

Provision	Section in franchise or other agreement	Summary
v. Choice of forum	§§ 17.1; 17.5	Arbitration proceedings shall be held in the jurisdiction where our headquarters is currently located, which is Fort Lauderdale, Florida, unless otherwise required by applicable state law. Any legal proceedings not subject to arbitration shall be initiated in the United States District Court for the district where our headquarters is located at that time. If that court lacks jurisdiction, then the proceedings shall be initiated in the state courts of the state and county where our headquarters is located, unless otherwise required by applicable state law.
w. Choice of law	§ 18.8	The laws of Florida will govern this agreement (subject to applicable state law).

For additional disclosures required by certain states, refer to Exhibit H - State Addenda to Disclosure Document

Item 18 PUBLIC FIGURES

Mr. David Scranton is a public figure who regularly presents on television and radio and will be used to promote the franchised business. Outside of Mr. Scranton, we do not use any public figure to promote our franchise.

Item 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future

income, you should report it to the franchisor's management by contacting David Scranton 500 West Cypress Creek Rd., Suite 250, Fort Lauderdale FL 33309, and 954-870-6715, the Federal Trade Commission, and the appropriate state regulatory agencies.

Item 20
OUTLETS AND FRANCHISEE INFORMATION

Table 1
Systemwide Outlet Summary
For years 2021 to 2023

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2021	25	31	+6
	2022	31	30	-1
	2023	30	29	-1
Company-Owned	2021	1	1	0
	2022	1	1	0
	2023	1	2	+1
Total Outlets	2021	26	32	+6
	2022	32	31	-1
	2023	31	31	0

Table 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For years 2021 to 2023

State	Year	Number of Transfers
Florida	2021	0
	2022	0
	2023	1
Total	2021	0
	2022	0
	2023	1