

| <b>Provision</b>   | <b>Section in<br/>Franchise or Other<br/>Agreements</b> | <b>Summary</b>   |
|--------------------|---|--|
| v. Choice of forum | Franchise Agreement - Section 21(g)                     | <p>Mediation to be held in a metropolitan area with a population of at least 250,000 people that is not located within 200 miles of your YEL Business location or our principal office.</p> <p>Arbitration at the American Arbitration office located in or nearest to Minneapolis, Minnesota.</p> <p>In most cases, litigation must be brought in the state or federal courts located in Hennepin County, Minnesota, subject to applicable state law.</p> |
| w. Choice of law   | Franchise Agreement - Section 24(a)                     | Subject to state law, Minnesota law generally applies.   |

**ITEM 18  
PUBLIC FIGURES**

We do not currently use any public figure to promote our franchise.

**ITEM 19  
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if (1) a franchisor provides the actual records of an existing YEL Business you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about the possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchise YEL Businesses. We also do not authorize our employees or representatives to make any such representations, either orally or in writing. If you are purchasing an existing YEL Business, however, we may provide you with the actual records of that YEL Business. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Chet Gunhus at 343 Bluff Road, Carver, Minnesota 55315, telephone (800) 959-9261, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20  
OUTLETS AND FRANCHISEE INFORMATION**

All numbers in the charts below are as of December 31 of the applicable year.