

## **ITEM 18 PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

## **ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of December 31, 2023, there were two Hub Businesses and 44 Spoke Businesses in operation, which were owned by two franchisees. This financial performance representation includes financial data from one Hub Business and 43 Spoke Businesses that were open for all 12 months of 2023, which were all owned and operated by 1-800-Textiles of Georgia, LLC (“TOGA”). This Item 19 does not include data from one Hub Business operated by another franchisee that began operating in 2023 and had not been operating for a full 12 months.

TOGA operates a Franchised Business that offers the same products and services and offers in the same manner as the Franchised Businesses that we are offering you. However, in consideration of TOGA agreeing to provide training to franchisees on our behalf, TOGA was granted the right to operate in 44 Spoke Territories, which encompasses a much larger area than we are offering to you. Because TOGA operates in territories that differ in size than the Hub Territories and Spoke Territories that we are offering to you, this financial performance representation includes average revenue per Job for various categories of Jobs, rather than the overall revenue achieved by TOGA. As TOGA operates exclusively in Georgia, the type and size of textile cleaning claims that TOGA has received may differ from those that you will receive, depending on the geography, climate, and weather patterns in your market.

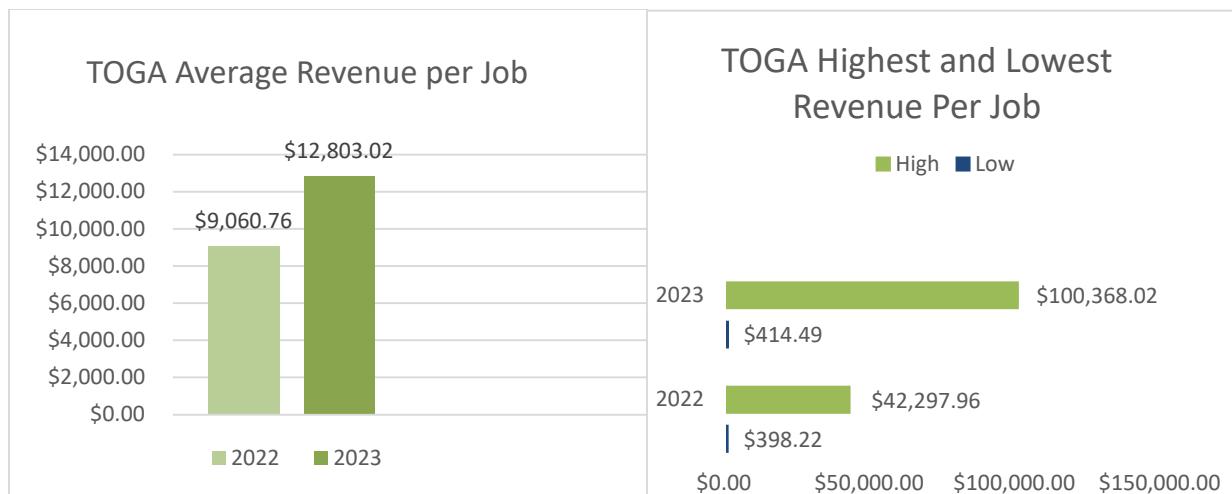
This Item 19 includes data reported by TOGA in the 2022 and 2023 calendar years based on total amounts invoiced.

### 1. Average Revenue per Job

The following describes TOGA's average revenue per Job in 2022 and 2023 for all categories.

In 2022, the average revenue from each Job was \$9,060.76 and the median revenue from each Job was \$7,648.96. The lowest revenue for a Job was \$398.22 and the highest revenue for a Job was \$42,297.96.

In 2023, the average revenue from each Job was \$12,803.02 and the median revenue per Job was \$8,022.58. The lowest revenue for a Job was \$414.49 and the highest revenue for a Job was \$100,368.02.

