

Provision	Section in Franchise Agreement	Summary
s. Modification of the agreement	Sections 6.02 and 18.02	CBAC cannot modify the Franchise Agreement without your consent, but CBAC can unilaterally change the Confidential Operations Manual.
t. Integration/merger clause	Section 18	Only the terms of the Franchise Agreement and other related written agreements are binding (subject to state law). Any representations or promises outside of the Disclosure Document and Franchise Agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	Section 24	All disputes must be arbitrated in Houston, Texas, under the rules of the American Arbitration Association. Mediation is not required but the franchisor and franchisee can agree to engage in the mediation process. Pursuant to the Dispute Resolution Program in Section 24 of the Franchise Agreement, either party may in certain specified circumstances seek injunctive relief from a court of competent jurisdiction (subject to state law).
v. Choice of forum	Section 24.01(c)	All arbitration and any litigation must be in Houston, Texas (subject to state law).
w. Choice of law	Section 20.01(a)	Texas law applies (subject to state law).

ITEM 18.
PUBLIC FIGURES

CBAC does not use any public figures to promote the franchise opportunity.

ITEM 19.
FINANCIAL PERFORMANCE REPRESENTATIONS

The Federal Trade Commission's (FTC) Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We have compiled the following information from unaudited financial statements and from sales reports and financial statements provided by our franchisees. The figures related to our

franchisees' results were obtained from financial statements prepared in accordance with Generally Accepted Accounting Principles (GAAP), but have not been verified or certified beyond receipt of such statements. Written substantiation of the data used in preparing the figures below will be made available to you upon reasonable request. The CBA stores reported below offer substantially the same products and services to the public as you will as a franchisee operating a franchised unit.

Some units have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much.

The following tables and figures relate to the 247 franchisee-owned CBA stores that were open and operating for the entire years of 2022 and 2023. This does not include the 18 stores that were opened in 2022 or the 15 stores that were opened in 2023. The following tables and figures also relate to the 265 franchisee-owned CBA stores that were open and operating for the entire year of 2023, which does not include the 15 stores that were opened in 2023. The expenses identified in this statement may not be the only expenses that you will incur in connection with the operation of your franchise. We encourage you to consult with your own accounting, business, and legal advisors to assist you to identify the expenses you likely will incur in connection with your franchise, to prepare your budgets, and to assess the likely or potential financial performance of your franchise. We also encourage you to contact existing franchise operators to discuss the business.

In developing your budget for your franchise, you are to make necessary allowance for changes in financial results to income, expenses, or both, that may result from operation of your franchise during periods of, or in geographic areas suffering from, economic downturns, inflation, unemployment, or other negative economic influences.

Historical costs do not necessarily correspond to future costs because of factors such as inflation, changes in minimum wage laws, location, financing, construction costs, lease-related costs, and other variables. For example, costs such as rent, cam charges, taxes, interest, insurance and utilities vary from franchise to franchise. All information should be evaluated in light of current market conditions including such cost and price information as may then be available.

Schedule 19.1A

Set forth in this Schedule 19.1A are the average Net Sales (as defined below in Note 2) for the year ending December 31, 2023 for the 265 franchisee-owned CBA stores that were open for the entire year of 2023, based upon the below indicated sales ranges. This table includes all stores that were open before January 1, 2023, and does not include any of the 15 stores that were opened in 2023. When reading the below table, the symbol “>=“ means greater than or equal to and the symbol “<“ means less than.

