

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

**AVERAGE AND MEDIAN MONTHLY GROSS REVENUE FOR 54 REDLINE ATHLETIC PERFORMANCE CENTERS
IN FOUR GROUPS BASED UPON EXTENT FRANCHISEE IS FOLLOWING MODEL FOR 2023 AND JANUARY 2024**

	Number of Included Units		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24
Following Model	13	Average	\$40,160	\$37,896	\$43,427	\$38,258	\$44,713	\$43,678	\$42,024	\$39,202	\$37,332	\$41,867	\$44,477	\$41,681	\$48,524
		Median	\$37,756	\$29,431	\$35,050	\$35,459	\$39,138	\$39,035	\$41,101	\$41,683	\$37,797	\$37,212	\$39,349	\$38,509	\$41,833
Generally Following Model	9	Average	\$24,559	\$18,126	\$22,146	\$21,734	\$23,360	\$23,375	\$24,681	\$20,555	\$18,848	\$21,150	\$25,182	\$24,108	\$27,821
		Median	\$27,317	\$13,146	\$18,699	\$20,682	\$25,566	\$26,491	\$30,291	\$22,693	\$18,847	\$18,526	\$20,307	\$21,296	\$29,551
Selectively Following Model	18	Average	\$27,840	\$27,549	\$30,334	\$23,088	\$26,668	\$30,461	\$25,592	\$24,432	\$21,447	\$20,797	\$22,984	\$22,574	\$26,145
		Median	\$28,326	\$28,765	\$23,063	\$21,122	\$27,278	\$27,589	\$22,372	\$18,980	\$18,206	\$19,633	\$21,014	\$20,949	\$23,969
Not Following Model	14	Average	\$25,319	\$17,761	\$19,963	\$16,788	\$22,918	\$21,974	\$23,515	\$20,236	\$18,192	\$17,885	\$25,343	\$21,389	\$23,355
		Median	\$19,496	\$17,706	\$16,848	\$13,281	\$22,772	\$17,601	\$19,673	\$14,553	\$15,033	\$15,682	\$20,977	\$17,543	\$21,285

- Franchisor evaluates the following criteria in grouping franchisees for this financial performance representation: (1) whether the Redline Athletics Performance Center has a general manager; (2) whether the Redline Performance Center is investing in local store marketing; and (3) whether the Redline Performance Center offers the "Flex Allegiance" membership program. Group 1 "Following Model" Performance Centers have met all three of the categories; Group 2 "Generally Following Model" met at two of the three of the criteria; Group 3 "Selectively Following Model" met at least one of the three of the criteria; and "Not Following Model" did not meet any of the criteria.
- The term "Gross Revenue" shall, for purposes of this Item 19, means the total of all revenue and receipts derived from the operation of your Redline Performance Center, including all amounts received at or away from the Redline Performance Center including those Outside Modules that you offer at or away from your Redline Performance Center, amounts collected or received at or resulting from the use of the Redline Performance Center or Marks, or through the business your Redline Performance Center conducts (such as fees for the sale of any service or product, gift certificate sales, and revenue derived from products sales, whether in cash or by check, credit card, debit card, barter or exchange, or other credit transactions); and excludes only sales taxes collected from customers and paid to the appropriate taxing authority, and all customer refunds and credits your Redline Performance Center actually makes.
- This table includes the average and median Gross Revenue for each group of reporting Redline Performance Centers as well as the number of reporting Redline Performance Centers that exceeded the average and median Gross Revenue amounts for each group.
- This financial performance representation is based upon sales reports provided by franchisees in connection with royalty payments. We have not audited the results.

5. All figures used in preparing this financial performance representation are on file and in our records. Written substantiation of the financial performance representation included in this Item 19 is available upon reasonable request.
6. **Some Redline Performance Centers have sold this amount. Your individual results may differ. There is no assurance that you'll earn as much.**
7. Other than the preceding financial performance representation, Redline Athletics Franchising, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting T.J. O'Connor 14000 North Hayden Road, Suite 101, Scottsdale, Arizona 85260, (480) 386-9708, the Federal Trade Commission, and the appropriate state regulatory agencies."

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

TABLE NO. 1
SYSTEMWIDE OUTLET SUMMARY
FOR YEARS 2021 TO 2023

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchisee	2021	32	35	+3
	2022	35	52	+17
	2023	52	49	-3
Company-Owned	2021	0	0	0
	2022	0	0	0
	2023	0	0	0
Total Outlets	2021	32	35	+3
	2022	35	52	+17
	2023	52	49	-3

TABLE NO. 2
TRANSFERS OF OUTLETS FROM FRANCHISES TO NEW OWNERS
(OTHER THAN THE FRANCHISOR)
FOR YEARS 2021 TO 2023

State	Year	Number of Transfers
Colorado	2021	0
	2022	1
	2023	0
Texas	2021	1
	2022	0
	2023	2
Georgia	2021	0
	2022	1
	2023	0
All Other States	2021	0
	2022	0
	2023	0
Total	2021	1
	2022	2