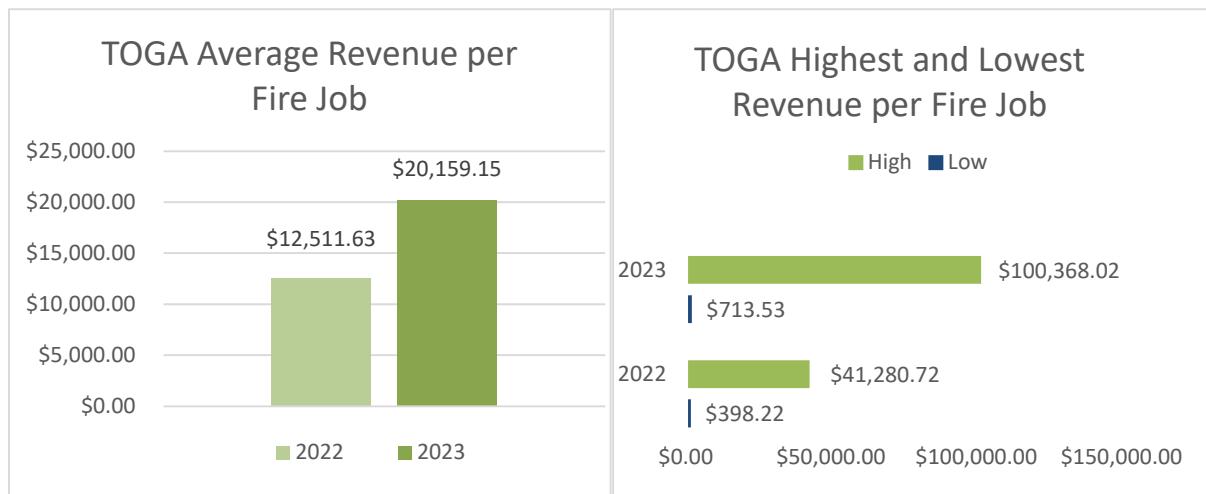


## 2. Average Revenue per Fire Job

The following describes TOGA's average revenue per fire Job in 2022 and 2023. A fire Job is a Job in which the textiles may have been damaged by smoke and odor after a fire.

In 2022, the average revenue from each fire Job was \$12,511.63 and the median revenue from each fire Job was \$8,719.28. The lowest revenue for a fire Job was \$398.22 and the highest revenue for a fire Job was \$41,280.72.

In 2023, the average revenue from each fire Job was \$20,159.15 and the median revenue per fire Job was \$13,689.38. The lowest revenue for a fire Job was \$713.53 and the highest revenue for a fire Job was \$100,368.02.

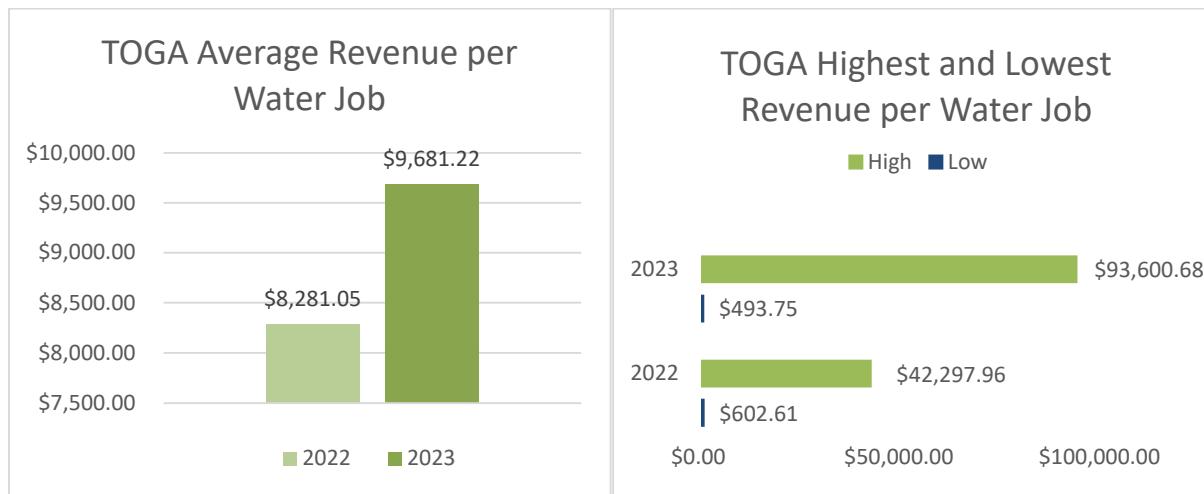


## 3. Average Revenue per Water Job

The following describes TOGA's average revenue per water Job in 2022 and 2023. A water Job is a Job in which the textiles may have indirectly or directly been in contact with water from busted, broken pipes or overflows, but does not include water damage from a storm.

