard, Medium, and Large market franchises.

Table D presents the same information as Table C, but the results reflect only those franchisees that provide remanufacturing services at the franchisee's facility.

Most franchisees that open their Alloy Wheel facilities will opt to outsource their remanufacturing business, but other franchisees may opt to conduct the remanufacturing business in their shop either at the commencement of their operations or at a later date.

Table E reflects the profit and loss statement for our company owned facility in Chicago, Illinois for 2024, which we have operated for 20 years. Workers compensation is included in Table E but other insurance types are not. We do not collect information from our franchisees to be able to construct profit and loss statements for the franchised locations. We do not operate our company owned or affiliated outlets materially different from how our franchisees operate their facilities.

The table's left column displays gross revenues for mobile sales only. This column also includes operating costs and the gross margins generated from these sales. The middle column breaks down gross revenues and expenses by truck. It is estimated that each truck that you use in your business has a capacity to generate \$200,000 in annual sales. Revenues above that threshold would require that you obtain an additional truck for each \$200,000 of business that can be generated from your facility.

Other than the preceding financial performance representation, AWRS does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Dale Huckabee, 3100 Medlock Bridge Road, Suite 305, Peachtree Corners, GA 30071, 770-500-1103 the Federal Trade Commission, and the appropriate state regulatory agencies.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Some locations have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much.

**TABLE A**

<b>Population</b>		<b>Mobile</b>		<b>Reman</b>		<b>Total</b>
1,841,368	\$	1,253,717	\$	196,729	\$	1,450,446
1,504,134	\$	1,003,704	\$	23,300	\$	1,027,004
1,184,894	\$	616,081	\$	398,303	\$	1,014,384
1,176,236	\$	722,108	\$	211,587	\$	933,695
1,935,475	\$	872,200	\$	-	\$	872,200
1,471,128	\$	862,531	\$	-	\$	862,531
1,943,299	\$	99,515	\$	706,724	\$	806,239
1,723,568	\$	634,896	\$	138,080	\$	772,976
1,159,237	\$	569,086	\$	142,556	\$	711,642
1,417,299	\$	610,589	\$	16,265	\$	626,854
1,415,380	\$	559,745	\$	-	\$	559,745
3,060,653	\$	378,784	\$	-	\$	378,784
1,471,128	\$	366,490	\$	-	\$	366,490
2,392,075	\$	285,921	\$	250	\$	286,171
1,348,809	\$	251,750	\$	34,004	\$	285,754
1,635,179	\$	276,160	\$	-	\$	276,160
1,110,172	\$	252,810	\$	20,650	\$	273,460
1,242,914	\$	235,479	\$	-	\$	235,479
1,502,935	\$	173,325	\$	57,355	\$	230,680
2,287,448	\$	144,820	\$	5,995	\$	150,815
1,626,994	\$	149,271	\$	-	\$	149,271
1,184,966	\$	68,919	\$	-	\$	68,919
1,336,323	\$	55,558	\$	-	\$	55,558
3,362,672	\$	54,355	\$	-	\$	54,355
1,077,873	\$	28,445	\$	-	\$	28,445
341,778	\$	563,079	\$	-	\$	563,079
728,448	\$	560,658	\$	-	\$	560,658
433,943	\$	399,895	\$	26,050	\$	425,945
613,484	\$	383,881	\$	21,070	\$	404,951
697,897	\$	252,548	\$	-	\$	252,548
664,191	\$	167,492	\$	81,891	\$	249,383
558,503	\$	229,158	\$	17,490	\$	246,648
482,370	\$	219,170	\$	27,375	\$	246,545
799,278	\$	188,071	\$	30,880	\$	218,951
508,311	\$	197,955	\$	-	\$	197,955
594,170	\$	177,648	\$	14,170	\$	191,818

43,282	\$	186,479	\$	-	\$	186,479
322,553	\$	148,015	\$	-	\$	148,015
394,056	\$	96,142	\$	6,505	\$	102,647
863,263	\$	1,475	\$	97,115	\$	98,590
842,827	\$	87,280	\$	10,205	\$	97,485
602,081	\$	72,425	\$	18,165	\$	90,590
875,949	\$	38,660	\$	-	\$	38,660
<b>TOTAL</b>	<b>\$</b>	<b>14,496,290</b>	<b>\$</b>	<b>2,302,714</b>	<b>\$</b>	<b>16,799,004</b>

