

| Category         | Section | Summary                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|------------------|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                  |         | <p>Federal District Court for the Northern District of Texas, Dallas Division.</p> <p>In addition to the provisions noted in this chart, the Development Agreement contains a number of provisions that may affect your legal rights, including a waiver of jury trial, waiver of punitive or exemplary damages, and limitations on when claims may be raised. See Sections 14.6 and 14.7. We recommend that you carefully review all of these provisions, and the entire contract, with a lawyer.</p> |
| w. Choice of law | 14.2    | <p>Unless contrary to applicable state law, the Development Agreement shall be interpreted and construed under Texas law (without regard to Texas choice of law rules), except that any State law regarding the offer and sale of franchises, franchise relationships, and/or business opportunities will not apply unless the applicable jurisdictional requirements are met.</p>                                                                                                                     |

## ITEM 18

### PUBLIC FIGURES

We currently do not use any public figure to promote the sale of our franchises.

## ITEM 19

### FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Dan Fuller at 3000 Olympus Boulevard, Dallas, Texas 75019 or 972-980-9917, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**

**Systemwide Outlet Summary**  
**For years 2022 to 2024<sup>(1)</sup>**

| Column 1             | Column 2 | Column 3                         | Column 4                       | Column 5   |
|----------------------|----------|----------------------------------|--------------------------------|------------|
| Outlet Type          | Year     | Outlets at the Start of the Year | Outlets at the End of the Year | Net Change |
| <b>Franchised</b>    | 2022     | 171                              | 101                            | -70        |
|                      | 2023     | 101                              | 101                            | 0          |
|                      | 2024     | 101                              | 97                             | -4         |
| <b>Company-Owned</b> | 2022     | 1064 <sup>(4)</sup>              | 1131                           | +67        |
|                      | 2023     | 1131                             | 1130                           | -1         |
|                      | 2024     | 1130                             | 1117                           | -13        |
| <b>Total Outlets</b> | 2022     | 1235 <sup>(5)</sup>              | 1232                           | -3         |
|                      | 2023     | 1232                             | 1230                           | -2         |
|                      | 2024     | 1230                             | 1214                           | -16        |

Note 1: All numbers are as of our fiscal year ends. Our fiscal year ends for 2022, 2023 and 2024 are as follows respectively, June 29, June 28, and June 26.

Note 2: Reflects 3 franchised restaurants reacquired by Franchisor.

Note 3: Reflects 116 franchised restaurants reacquired by Franchisor.

Note 4: Reflects 68 franchised restaurants reacquired by Franchisor.

Note 5: As of the end of our 2024 fiscal year, there were 23 Chili's® Special Venues in the following states: Arkansas – 1, Florida– 4, Illinois – 4, Kentucky – 1, Louisiana – 1, Michigan – 1, Minnesota – 1,