

j. Assignment of contract by Franchisor	Not applicable	Not applicable
k. "Transfer" by Developer – definition	Not applicable	Not applicable
l. Franchisor's approval of transfer by Developer	Not applicable	Not applicable
m. Conditions for Franchisor's approval of transfer	Not applicable	Not applicable
n. Franchisor's right of first refusal to acquire Developer's business	Not applicable	Not applicable
o. Franchisor's option to purchase Developer's business	Not applicable	Not applicable
p. Developer's death or disability	Not applicable	Not applicable
q. Non-competition covenants during the term of the franchise	Not applicable	Not applicable
r. Non-competition covenants after the franchise is terminated or expires	Not applicable	Not applicable
s. Modification of the agreement	Not applicable	Not applicable
t. Integration/merger clause	Not applicable	Not applicable
u. Dispute resolution by arbitration or mediation	Not applicable	Not applicable
v. Choice of forum	Not applicable	Not applicable
w. Choice of law	Section 7	Florida law applies (subject to state law).

Applicable state law may require additional disclosures related to the information in this Disclosure Document. These additional disclosures appear in Exhibit E, State Specific Addenda attached to this Disclosure Document and attached to the Franchise Agreement, Exhibit G, "State Specific Addenda to the Franchise Agreement."

ITEM 18 PUBLIC FIGURES

We do not use any public figures to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in this Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the

information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the Franchisor's management by contacting the Chief Business Development Officer, Your CBD Stores Franchising, LLC, 600 8th Avenue W., Suite 500, Palmetto, Florida 34221, (727) 235-0720, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 **OUTLETS AND FRANCHISEE INFORMATION**

All year-end numbers appearing below are as of December 31, 2021, December 31, 2022, and December 31, 2023.

Table No. 1
Systemwide Outlet Summary
For years 2021/2022/2023

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2021	161	269	+108
	2022	269	298	+29
	2023	298	275	-23
Company-Owned	2021	1	0	-1
	2022	0	0	0
	2023	0	4	+4
Total Outlets	2021	162	269	+107
	2022	269	298	+29
	2023	298	279	-19

* As of December 31, 2023, we had 80 Distributors and 38 wholesalers, none of which were franchised outlets.

Table No. 2
Transfers of Outlets from Franchisees to New Owners (Other Than Franchisor)
For years 2021/2022/2023

State	Year	Number of Transfers
Alabama	2021	0
	2022	1
	2023	0
Arizona	2021	5
	2022	1