

**Item 18**  
**PUBLIC FIGURES**

We do not use any public figures to promote either of our franchises.

**Item 19**  
**FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Scott Holland at 13655 CR 1570, Ada, Oklahoma 74820, 1-888-332-9909, the Federal Trade Commission and the appropriate state regulatory agencies.

**Item 20**  
**OUTLETS AND FRANCHISEE INFORMATION**  
**LIST OF RAM JACK FRANCHISEES and DEALERS**

**Systemwide Outlet Summary - Table 1**  
**For Years 2022 to 2024 as of December 31st**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
<b>Franchisee Dealers (with Protected Territory)</b>	<b>2022</b>	43	37	-6
	<b>2023</b>	37	36	-1
	<b>2024</b>	36	36	0
<b>Franchisee Dealers (Unprotected Territory)</b>	<b>2022</b>	13	15	+2
	<b>2023</b>	16	16	0
	<b>2024</b>	16	17	+1
<b>Company-Owned/Affiliate Owned</b>	<b>2022</b>	1	2	+1
	<b>2023</b>	2	2	0
	<b>2024</b>	2	2	0
<b>Total Outlets</b>	<b>2022</b>	57	54	-3
	<b>2023</b>	54	54	0
	<b>2024</b>	54	55	+1

**Transfers of Outlets from Franchisee Dealers (Unprotected Territory) to New Owners (other than the Franchisor) For Calendar Years 2022 to 2024 - Table 2-A**

Not Applicable. Franchise Dealer Agreements are not transferable under any circumstance.

**Transfers of Outlets from Old Format Franchisees to New Owners (other than the Franchisor) For Calendar Years 2022 to 2024 - Table 2-B**

State	Year	Number of Transfers
<b>Kentucky</b>	<b>2022</b>	0
	<b>2023</b>	0
	<b>2024</b>	1
<b>All States</b>	<b>2022</b>	0
	<b>2023</b>	0
	<b>2024</b>	1