

Provisions	Section in License Agreement	Summary
s. Modification of the agreement	Sections 24.1 and 24.2	No oral modifications generally, but we may change the Standards. Any Standards change will not materially alter your rights and obligations under the License Agreement or place an excessive economic burden on your operations.
t. Integration/merger clause	Section 24.1	Only the terms of the License Agreement are binding (subject to state law). Any representations or promises outside the disclosure document and License Agreement may not be enforceable. No claim made in any license agreement is intended to disclaim the express representations made in this Franchise Disclosure Document.
u. Dispute resolution by arbitration or mediation	Sections 27.1 and 27.2	We and you must first mediate all disputes at our principal place of business. If mediation is unsuccessful, we and you must arbitrate disputes in New York, New York. (Subject to state law).
v. Choice of forum	Sections 23.1, 27.1 and 27.2	Subject to the mediation and arbitration requirements, litigation may be brought in any court of competent jurisdiction (subject to state law-see state specific addenda to License Agreement and Disclosure Document).
w. Choice of law	Section 27.5	New York law applies (subject to state law-see state specific addenda to License Agreement and Disclosure Document).

ITEM 18 PUBLIC FIGURES

We use the past and present Miss Teen USA and State Pageant titleholders to promote our licenses. We sometimes negotiate the payment of compensation to titleholders in connection with this promotion. When we do so, these arrangements vary according to our negotiated agreement with the titleholder. We may, if we decide to do so, grant you the right to use one or more past or present Miss Teen USA or State Pageant titleholders to promote your State Pageant. We do not use any other public figures to promote our licenses except those licensees who happen to be public figures themselves.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19,

for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Samarah Daher, JKN Universe, LLC, 108 First Ave, Box 429, New York, NY 10009, 917-833-0754, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table No. 1

Systemwide Summary of State Pageants For Years December 31, 2020 to December 31, 2022

Column 1 State Pageant Type	Column 2 Year	Column 3 State Pageants at the Start of the Year	Column 4 State Pageants at the End of the Year	Column 5 Net Change
Licensed	2020	51	51	0
	2021	51	51	0
	2022	51	51	0
Company- Owned	2020	0	0	0
	2021	0	0	0
	2022	0	0	0
Total Outlets	2020	51	51	0
	2021	51	51	0
	2022	51	51	0

Table No. 2

Transfers of Licensed State Pageants to New Owners (Other than the Licensor) For Years December 31, 2020 to December 31, 2022

Column 1 State	Column 2 Year	Column 3 Number of Transfers
All States	2020	0