

**Item 18: PUBLIC FIGURES**

TA Franchise does not use any public figures to promote its franchises.

**Item 19: FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to disclose information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about performance at a particular location or under particular circumstances.

We do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Daniel Walter, 24601 Center Ridge Road, Westlake, Ohio 44145-5634 (440) 808-3203, [dwalter@ta-petro.com](mailto:dwalter@ta-petro.com), the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20: OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**

**Systemwide Outlet Summary  
for Years 2021 to 2023<sup>1</sup>**

<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
TA Express Franchised	2021	13	17	+4
	2022	17	19	+2
	2023	19	31	+12
TA Express Company-Owned	2021	8	8	0
	2022	8	10	+2
	2023	10	10	0
<b>Total Outlets</b>	2021	21	25	+4
	2022	25	29	+4
	2023	29	41	+12