2023

Sales Ranges	# Stores Included	Median Sales	Average Sales	Highest in Range	Lowest in Range	# Stores Meeting or Exceeding Average Sales	% Stores Meeting or Exceeding Average Sales
>=\$4.5M	7	\$5,686,030	\$5,506,444	\$6,169,883	\$4,533,709	4	57%
>=\$4M and <\$4.5M	15	\$4,153,625	\$4,190,658	\$4,467,697	\$4,009,169	6	40%
>=\$3.5M and <\$4M	17	\$3,762,570	\$3,737,338	\$3,935,159	\$3,502,895	10	59%
>=\$3M and <\$3.5M	54	\$3,220,231	\$3,230,271	\$3,473,809	\$3,024,648	25	46%
>=\$2.5M and <\$3M	76	\$2,707,183	\$2,715,399	\$2,982,456	\$2,500,548	37	49%
>=\$2.25M and <\$2.5M	30	\$2,369,975	\$2,378,233	\$2,498,084	\$2,252,487	13	43%
>=\$2M and <\$2.25M	34	\$2,156,689	\$2,144,094	\$2,249,363	\$2,004,613	20	59%
>=\$1.75M and <\$2M	15	\$1,872,163	\$1,861,806	\$1,966,610	\$1,752,350	8	53%
>=\$1.5M and <\$1.75M	12	\$1,630,745	\$1,615,811	\$1,740,919	\$1,508,184	6	50%
<\$1.5M	5	\$1,398,712	\$1,413,692	\$1,491,471	\$1,352,226	2	40%
Average Unit Volume (AUV)	265	\$2,704,851	\$2,808,967			131	49%

Schedule 19.1B

Set forth in this Schedule 19.1B are the average Net Sales (as defined below in Note 2) for the years ending December 31, 2022 and December 31, 2023 for the 247 franchisee-owned CBA stores that were open and operating for the entire years of 2022 and 2023, based upon the below indicated sales ranges. The tables include all franchisee-owned CBA stores that were open before January 1, 2022, and does not include any of the 18 stores that were opened in 2022 or the 15 stores opened in 2023. When reading the below table, the symbol “>=“ means greater than or equal to and the symbol “<“ means less than.

2023

Sales Ranges	# Stores Included	Median Sales	Average Sales	Highest in Range	Lowest in Range	# Stores Meeting or Exceeding Average Sales	% Stores Meeting or Exceeding Average Sales
>=\$4.5M	7	\$5,686,030	\$5,506,444	\$6,169,883	\$4,533,709	4	57%
>=\$4M and <\$4.5M	15	\$4,153,625	\$4,190,658	\$4,467,697	\$4,009,169	6	40%
>=\$3.5M and <\$4M	17	\$3,762,570	\$3,737,338	\$3,935,159	\$3,502,895	10	59%
>=\$3M and <\$3.5M	52	\$3,220,231	\$3,229,375	\$3,473,809	\$3,024,648	25	48%
>=\$2.5M and <\$3M	75	\$2,707,300	\$2,717,697	\$2,982,456	\$2,500,548	36	48%
>=\$2.25M and <\$2.5M	27	\$2,369,356	\$2,379,086	\$2,498,084	\$2,252,487	13	48%
>=\$2M and <\$2.25M	31	\$2,163,935	\$2,152,753	\$2,249,363	\$2,010,381	18	58%
>=\$1.75M and <\$2M	14	\$1,864,685	\$1,859,809	\$1,966,610	\$1,752,350	7	50%
>=\$1.5M and <\$1.75M	6	\$1,590,096	\$1,607,298	\$1,740,919	\$1,508,184	3	50%
<\$1.5M	3	\$1,470,256	\$1,439,175	\$1,491,471	\$1,355,797	2	67%
Average Unit Volume (AUV)	247	\$2,756,781	\$2,865,036			124	50%

