

of the Franchise by the public figure in advertisements. There are no public figures involved in our management.

The Franchise Agreement does not prohibit you from using the name of a public figure or celebrity in your promotional efforts or advertising and marketing; however, all advertising and marketing requires our approval.

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Daniel S. McRae at 4299 Canada Way, Suite 101, Burnaby, British Columbia, Canada V5G 1H3, Telephone (604) 988-4280, the Federal Trade Commission, and the appropriate state regulatory agencies. You should not rely on unauthorized representations as to earnings, sales, profits or prospects or chances of success.

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ITEM 20

OUTLETS AND FRANCHISEE INFORMATION

Table 1

SYSTEMWIDE OUTLET SUMMARY FOR YEARS 2022 TO 2024⁽¹⁾

| Outlet Type | Year | Outlets at the Start of the Year | Outlets at the End of the Year | Net Change |
|--|-------------|---|---|-------------------|
| Franchised | 2022 | 73 | 67 | -6 |
| | 2023 | 67 | 68 | +1 |
| | 2024 | 68 | 69 | +1 |
| Company and Affiliate-Owned | 2022 | 4 | 4 | 0 |
| | 2023 | 4 | 3 | -1 |
| | 2024 | 3 | 4 | +1 |
| Total Outlets | 2022 | 77 | 71 | -6 |
| | 2023 | 71 | 71 | 0 |
| | 2024 | 71 | 73 | +2 |

⁽¹⁾ All numbers are as of December 31st of each year.

Table 2

TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS (OTHER THAN FRANCHISOR) FOR YEARS 2022 TO 2024⁽¹⁾

| State/Country | Year | Number of Transfers |
|----------------------|-------------|----------------------------|
| Alabama | 2022 | 2 |
| | 2023 | 0 |
| | 2024 | 0 |
| Connecticut | 2022 | 1 |
| | 2023 | 0 |
| | 2024 | 0 |
| Louisiana | 2022 | 1 |
| | 2023 | 0 |
| | 2024 | 0 |
| Mississippi | 2022 | 1 |
| | 2023 | 0 |
| | 2024 | 0 |