In 2022, the average revenue from each water Job was \$8,281.05 and the median revenue from each water Job was \$5,119.51. The lowest revenue for a water Job was \$602.61 and the highest revenue for a water Job was \$42,297.96.

In 2023, the average revenue from each water Job was \$9,681.22 and the median revenue per water Job was \$5,531.11. The lowest revenue for a water Job was \$493.75 and the highest revenue for a water Job was \$93,600.68.

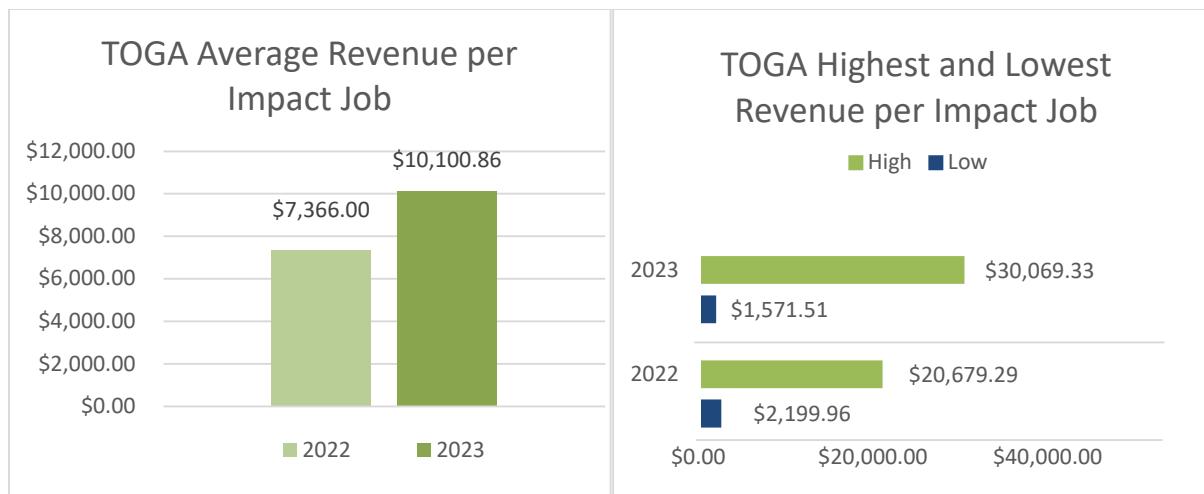


#### 4. Average Revenue per Impact Job

The following describes TOGA's average revenue per impact Job in 2022 and 2023. An impact Job is a Job in which the textiles may have been damaged after a fallen tree(s), vehicle impact or any other external impacts.

In 2022, the average revenue from each impact Job was \$7,366.00 and the median revenue from each impact Job was \$5,808.93. The lowest revenue for an impact Job was \$2,199.96 and the highest revenue for an impact Job was \$20,679.29.

In 2023, the average revenue from each impact Job was \$10,100.86 and the median revenue per impact Job was \$3,839.50. The lowest revenue for an impact Job was \$1,571.51 and the highest revenue for an impact Job was \$30,069.33.