2022

Sales Ranges	# Stores Included	Median Sales	Average Sales	Highest in Range	Lowest in Range	# Stores Meeting or Exceeding Average Sales	% Stores Meeting or Exceeding Average Sales
>=\$4.5M	6	\$5,147,210	\$5,115,263	\$5,666,977	\$4,532,224	3	50%
>=\$4M and <\$4.5M	5	\$4,321,196	\$4,250,023	\$4,487,322	\$4,002,729	3	60%
>=\$3.5M and <\$4M	10	\$3,719,770	\$3,741,018	\$3,918,598	\$3,569,720	5	50%
>=\$3M and <\$3.5M	25	\$3,126,162	\$3,146,208	\$3,400,219	\$3,000,969	10	40%
>=\$2.5M and <\$3M	69	\$2,719,873	\$2,741,698	\$2,980,535	\$2,503,187	33	48%
>=\$2.25M and <\$2.5M	40	\$2,372,494	\$2,376,780	\$2,499,859	\$2,255,082	20	50%
>=\$2M and <\$2.25M	35	\$2,120,753	\$2,116,723	\$2,242,351	\$2,003,881	20	57%
>=\$1.75M and <\$2M	36	\$1,912,487	\$1,899,826	\$1,997,437	\$1,750,257	22	61%
>=\$1.5M and <\$1.75M	10	\$1,635,867	\$1,625,213	\$1,734,381	\$1,515,461	5	50%
<\$1.5M	11	\$1,351,831	\$1,345,780	\$1,498,490	\$1,046,639	6	55%
Average Unit Volume (AUV)	247	\$2,459,024	\$2,533,564			127	51%

Schedule 19.2A – (Franchisee Owned Locations)

Set forth in this Schedule 19.2A are the average Net Sales (as defined below in Note 2) for the year ending December 31, 2023 for the 265 franchisee-owned CBA stores that were open for the entire year of 2023, based upon the regions indicated below. This table includes all stores that were open by January 1, 2023 and does not include any of the 15 stores that were opened in 2023.

2023

State/Region	# included	Median Sales	Avg Sales	Highest in Range	Lowest in Range	# >= avg	% >= avg
Alabama	6	\$2,357,924	\$2,395,068	\$2,811,949	\$1,895,551	2	33%
Arkansas	4	\$2,028,466	\$2,156,963	\$2,818,572	\$1,752,350	2	50%
Arizona	10	\$3,914,500	\$3,841,967	\$5,933,298	\$1,935,022	5	50%
Colorado	29	\$2,971,996	\$2,959,622	\$6,169,883	\$1,645,751	15	52%
Florida	13	\$2,597,763	\$2,858,074	\$5,298,417	\$1,515,188	6	46%
Georgia	16	\$2,851,995	\$2,769,906	\$3,439,435	\$1,966,610	10	63%
Iowa	3	\$3,473,809	\$3,694,901	\$4,146,548	\$3,464,346	1	33%
Idaho	2	\$3,299,111	\$3,299,111	\$3,368,557	\$3,229,664	1	50%
Illinois	5	\$1,524,215	\$1,564,643	\$1,857,207	\$1,355,797	2	40%
Indiana	4	\$2,873,824	\$2,911,313	\$4,020,653	\$1,876,948	2	50%
Kansas	4	\$2,953,275	\$2,839,872	\$3,227,591	\$2,225,348	3	75%
Kentucky	1	\$3,103,218	\$3,103,218	\$3,103,218	\$3,103,218	1	100%
Louisiana	4	\$2,408,096	\$2,553,093	\$3,506,420	\$1,889,760	2	50%
Michigan	4	\$2,380,837	\$2,493,738	\$3,058,261	\$2,155,018	1	25%
Minnesota	6	\$2,276,073	\$2,568,910	\$4,018,284	\$1,398,712	3	50%
Missouri	7	\$2,575,730	\$2,681,406	\$3,473,079	\$2,249,363	2	29%
Mississippi	1	\$2,233,623	\$2,233,623	\$2,233,623	\$2,233,623	1	100%
Montana	1	\$2,175,167	\$2,175,167	\$2,175,167	\$2,175,167	1	100%
North Carolina	9	\$2,330,373	\$2,389,681	\$3,192,413	\$1,352,226	4	44%
Nebraska	1	\$3,231,903	\$3,231,903	\$3,231,903	\$3,231,903	1	100%
New Mexico	2	\$2,120,465	\$2,120,465	\$2,190,200	\$2,050,730	1	50%
Ohio	4	\$2,535,080	\$2,321,352	\$2,707,066	\$1,508,184	3	75%
Oklahoma	9	\$2,563,112	\$2,574,979	\$3,823,042	\$1,564,452	4	44%
Pennsylvania	3	\$1,789,997	\$2,018,360	\$2,773,611	\$1,491,471	1	33%
South Carolina	5	\$2,286,463	\$2,445,489	\$3,762,570	\$1,673,555	2	40%
Tennessee	13	\$3,212,872	\$3,073,437	\$4,467,697	\$1,893,284	7	54%
Texas	94	\$2,789,405	\$2,900,604	\$5,686,030	\$1,690,282	36	38%
Virginia	3	\$2,471,214	\$2,527,912	\$3,447,916	\$1,664,606	1	33%
Washington	1	\$2,927,897	\$2,927,897	\$2,927,897	\$2,927,897	1	100%
Wisconsin	1	\$2,416,440	\$2,416,440	\$2,416,440	\$2,416,440	1	100%
Average Unit Volume (AUV)	265	\$2,704,851	\$2,808,967			122	46%

