

<u>Provision</u>	<u>Article in Franchise Agreement</u>	<u>Summary</u>
v. Choice of forum	Article XXII	Subject to applicable state law, all disputes between the parties are to be brought exclusively in either a Pennsylvania state court in Allentown, Pennsylvania or in the United States District Court for the Eastern District of Pennsylvania, unless otherwise brought by us. All depositions in connection with any litigation between the parties will be held in the jurisdiction and venue indicated above. The choice of forum is subject to applicable law.
w. Choice of law	Article XXII	Subject to applicable state law, the laws of the Commonwealth of Pennsylvania govern the Franchise Agreement. However, if the Franchised Business is located outside of Pennsylvania and a provision of the Franchise Agreement is not enforceable under the laws of Pennsylvania but is enforceable under the laws of the state in which the Franchised Business is located, then that provision (and only that provision) will be interpreted and construed under the laws of the state where the Franchised Business is located. The choice of law is subject to applicable law.

ITEM 18. PUBLIC FIGURES

We do not use any public figures to promote our System.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the

franchisor's management by contacting Reeta Ale Magar, 6390 Hedgewood Drive, Suite 300, Allentown, PA 18106, (267) 264-2345, the Federal Trade Commission and the appropriate state regulatory agencies.

ITEM 20. OUTLET AND FRANCHISEE INFORMATION

Table 1 – System-wide Outlet Summary for Years 2022/2023/2024:

<u>Outlet Type</u>	<u>Year</u>	<u>Outlets at the Start of Year</u>	<u>Outlets at the End of Year</u>	<u>Net Change</u>
Franchised	2022	44	54	+10
	2023	54	76	+22
	2024	76	120	+44
Company Owned ¹	2022	2	2	0
	2023	2	9	+7
	2024	9	3	-6
Total Outlets	2022	46	56	+10
	2023	56	85	+29
	2024	85	123	+38

¹Company Owned locations are operated by Hana Group Ops, LLC, an affiliate of Franchisor.

Table 2 – Transfers of Outlets From Franchisees to New Owners (Other than Franchisor) for Years 2022/2023/2024:

<u>State</u>	<u>Year</u>	<u>Number of Transfers</u>
Alabama	2022	0
	2023	0
	2024	1
Florida	2022	1
	2023	1
	2024	1
Illinois	2022	2
	2023	0
	2024	0
Indiana	2022	0
	2023	0
	2024	1
Michigan	2022	0
	2023	0
	2024	2
Minnesota	2022	10
	2023	3
	2024	0
Nebraska	2022	1
	2023	0
	2024	2
Nevada	2022	0
	2023	0