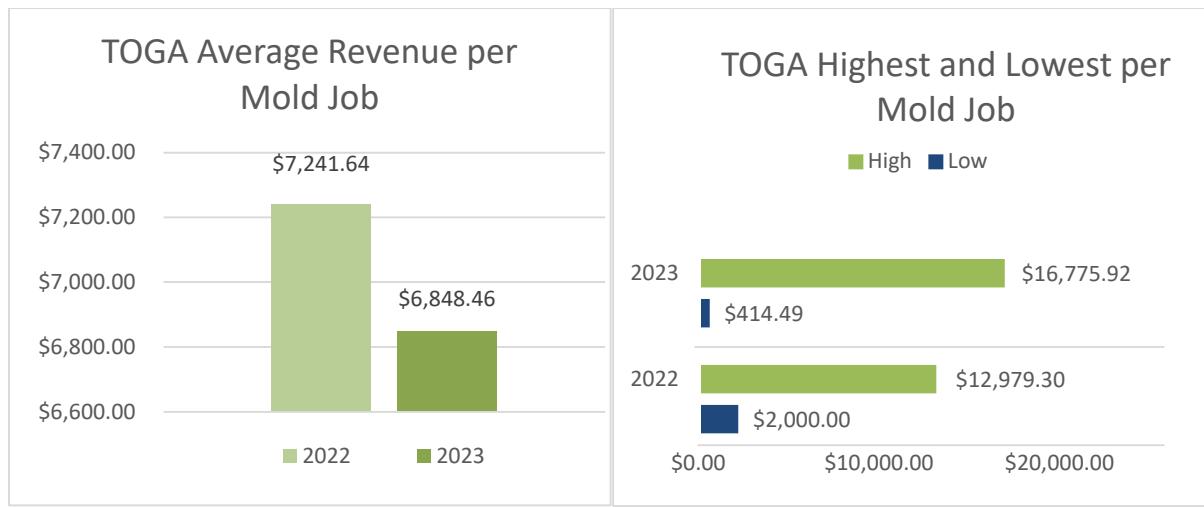


## 5. Average Revenue per Mold Job

The following describes TOGA's average revenue per mold Job in 2022 and 2023. A mold Job is a Job in which the textiles may have been damaged from mold/spore contamination.

In 2022, the average revenue from each mold Job was \$7,241.64 and the median revenue from each mold Job was \$9,718.68. The lowest revenue for a mold Job was \$2,000.00 and the highest revenue for a mold Job was \$12,979.30.

In 2023, the average revenue from each mold Job was \$6,848.46 and the median revenue per mold Job was \$4,326.28. The lowest revenue for a mold Job was \$414.49 and the highest revenue for a mold Job was \$16,775.92.

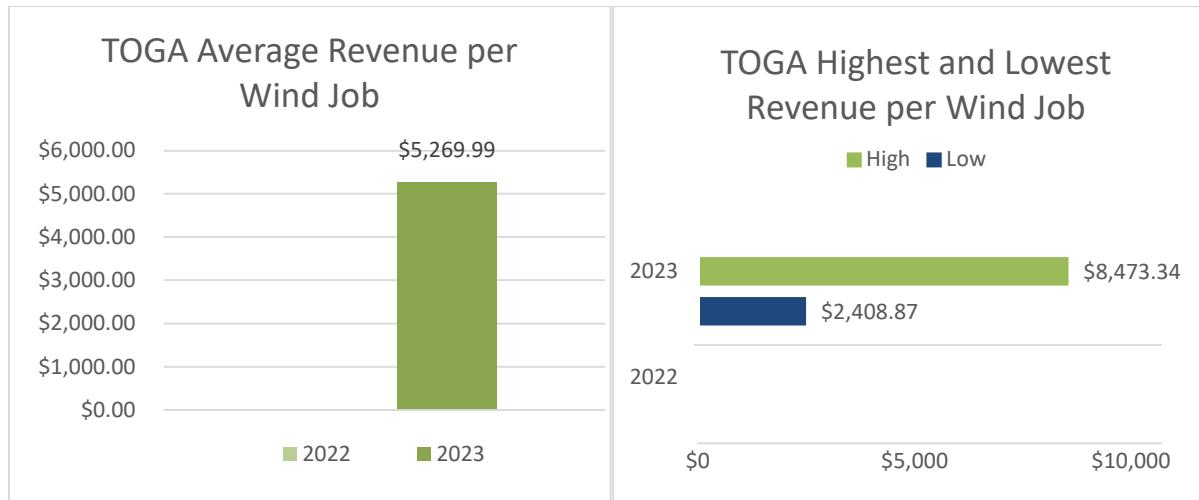


## 6. Average Revenue per Wind Job

The following describes TOGA's average revenue per wind Job in 2022 and 2023. A wind Job is a Job in which the textiles may have been damaged by straight line winds.

