

ITEM 18 PUBLIC FIGURES

We do not currently use any public figure or personality to promote the franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19; for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of the outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting George S. Lezon, at LINE-X LLC, 4001 Yancey Road, Suite C-200, Charlotte, North Carolina 28217, (877) 330-1331, the Federal Trade Commission, and any appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
System-wide Outlet Summary
For Fiscal Years 2021 through September 30, 2024**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised Outlets	2021	443	446	3
	2022	446	431	-15
	2023	431	418	-13
	2024	418	200	-218
Company-Owned*	2021	2	0	-2
	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2021	445	446	1
	2022	446	431	-15
	2023	431	418	-13
	2024	418	200	-218

* The Company-Owned Stores were owned and operated by our affiliate, LX Retail LLC. The 2 Company-Owned Stores disclosed at the end of Year 2020 were sold to franchisees, and we no longer have any Company-Owned Stores.

** 2024 totals listed above are through the date of September 30, 2024 only.

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