Schedule 19.2B

Set forth in this Schedule 19.2B are the average Net Sales (as defined below in Note 2) for the years ending December 31, 2022 and December 31, 2023 for the 247 franchisee-owned CBA stores that were open and operating for the entire years of 2022 and 2023, based upon the regions indicated below. The tables include all franchisee-owned CBA stores that were open before January 1, 2022, and does not include any of the 18 stores that were opened in 2022 or the 15 stores opened in 2023.

2023

State/Region	# included	Median Sales	Avg Sales	Highest in Range	Lowest in Range	# >= avg	% >= avg
Alabama	6	\$2,357,924	\$2,395,068	\$2,811,949	\$1,895,551	2	33%
Arkansas	4	\$2,028,466	\$2,156,963	\$2,818,572	\$1,752,350	2	50%
Arizona	10	\$3,914,500	\$3,841,967	\$5,933,298	\$1,935,022	5	50%
Colorado	25	\$3,026,903	\$3,097,118	\$6,169,883	\$2,152,392	10	40%
Florida	9	\$2,933,488	\$3,198,984	\$5,298,417	\$1,835,895	4	44%
Georgia	16	\$2,851,995	\$2,769,906	\$3,439,435	\$1,966,610	10	63%
Iowa	2	\$3,810,179	\$3,810,179	\$4,146,548	\$3,473,809	1	50%
Idaho	2	\$3,299,111	\$3,299,111	\$3,368,557	\$3,229,664	1	50%
Illinois	5	\$1,524,215	\$1,564,643	\$1,857,207	\$1,355,797	2	40%
Indiana	4	\$2,873,824	\$2,911,313	\$4,020,653	\$1,876,948	2	50%
Kansas	4	\$2,953,275	\$2,839,872	\$3,227,591	\$2,225,348	3	75%
Kentucky	1	\$3,103,218	\$3,103,218	\$3,103,218	\$3,103,218	1	100%
Louisiana	3	\$2,852,939	\$2,774,204	\$3,506,420	\$1,963,254	2	67%
Michigan	4	\$2,380,837	\$2,493,738	\$3,058,261	\$2,155,018	1	25%
Minnesota	4	\$3,276,405	\$3,106,066	\$4,018,284	\$1,853,170	2	50%
Missouri	7	\$2,575,730	\$2,681,406	\$3,473,079	\$2,249,363	2	29%
Mississippi	1	\$2,233,623	\$2,233,623	\$2,233,623	\$2,233,623	1	100%
Montana	1	\$2,175,167	\$2,175,167	\$2,175,167	\$2,175,167	1	100%
North Carolina	7	\$2,544,626	\$2,592,899	\$3,192,413	\$2,035,081	3	43%
Nebraska	1	\$3,231,903	\$3,231,903	\$3,231,903	\$3,231,903	1	100%
New Mexico	2	\$2,120,465	\$2,120,465	\$2,190,200	\$2,050,730	1	50%
Ohio	4	\$2,535,080	\$2,321,352	\$2,707,066	\$1,508,184	3	75%
Oklahoma	9	\$2,563,112	\$2,574,979	\$3,823,042	\$1,564,452	4	44%
Pennsylvania	3	\$1,789,997	\$2,018,360	\$2,773,611	\$1,491,471	1	33%
South Carolina	4	\$2,369,779	\$2,638,473	\$3,762,570	\$2,051,763	1	25%
Tennessee	12	\$3,226,981	\$3,132,410	\$4,467,697	\$1,893,284	7	58%
Texas	93	\$2,803,167	\$2,904,448	\$5,686,030	\$1,690,282	36	39%
Virginia	2	\$2,959,565	\$2,959,565	\$3,447,916	\$2,471,214	1	50%
Washington	1	\$2,927,897	\$2,927,897	\$2,927,897	\$2,927,897	1	100%
Wisconsin	1	\$2,416,440	\$2,416,440	\$2,416,440	\$2,416,440	1	100%
Average Unit Volume (AUV)	247	\$2,756,781	\$2,865,036			112	45%