In 2022, TOGA did not process any designated wind jobs.

In 2023, the average revenue from each wind Job was \$5,269.99 and the median revenue per wind Job was \$5,528.18. The lowest revenue for a wind Job was \$2,408.87 and the highest revenue for a wind Job was \$8,473.34.

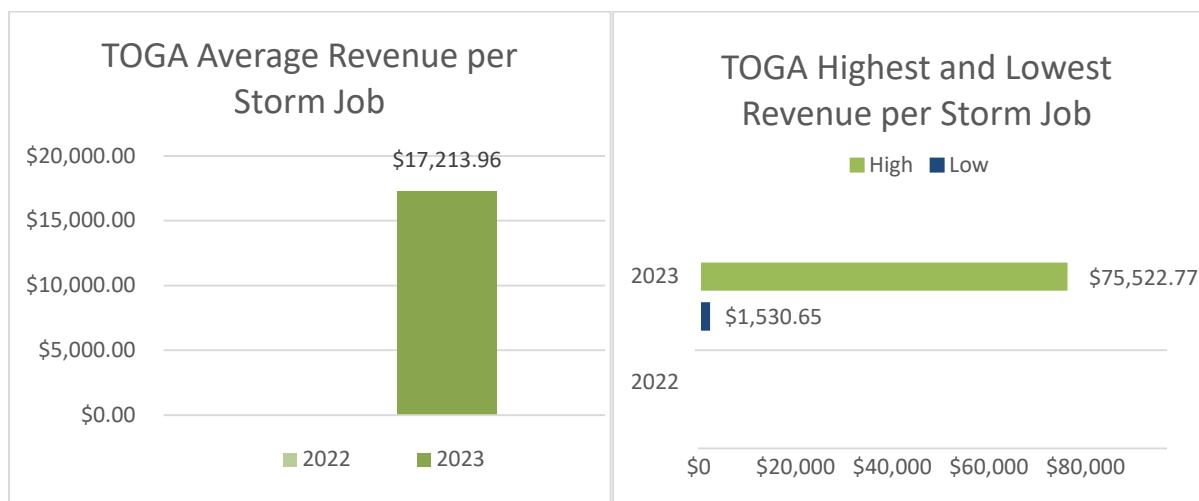


#### 7. Average Revenue per Storm Job

The following describes TOGA's average revenue per storm Job in 2022 and 2023. A storm Job is Job in which the textiles may have been damaged from a storm, such as a thunderstorm, tornado, or hurricane.

In 2022, TOGA did not process any designated storm jobs.

In 2023, the average revenue from each storm Job was \$17,213.96 and the median revenue per storm Job was \$5,608.46. The lowest revenue for a storm Job was \$1,530.65 and the highest revenue for a storm Job was \$75,522.77.



Notes to Item 19:

1. Some Franchised Businesses have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much.

2. The financial information provided in this Item 19 is based on the information submitted by TOGA and has not been audited.

3. Written substantiation for this financial performance representation is available to you upon reasonable written request.

Other than the preceding financial performance representation, 1-800-Textiles Franchises, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Kevin Loner at 110 Brunes Way, Ball Ground, GA 30107, 800-839-8453, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

In the tables below, we have presented data for Spoke Businesses and Hub Businesses separately. All 2021, 2022, and 2023 data appearing in the tables below in this Item 20 are as of December 31 of each year.

**Table No. 1(a)**  
**Systemwide Spoke Business Summary**  
**For Years 2021 to 2023**

Spoke Business Type	Year	Spoke Businesses at the Start of the Year	Spoke Businesses at the End of the Year	Net Change
Franchised	2021	0	0	0
	2022	0	44	+44
	2023	44	44	0
Company-Owned	2021	0	0	0
	2022	0	0	0
	2023	0	0	0
Total Spoke Businesses	2021	0	0	0
	2022	0	44	+44
	2023	44	44	0