

ITEM 18**PUBLIC FIGURES**

We do not use any public figure to promote its franchise.

ITEM 19**Financial Performance Representations and Projection**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides that actual records of an existing outlet you are considering buying; or (2) a franchisor supplements that information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representation about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Mr. William A. Buckley, at 120 Linden St., ME 04401, (207) 941-0860, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20

**Item 20 Table No. 1
Table No. 1-A United States and Central American Outlet Summary
For years 2021 – 2023**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Changes
Franchised	2021	313	293	-20
	2022	293	216	-77
	2023	216	191	-25
Company-Owned	2021	3	3	0
	2022	3	3	0
	2023	3	3	0
Total Outlets	2021	316	296	-20
	2022	296	216	-80
	2023	219	194	-25