

Applicable State law may require additional disclosures related to the information in this Disclosure Document.

These additional disclosures appear in Exhibit F attached to this Disclosure Document.

ITEM 18. PUBLIC FIGURES

We currently use the following public figures to promote our franchise: Dale Earnhardt, Jr., Kelly Earnhardt Miller, and Sam Mayer.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets. If there is a reasonable basis for the information and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representation either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's the franchisor's Chief Financial Officer, Ryan Walsh at 12200 Herbert Wayne Court, Ste. 150, P.O. Box 1251, Huntersville, NC, 28070-1251 and (704) 992-2000, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

All year-end numbers appearing in the tables below are as of December 31.

Table No. 1
Systemwide Outlet Summary
For Fiscal Years 2021 to 2023

(Column 1) OUTLET TYPE	(Column 2) YEAR	(Column 3) OUTLETS AT THE START OF THE YEAR	(Column 4) OUTLETS AT THE END OF THE YEAR	(Column 5) NET CHANGE
Franchised	2021	615	615	0
	2022	615	623	+8
	2023	623	644	+21
Company-Owned	2021	0	0	0
	2022	0	0	0
	2023	0	0	0
(Column 1) OUTLET TYPE	(Column 2) YEAR	(Column 3) OUTLETS AT THE START OF THE YEAR	(Column 4) OUTLETS AT THE END OF THE YEAR	(Column 5) NET CHANGE
Total Outlets	2021	615	615	0
	2022	615	623	+8