

Provision	Article in Area Development Agreement	Summary
t. Integration/merger clause	Article 11.9	Only the terms of the Area Development Agreement and other related written agreements are binding (subject to applicable state law). Any representations or promises outside of the disclosure document and area development agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	Article 10	Before either of us may file for arbitration, you and we agree to attempt to resolve any dispute pursuant to mediation held in the city closest to our principal place of business (currently Vestal, New York) and the mediation will be governed in accordance with Rules of Practice and Procedure of Judicial Arbitration & Mediation Services, Inc., unless otherwise agreed, except for claims for infringement of trademark, trade secrets or violation of restrictive covenants, or for injunctive relief. Subject to applicable state law.
v. Choice of forum	Articles 10.1 and 10.2	Before either of us may file arbitration, you and we agree to attempt to resolve any dispute pursuant to mediation held in the city closest to our principal place of business (currently Vestal, New York) and the mediation will be governed in accordance with Rules of Practice and Procedure of Judicial Arbitration & Mediation Services, Inc., unless otherwise agreed. Unless prohibited by local law, litigation must be in New York.
w. Choice of law	Article 11.8	The laws of the state where the Area Development Franchise is located apply, subject to applicable state law.

## ITEM 18 PUBLIC FIGURES

We do not use any public figures to promote this franchise.

## ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, and/or affiliate-owned outlets, if there is a reasonable basis for the information, and the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying, or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an

existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Connor Wilson, Vice President of Finance, 3108 Vestal Parkway East, Suite #1, Vestal, New York 13850 or by phone at (855) 267-3543, the Federal Trade Commission, and the appropriate state regulatory agencies.

## ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table No. 1

### System-wide Outlet Summary For Years 2021-2023

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2021	35	32	-3
	2022	32	26	-6
	2023	26	24 <sup>(1)</sup>	-2
Company-Owned	2021	25	28	+3
	2022	28	26	-2
	2023	26	25	-1
Total Outlets	2021	60	60	0
	2022	60	52	-8
	2023	52	49	-3

Note: As used throughout this Item 20, "Company-Owned" outlets include CoreLife Eateries that are owned and/or operated by CE, CE's subsidiaries, or other affiliates of ours. Among these outlets are joint venture entities that are treated as Company-Owned outlets because they are owned and managed by our affiliate. As of our fiscal year ending December 24, 2023, we had eight joint ventures. We do not own or operate any CoreLife Eateries.

<sup>(1)</sup>As of the Issuance Date of this Franchise Disclosure Document, six franchised outlets have closed.

Table No. 2

### Transfers of Franchised Outlets to New Owners (Other than the Franchisor) For Years 2021-2023

State	Year	Number of Transfers
Indiana	2021	0
	2022	1
	2023	2