

For additional disclosures required by certain states, refer to Exhibit K - State Addenda to Disclosure Document

**Item 18
PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

**Item 19
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Mark D. Nichols, General Counsel, 2121 Vista Parkway, West Palm Beach, Florida 33411, and (561) 640-5570, the Federal Trade Commission, and the appropriate state regulatory agencies.

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Item 20
OUTLETS AND FRANCHISEE INFORMATION

Table 1
Systemwide Outlet Summary
For years 2022 to 2024*

| Outlet Type | Year | Outlets at the Start of the Year | Outlets at the End of the Year | Net Change |
|-----------------|------|----------------------------------|--------------------------------|------------|
| Franchised | 2022 | 0 | 8 | +8 |
| | 2023 | 8 | 39 | +31 |
| | 2024 | 39 | 70 | +31 |
| Company-Owned** | 2022 | 5 | 5 | 0 |
| | 2023 | 5 | 0 | -5 |
| | 2024 | 0 | 4 | +4 |
| Total Outlets** | 2022 | 5 | 13 | +8 |
| | 2023 | 13 | 39 | +26 |
| | 2024 | 39 | 74 | +35 |

* Our fiscal year end is June 30. Accordingly, in this Item 20:
 “2022” refers to the period July 1, 2021 – June 30, 2022
 “2023” refers to the period July 1, 2022 – June 30, 2023
 “2024” refers to the period July 1, 2023 – June 30, 2024

** This includes Graze Craze® businesses operated by our former affiliate, Graze Craze, Inc.

Table 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For years 2022 to 2024*

| State | Year | Number of Transfers |
|-----------|------|---------------------|
| Michigan | 2022 | 0 |
| | 2023 | 0 |
| | 2024 | 1 |
| Tennessee | 2022 | 0 |
| | 2023 | 1 |
| | 2024 | 0 |
| Texas | 2022 | 0 |
| | 2023 | 1 |
| | 2024 | 2 |
| Utah | 2022 | 0 |
| | 2023 | 0 |
| | 2024 | 2 |
| Total | 2022 | 0 |
| | 2023 | 2 |
| | 2024 | 5 |

* Our fiscal year end is June 30. Accordingly, in this Item 20:
 “2022” refers to the period July 1, 2021 – June 30, 2022
 “2023” refers to the period July 1, 2022 – June 30, 2023
 “2024” refers to the period July 1, 2023 – June 30, 2024