

Provision	Section in Premier Agreement	Summary
<b>v. Choice of forum</b>	Section 15(e)	Any actions arising out of or related to this Agreement must be initiated and litigated to conclusion exclusively in the state court of general jurisdiction closest to ABDC's then-current corporate headquarters. (subject to state law)
<b>w. Choice of law</b>	Paragraph 8.6, Provisions, Exhibit C; Section 15(a)	Pennsylvania law governs, subject to applicable state law.

A provision in the GNP Premier Agreement that terminates the agreement on your bankruptcy may not be enforceable under Title 11, United States Code Section 101.

**ITEM 18**  
**PUBLIC FIGURES**

We do not currently employ any public figure or celebrity in our management.

**ITEM 19**  
**FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (i) a franchisor provides the actual records of an existing outlet you are considering buying; or (ii) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

**Background**

This Item sets forth certain historical data pertaining to GNP Premier Pharmacies performance vs. industry statistics, GNP Premier Pharmacies participating in certain options programs as against non-participating GNP Premier Pharmacies, and GNP Premier Pharmacies own year-on-year performance for the measurement periods set forth in each of the notes below. The GNP Pharmacies are substantially similar to those offered in this Franchise Disclosure Document, where GNP Pharmacies participate in certain optional programs, those Pharmacies are noted and compared to those that do not participate. Information is what is reported to us from our franchisees for all GNP Premier Pharmacies that participated in the various programs for the time-period stated. We have not audited this information, nor independently verified this information. Written substantiation of the data used in preparing this information will be made available upon reasonable request. The information is for the periods set forth in the specific notes set forth below.

GNP Premier Pharmacies complete, on average, 219% more medication therapy management ("MTM") services per month.

This is based on comparing measured GNP Premier Pharmacies (2,253 stores) and pharmacies only participating in Elevate Provider Network (2,091 stores) during the months of November

2023 – July 2024. Measured GNP Premier Pharmacies averaged 80 MTMs completed per month (min: 6; max: 184) compared to measured Elevate-only pharmacies, who averaged 25 MTMs completed per month (min: 2; max: 59) in the same period. 32% of GNP Premier Pharmacies measured were above average (712 out of 2,253 stores); median of 31.

GNP Premier Pharmacies earn on average of 339% more enhanced services dollars per month.

This is based on comparing measured GNP Premier Pharmacies (1,982 stores) and pharmacies only participating in Elevate Provider Network (1,512 stores) during the months of November 2023 – July 2024. Measured GNP Premier Pharmacies averaged \$31 enhanced services dollars earned per month (min: \$6; max: \$49) compared to measured Elevate-only pharmacies, who averaged \$7 enhanced services dollars earned per month (min: \$1; max: \$14) in the same period. 15% of GNP Premier Pharmacies measured were above average (294 out of 1,982 customers); median of \$0.

GNP Premier Pharmacies administer on average 39% more vaccinations.

This is based on comparing measured GNP Premier Pharmacies (1,915 stores) and pharmacies only participating in Elevate Provider Network (1,018 stores) during the months of November 2023 – July 2024. Measured GNP Premier Pharmacies averaged 40 vaccinations per month (min: 6; max: 151) compared to measured Elevate-only pharmacies, who averaged 29 vaccinations per month (min: 6; max: 95) in the same period. 36% of GNP Premier Pharmacies measured were above average (681 out of 1,915 customers); median of 26.

GNP Premier Pharmacies dispense 65% more prescriptions on average per month.

This is based on comparing measured GNP Premier Pharmacies (2,232 stores) and pharmacies only participating in Elevate Provider Network (1,729 stores) during the months of November 2023 – July 2024. Measured GNP Premier Pharmacies averaged 3,963 prescriptions dispensed per month (min: 1,335; max: 4,966) compared to measured Elevate-only pharmacies, who averaged 2,401 prescriptions dispensed per month (min: 870; max: 3,010) in the same period. 40% of GNP Premier Pharmacies measured were above average (890 out of 2,232 customers); median of 3,438.

GNP Premier Pharmacies make 141% more private label product purchases per month.

This is based on comparing measured GNP Premier Pharmacies (2,368 stores) and pharmacies only participating in Elevate Provider Network (2,142 stores) during the months of November 2023 – July 2024. Measured GNP Premier Pharmacies averaged \$866 in private label product purchases per month (min: \$817; max: \$910) compared to measured Elevate-only pharmacies, who averaged \$360 in private label product purchases per month (min: \$334; max: \$384) in the same period. 35% of GNP Premier Pharmacies measured were above average (830 out of 2,368); median of \$628.

GNP Premier Pharmacies make 59% more pet health product purchases per month.

This is based on comparing measured GNP Premier Pharmacies (1,111 stores) and pharmacies only participating in Elevate Provider Network (443 stores) during the months of May 2024 – July 2024. Measured GNP Premier Pharmacies averaged \$118 in pet health product purchases per month (min: \$116; max: \$118) compared to measured Elevate-only pharmacies, who averaged \$74 in pet health product purchases per month (min: \$64; max: \$83) in the same period. 47% of GNP Premier Pharmacies measured were above average (522 out of 1,111 customers); median of \$102.

Some outlets sold these amounts. Your individual results may differ. There is no assurance you will sell as much.

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of GNP Premier Pharmacies. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing GNP Premier Pharmacy, however, we may provide you with the actual records of that pharmacy. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Michael Nachman at (610) 727-7000, Cencora, 1 West First Avenue, Conshohocken, PA, 19428, Attn: Michael Nachman, Esq. (Legal Department), the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

We did not offer franchises for the operation of GNP Premier Pharmacies prior to 2009 but, since 1982, have permitted Voluntary Pharmacies the opportunity to operate using the Good Neighbor Pharmacy trade name. As of July 2019, we are no longer offering new independent pharmacies the opportunity to operate as Voluntary Pharmacies, though the legacy Voluntary Pharmacies described in the Tables below continue to operate. Tables 1 and 3 are broken out to describe Voluntary Pharmacies and GNP Premier Pharmacies separately to provide information on both our franchises and the legacy Voluntary Pharmacy program. Please note that our fiscal year ends September 30.

**TABLE NO. 1**  
**VOLUNTARY PHARMACIES**  
**SYSTEMWIDE OUTLET SUMMARY**  
**FOR FISCAL YEARS 2022 TO 2024**

Outlet Type	Year	Voluntary at the Start of the Year	Voluntary at the End of the Year	Voluntary Net Change	Outlets that Converted to Premier	Outlets at Year Start Including Premier	Outlets at Year End Including Premier	Net Change including Premier
Licensed	2022	259	240	-19	4	2412	2515	103
	2023	240	204	-36	6	2515	2501	-14
	2024	204	182	-22	0	2501	2468	-33
Company Owned	2022	0	0	0	0	0	0	0
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
Totals	2022	259	240	-19	4	2412	2515	103
	2023	240	204	-36	6	2515	2501	-14
	2024	204	182	-22	0	2501	2468	-33