2022

State/Region	# included	Median Sales	Avg Sales	Highest in Range	Lowest in Range	# >= avg	% >= avg
Alabama	6	\$2,009,754	\$2,120,952	\$2,549,619	\$1,750,974	2	33%
Arkansas	4	\$1,852,011	\$1,968,775	\$2,649,051	\$1,522,028	2	50%
Arizona	10	\$3,176,133	\$3,393,524	\$5,328,273	\$1,674,225	4	40%
Colorado	25	\$2,712,132	\$2,789,864	\$5,666,977	\$1,901,756	12	48%
Florida	9	\$2,417,199	\$2,773,783	\$4,966,147	\$1,351,831	4	44%
Georgia	16	\$2,442,936	\$2,407,543	\$3,065,084	\$1,498,490	9	56%
Iowa	2	\$3,708,601	\$3,708,601	\$4,343,135	\$3,074,068	1	50%
Idaho	2	\$2,822,141	\$2,822,141	\$2,931,256	\$2,713,026	1	50%
Illinois	5	\$1,410,736	\$1,399,097	\$1,734,381	\$1,046,639	3	60%
Indiana	4	\$2,400,736	\$2,501,396	\$3,310,730	\$1,893,382	2	50%
Kansas	4	\$2,256,892	\$2,261,194	\$2,533,566	\$1,997,429	2	50%
Kentucky	1	\$2,806,449	\$2,806,449	\$2,806,449	\$2,806,449	1	100%
Louisiana	3	\$2,503,187	\$2,646,005	\$3,600,222	\$1,834,606	1	33%
Michigan	4	\$2,396,411	\$2,364,698	\$2,459,024	\$2,206,946	2	50%
Minnesota	4	\$2,521,299	\$2,438,113	\$3,399,689	\$1,310,165	2	50%
Missouri	7	\$2,466,202	\$2,273,081	\$2,664,857	\$1,710,306	4	57%
Mississippi	1	\$1,924,063	\$1,924,063	\$1,924,063	\$1,924,063	1	100%
Montana	1	\$2,197,999	\$2,197,999	\$2,197,999	\$2,197,999	1	100%
North Carolina	7	\$1,935,937	\$2,089,957	\$2,405,323	\$1,819,885	3	43%
Nebraska	1	\$3,012,126	\$3,012,126	\$3,012,126	\$3,012,126	1	100%
New Mexico	2	\$2,260,126	\$2,260,126	\$2,277,902	\$2,242,351	1	50%
Ohio	4	\$2,385,343	\$2,212,408	\$2,684,199	\$1,394,746	3	75%
Oklahoma	9	\$2,293,504	\$2,423,842	\$4,002,729	\$1,540,656	3	33%
Pennsylvania	3	\$1,414,181	\$1,867,256	\$2,863,331	\$1,324,256	1	33%
South Carolina	4	\$2,089,715	\$2,209,632	\$2,841,230	\$1,817,868	1	25%
Tennessee	12	\$2,601,092	\$2,755,881	\$4,321,196	\$1,515,461	6	50%
Texas	93	\$2,504,102	\$2,566,995	\$5,607,538	\$1,248,802	38	41%
Virginia	2	\$2,543,173	\$2,543,173	\$3,073,012	\$2,013,333	1	50%
Washington	1	\$2,768,203	\$2,768,203	\$2,768,203	\$2,768,203	1	100%
Wisconsin	1	\$2,003,881	\$2,003,881	\$2,003,881	\$2,003,881	1	100%
Average Unit Volume (AUV)	247	\$2,459,024	\$2,533,564			114	46%

