

Provision	Section in Franchise Agreement	Section in Area Development Agreement	Summary
s. Modification of the Franchise Agreement	Section 11.4	Not Applicable	No modification, generally, unless on consent of both parties, but Operations Manual subject to change.
t. Integration/merger clause	Section 11.6	Not Applicable	Only the terms of the Franchise Agreement are binding (subject to this Disclosure Document and applicable state law). Any other promises may not be enforceable.
u. Dispute resolution by arbitration or mediation	Sections 11.7 and 11.8	Section 10	Except for certain claims, claims must first be mediated prior to arbitration or litigation. All disputes must be litigated in Michigan.
v. Choice of forum	Section 11.2.2	Section 10	Litigation must be where our principal place of business is located at the time of filing (subject to state law).
w. Choice of law	Section 11.2.1	Section 10	Michigan law applies (subject to applicable state law).

ITEM 18 **PUBLIC FIGURES**

We do not use any public figures to promote our franchise.

ITEM 19 **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We have included below certain actual historical unaudited gross sales information for certain of our franchisee-owned Qamaria Coffee Businesses that have been open and operating since June 2023. Twelve of our sixteen franchisee-owned Qamaria Coffee Businesses have been open and operating under the System since June 2023. Qamaria Coffee Businesses that opened after June 2023 are not included in the table. The gross sales information reflects revenue earned between June 1, 2023 and May 31, 2024.

The information in the table has not been audited by us. Please carefully read all information in this Item 19, including the notes and explanations following the tables, which explain the information and the limitations on the information contained in the table. Written substantiation for the financial performance representation will be made available to you on reasonable request.

FRANCHISEE-OWNED QAMARIA COFFEE BUSINESSES

Average Gross Sales 06/01/2023 to 05/31/2024	Number of Qamaria Coffee Businesses Attaining or Surpassing Average Results	Percentage of Qamaria Coffee Businesses Attaining or Surpassing Average Results
\$704,020	5	42%

The average gross sales for these 12 franchisee-owned Qamaria Coffee Businesses from June 1, 2023 to May 31, 2024 ranged from \$279,376 to \$1,393,328, the median being \$517,064.

Our franchisees earned these amounts. Your individual results may differ. There is no assurance that you’ll earn as much.

For purposes of this Item 19, average gross sales includes the total revenue of the Qamaria Coffee Businesses before discounts and is net of sales tax. Tips are also not included in these gross sales numbers. Sales tax in your state may be different.

We may give a prospective franchisee who is seeking to buy a specific operating unit, whether owned by us, one of our corporate affiliates, or another franchisee, actual operating results of that unit. Your financial information may be included in future versions of our disclosure document.

Other than the preceding financial performance representation, we do not make any representations about a franchisee’s financial performance or the past historical performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Hatem Aleidaroos at 11468 John A. Papalas, Lincoln Park, MI 48146, franchise@qamariacoffee.com, 248-242-6348, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
BUSINESSES AND FRANCHISEE INFORMATION

Table 1
Systemwide Outlet Summary for Years 2021 to 2023

Outlet Type	Year	Outlets at Start of Year	Outlets at End of Year	Net Change
Franchised	2021	0	0	0
	2022	0	3	+3
	2023	3	10	+7
Company Owned	2021	0	2	+2
	2022	2	3	+1
	2023	3	0	0
Total Outlets	2021	0	2	+2
	2022	2	6	+4
	2023	6	13	+7

Table 2
Transfers of Outlet From Franchisees to New Owners
(Other than Franchisor or an Affiliate) for Years 2021 to 2023

State	Year	Number of Transfers
Total	2021	0
	2022	0
	2023	0

Table 3
Status of Franchised Outlets for Years 2021 to 2023

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations	Outlets at End of Year
California	2021	0	0	0	0	0	0	0
	2022	0	0	0	0	0	0	0
	2023	0	1	0	0	0	0	1
Illinois	2021	0	0	0	0	0	0	0
	2022	0	0	0	0	0	0	0
	2023	0	1	0	0	0	0	1
	2021	0	0	0	0	0	0	0