

**Item 18: Public Figures**

OLM does not use any public figures to endorse or advertise the OLM Brands.

**Item 19: Financial Performance Representations**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting OLM's President, Orion Food Systems, LLC, 2930 West Maple Street, P.O. Box 85210, Sioux Falls, SD 57118-5210, 1-877-648-6227, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20: Outlets and Franchisee Information**

OLM and its affiliates have offered licenses for one or more similar businesses pursuant to legal arrangements different from the franchises described in this Disclosure Document since 1987. As of June 29, 2024, under all of these programs approximately 902 units were open for business (752 franchised Units listed in this disclosure document, 46 licensed non-franchised Units, and 104 licensed non-franchise Units operated by branches of the US Armed Forces). The tables below relate to all of OLM's franchise programs listed in this Disclosure Document. The tables below do not include any information related to any of the licensed non-franchised Units, US Armed Forces licensed non-franchise Units, "Päävo's Pizza" units previously sold under a different Disclosure Document or any licenses or products offered or sold by Land Mark (including under the "Piccadilly Circus Pizza" and "Day'N Night Bites" brands).

**Table 1. OLM's Systemwide Outlet Summary  
For Years FY 2022 to FY 2024**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	FY 2022	937	903	-34
	FY 2023	903	823	-80
	FY 2024	823	752	-71
Company Owned	FY 2022	0	0	0
	FY 2023	0	0	0
	FY 2024	0	0	0
Total Outlets	FY 2022	937	903	-34
	FY 2023	903	823	-80
	FY 2024	823	752	-71