Schedule 19.3

Included in this Schedule 19.3 are the 265 franchisee-owned CBA stores that were open for the entire year of 2023. This table does not include any of the 15 stores that were opened in 2023. Set forth in this Schedule is a comparison table of Net Sales and certain expenses for 1 year old, 2 year old, 3 year old, 4 year old and 5+ year old CBA stores for the year ending December 31, 2023. The categories of figures are defined below in Note 2. By way of example, those stores designated as “1st year” stores had their first full year of operations during the period from January 1, 2023 to December 31, 2023, those stores designated as “2nd year” stores had their second full year of operations during the period from January 1, 2023 to December 31, 2023, those stores designated as “3rd year” stores had their third full year of operations during the period from January 1, 2023 to December 31, 2023, and so forth.

Store Designation	Low	Median	High	Average	Number of Stores Greater than or equal to Average	Percentage of Stores Greater than or equal to Average
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Net Sales						
1st year (18 stores)	\$1,352,226	\$1,947,186	\$3,464,346	\$2,039,572	7	39%
2nd year (16 stores)	\$1,470,256	\$2,950,741	\$4,082,070	\$2,744,451	9	56%
3rd year (18 stores)	\$1,963,254	\$2,696,820	\$4,467,697	\$2,880,821	8	44%
4th year (19 stores)	\$1,355,797	\$2,790,373	\$5,933,298	\$2,726,695	10	53%
5th year+ (194 stores)	\$1,508,184	\$2,755,010	\$6,169,883	\$2,887,065	77	40%

Cost of Goods Sold (COGS)						
1st year (18 stores)	\$581,547	\$765,554	\$1,430,818	\$852,913	8	44%
2nd year (16 stores)	\$672,238	\$1,247,879	\$1,703,866	\$1,198,948	9	56%
3rd year (18 stores)	\$831,832	\$1,244,810	\$2,022,245	\$1,266,758	9	50%
4th year (19 stores)	\$599,432	\$1,078,403	\$2,243,313	\$1,141,263	9	47%
5th year+ (194 stores)	\$622,018	\$1,173,304	\$2,556,661	\$1,222,229	82	42%

Gross Profit (GP)						
1st year (18 stores)	\$743,679	\$1,134,003	\$2,125,843	\$1,186,660	8	44%
2nd year (16 stores)	\$776,295	\$1,600,220	\$2,490,519	\$1,545,503	8	50%
3rd year (18 stores)	\$1,074,283	\$1,512,130	\$2,445,452	\$1,614,063	8	44%
4th year (19 stores)	\$744,634	\$1,590,946	\$3,689,985	\$1,585,432	10	53%
5th year+ (194 stores)	\$809,001	\$1,600,271	\$3,613,222	\$1,664,836	81	42%