**TABLE B**

<b>Population</b>	<b>Mobile</b>	<b>Reman</b>	<b>Revenue Mobile + Reman</b>
6,360,354	\$ 666,115	\$ 3,069,930	\$ 3,736,045
4,892,237	\$ 2,757,321	\$ -	\$ 2,757,321
1,996,551	\$ 1,262,699	\$ 1,000,203	\$ 2,262,902
1,808,000	\$ 1,064,155	\$ 1,189,151	\$ 2,253,307
1,935,475	\$ 588,839	\$ 956,338	\$ 1,545,177
1,797,153	\$ 802,680	\$ 635,812	\$ 1,438,492
3,213,801	\$ 720,725	\$ 693,224	\$ 1,413,950
3,030,150	\$ 345,173	\$ 822,565	\$ 1,167,738
3,170,345	\$ 294,529	\$ 832,313	\$ 1,126,842
1,581,531	\$ 339,041	\$ 374,301	\$ 713,342
4,406,962	\$ 307,519	\$ 219,331	\$ 526,850
1,800,000	\$ 241,509	\$ 285,105	\$ 526,614
1,757,055	\$ 306,740	\$ 40,155	\$ 346,894
2,175,578	\$ 216,133	\$ -	\$ 216,133
1,069,660	\$ 969,060	\$ 657,047	\$ 1,626,107
879,698	\$ 1,245,063	\$ -	\$ 1,245,063
1,250,000	\$ 916,515	\$ 85,943	\$ 1,002,458
1,489,014	\$ 180,806	\$ 760,336	\$ 941,142
1,402,416	\$ 191,758	\$ 670,833	\$ 862,591
769,544	\$ 241,755	\$ 613,662	\$ 855,417
1,107,134	\$ 839,636	\$ -	\$ 839,636
1,068,932	\$ 833,455	\$ 4,000	\$ 837,455
916,254	\$ 715,709	\$ 1	\$ 715,710
1,467,266	\$ 419,143	\$ 256,455	\$ 675,598
1,038,476	\$ 310,376	\$ 174,950	\$ 485,326
449,938	\$ 230,977	\$ 252,123	\$ 483,100
1,052,708	\$ 233,819	\$ 189,507	\$ 423,326
440,000	\$ 204,683	\$ -	\$ 204,683
1,499,203	\$ 141,745	\$ 32,630	\$ 174,375
998,691	\$ 141,250	\$ -	\$ 141,250
1,301,643	\$ 32,010	\$ 81,680	\$ 113,690

1,052,708	\$ 38,195	\$ 29,580	\$ 67,775
TOTAL	\$ 17,799,132	\$ 13,927,175	\$ 31,726,307

**TABLE C**

Remanufacturing outsourced

2024 Revenue	Total	> 1 million pop.	< 1 million pop.
System Average	\$390,675	\$499,122	\$240,053
System Median	\$252,548	\$366,490	\$208,453
Top third avg	\$772,823	\$939,013	\$409,427
Middle third avg	\$267,501	\$381,677	\$214,733
Bottom third avg	\$104,403	\$121,690	\$95,998

**TABLE D**

Remanufacturing operations are done on the shop premises.

2024 Revenue	Total	> 1.5 million pop.	< 1.5 million pop.
System Average	\$991,447	\$1,430,829	\$649,706
System Median	\$838,545	\$1,290,844	\$695,654
Top third avg	\$1,870,267	\$2,510,950	\$1,088,796
Middle third avg	\$772,437	\$1,172,073	\$672,804
Bottom third avg	\$265,655	\$404,123	\$187,516

**TABLE E**

Profit and Loss Statement for the calendar year 2024 for our company owned facility in Chicago, Illinois

	F/Y 2024	Per Tech (6)	
Mobile Repair Revenue	\$1,203,093	\$200,516	
Materials	47,686	7,948	4.0%
Tech Labor	360,928	60,155	30.0%
Benefits	54,878	9,146	4.6%
Fuel	40,409	6,735	3.4%

Registration, R&M	12,855	2,143	1.1%
Marketing Fee	1,200	1,200	0.6%
Royalty (6%)	72,186	12,031	6.0%
Gross Margin	\$612,951	\$101,159	50.4%

flat fee, not dependant on  
# of techs

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**TABLE NO. 1**  
**System-wide Outlet Summary**  
**For Years Ending 2022, 2023, and 2024**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	88	82	-6
	2023	82	78	-4
	2024	78	74	-4
Company Owned	2022	14	14	0
	2023	14	12	-2
	2024	12	13	+1
Total Outlets	2022	102	96	-6
	2023	96	90	-6
	2024	90	87	-3

**TABLE NO. 2**  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For Fiscal Years ending 2022, 2023, and 2024**

State	Year	Number of Transfers
Colorado	2022	0
	2023	1