Store Designation	Low	Median	High	Average	Number of Stores Greater than or equal to Average	Percentage of Stores Greater than or equal to Average
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General and Administrative Expenses (G&A)						
1st year (18 stores)	\$508,876	\$755,403	\$1,245,487	\$790,851	7	39%
2nd year (16 stores)	\$744,018	\$983,653	\$1,411,157	\$1,004,788	6	38%
3rd year (18 stores)	\$789,771	\$993,924	\$1,477,732	\$1,014,448	8	44%
4th year (19 stores)	\$732,328	\$968,009	\$1,900,573	\$1,022,209	7	37%
5th year+ (194 stores)	\$596,525	\$996,608	\$1,806,958	\$1,030,272	83	43%

Net Operating Income (NOI) (See Note 2 below)						
1st year (18 stores)	\$51,388	\$416,596	\$880,356	\$395,809	10	56%
2nd year (16 stores)	\$26,565	\$529,684	\$1,079,362	\$540,715	7	44%
3rd year (18 stores)	\$239,415	\$552,032	\$1,163,334	\$599,616	7	39%
4th year (19 stores)	\$12,306	\$620,114	\$1,789,412	\$563,223	10	53%
5th year+ (194 stores)	-\$58,777	\$596,789	\$1,815,506	\$634,564	85	44%

Total Owner Benefit (See Note 3 below)						
1st year (18 stores)	\$50,000	\$225,550	\$415,000	\$223,879	9	50%
2nd year (16 stores)	\$50,769	\$295,543	\$516,500	\$304,064	7	44%
3rd year (18 stores)	\$76,202	\$314,250	\$589,972	\$308,490	10	56%
4th year (19 stores)	\$62,826	\$305,000	\$969,781	\$308,261	9	47%
5th year+ (194 stores)	\$70,000	\$309,775	\$1,262,515	\$350,301	74	38%

Schedule 19.4A

Set forth in Schedule 19.4A is the Total Owner Benefit (as defined in Note 3) of the top and bottom 20% Total Owner Benefit performers (53 stores) for the year ending December 31, 2023, based on the 265 stores that were open for the entire year of 2023. This table includes all stores that were open by January 1, 2023, and does not include any of the 15 stores opened in 2023. The table also includes the Total Owner Benefit for all 265 locations.

	Low	Median	High	Average	Number of Stores Greater than or equal to Average	Percentage of Stores Greater than or equal to Average
Top 53 - Total Owner Benefit out of 265 locations	\$440,000	\$550,000	\$1,262,515	\$609,691	18	34%
Bottom 53 - Total Owner Benefit out of 265 locations	\$50,000	\$141,500	\$196,500	\$132,289	30	57%
Total Owner Benefit out of 265 locations	\$50,000	\$302,298	\$1,262,515	\$333,068	110	42%

Schedule 19.4B

Set forth in Schedule 19.4B is the Total Owner Benefit (as defined in Note 3) of the top and bottom 20% Total Owner Benefit performers (49 stores) for the year ending December 31, 2023 and for the year ending December 31, 2022, based on the 247 franchisee-owned CBA stores that were open and operating for the entire year of 2023 and 2022. This table includes all franchisee-owned CBA stores that were open before January 1, 2022, and does not include any of the 18 stores that were opened in 2022 or the 15 stores opened in 2023. The table also includes the Total Owner Benefit for all 247 locations.

2023

	Low	Median	High	Average	Number of Stores Greater than or equal to Average	Percentage of Stores Greater than or equal to Average
Top 49 - Total Owner Benefit out of 247 locations	\$445,994	\$557,192	\$1,262,515	\$623,386	18	37%
Bottom 49 - Total Owner Benefit out of 247 locations	\$50,769	\$150,378	\$205,000	\$140,140	28	57%
Total Owner Benefit out of 247 locations	\$50,769	\$309,550	\$1,262,515	\$341,025	98	40%