

Item 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The following representation is an historic financial performance representation about our existing outlets that were in operation in calendar year 2024. As of December 31, 2024, we had 153 franchised outlets and no company-owned outlets operating in the Martinizing System. The outlets included in this Item 19 are forty-one (41) Plants, thirty-two (32) Satellite Stores, and thirteen (13) Martinizing Delivers. We have excluded information for twenty-five (25) Plants, fourteen (14) Satellite Stores, and four (4) Martinizing Delivers that did not use our POS System and whose data was not available.

Written substantiation will be made available to you upon reasonable request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

Other than the preceding financial performance representations, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may choose to provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Kevin DuBois, CEO, Martinizing International, LLC, 711 5th Avenue South, Suite 210, Naples, Florida, 34102, or 781-499-6992, the Federal Trade Commission, and the appropriate state regulatory agencies.

Item 20

OUTLETS AND FRANCHISEE INFORMATION

Table 1
Systemwide Outlet Summary
For years 2022 to 2024

Outlet Type	Year	Outlets at Start of Year	Outlets at End of Year	Net Change
Franchised	2022	141	137	-4
	2023	137	163	+26
	2024	163	153	-10
Company Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	141	137	-4
	2023	137	163	+26
	2024	163	153	-10

Table 2

Transfers of Outlets from Franchisees to New Owners
(other than Franchisor or Affiliate)
For years 2022 to 2024

MARTINIZING Transfers of Outlets from Franchisees to New Owners		
State	Year	Number of Transfers
Alabama	2022	0
	2023	3
	2024	0
Colorado	2022	0

MARTINIZING Transfers of Outlets from Franchisees to New Owners		
State	Year	Number of Transfers
	2023	1
	2024	0
Florida	2022	0
	2023	0
	2024	1
Illinois	2022	0
	2023	1
	2024	0
Minnesota	2022	0
	2023	0
	2024	1
New York	2022	0
	2023	1
	2024	0
North Carolina	2022	3
	2023	0
	2024	0
Ohio	2022	0
	2023	1
	2024	0
Texas	2022	1
	2023	0
	2024	6
Washington	2022	0
	2023	1
	2024	0
Wisconsin	2022	0
	2023	0
	2024	5
Total	2022	4
	2023	8
	2024	13

Table 3
Status of Franchised Outlets for
Years 2022 to 2024

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operation - Other Reasons	Outlets at End of Year
Alabama	2022	3	0	0	0	0	0	3
	2023	3	0	0	0	0	0	3
	2024	3	0	0	0	0	3	0
Arizona	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
California	2022	14	0	0	0	0	0	14
	2023	14	12	0	0	0	1	25
	2024	25	0	0	0	0	2	23
Colorado	2022	7	0	0	0	0	0	7
	2023	7	5	0	0	0	0	12
	2024	12	0	0	0	0	0	12
Florida	2022	9	0	0	0	0	1	8
	2023	8	4	0	0	0	0	12
	2024	12	1	0	0	0	1	12
Georgia	2022	5	0	0	0	0	0	5
	2023	5	0	0	0	0	2	3
	2024	3	0	0	0	0	0	3
Idaho	2022	5	0	0	0	0	0	5
	2023	5	0	0	0	0	0	5
	2024	5	0	0	0	0	0	5
Illinois	2022	4	0	0	0	0	0	4
	2023	4	0	0	0	0	0	4
	2024	4	0	0	0	0	0	4
Kansas	2022	6	0	0	0	0	5	1
	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
Michigan	2022	20	0	0	0	0	0	20
	2023	20	0	0	0	0	3	17
	2024	17	0	0	0	0	0	17
Minnesota	2022	3	0	0	0	0	0	3
	2023	3	0	0	0	0	1	2
	2024	2	0	0	0	0	0	2
Mississippi	2022	2	0	0	0	0	0	2
	2023	2	1	0	0	0	0	3
	2024	3	0	0	0	0	0	3
Missouri	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	1	0
	2024	0	0	0	0	0	0	0

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operation - Other Reasons	Outlets at End of Year
New Hampshire	2022	0	0	0	0	0	0	0
	2023	0	2	0	0	0	0	2
	2024	2	0	0	0	0	0	2
Nevada	2022	0	0	0	0	0	0	0
	2023	0	1	0	0	0	0	1
	2024	1	0	0	0	0	0	1
New Mexico	2022	4	0	0	0	0	0	4
	2023	4	0	0	0	0	0	4
	2024	4	0	0	0	0	0	4
New York	2022	2	0	0	0	0	0	2
	2023	2	1	0	0	0	0	3
	2024	3	0	0	0	0	0	3
North Carolina	2022	4	1	0	0	0	0	5
	2023	5	1	0	0	0	0	6
	2024	6	0	0	0	0	0	6
Ohio	2022	5	0	0	0	0	0	5
	2023	5	3	0	0	0	1	7
	2024	7	0	0	0	0	0	7
Oregon	2022	2	0	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2
Pennsylvania	2022	6	1	0	0	0	0	7
	2023	7	1	0	0	0	0	8
	2024	8	0	0	0	0	0	8
Tennessee	2022	1	0	0	0	0	0	1
	2023	1	1	0	0	0	0	2
	2024	2	0	0	0	0	0	2
Texas	2022	17	0	0	1	0	1	15
	2023	15	1	0	0	0	1	15
	2024	15	0	1	0	0	1	13
Utah	2022	1	2	0	0	0	0	3
	2023	3	0	0	0	0	0	3
	2024	3	0	0	0	0	0	3
Virginia	2022	6	0	0	0	0	0	6
	2023	6	5	0	0	0	0	11
	2024	11	0	0	0	0	2	9
Washington	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
Wisconsin	2022	9	0	0	0	0	0	9
	2023	9	0	0	0	0	2	7
	2024	7	0	0	0	0	1	6
Wyoming	2022	3	0	0	0	0	0	3

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operation - Other Reasons	Outlets at End of Year
	2023	3	0	0	0	0	0	3
	2024	3	0	0	0	0	0	3
Totals	2022	141	4	0	1	0	7	137
	2023	137	38	0	0	0	12	163
	2024	163	1	1	0	0	8	153

Table 4
Status of Company-Owned Outlets
For years 2022 to 2024

State	Year	Outlets at Start of Year	Outlets Opened	Outlets Reacquired from Franchisees	Outlets Closed	Outlets Sold to Franchisees	Outlets at End of the Year
None	2022	0	0	0	0	0	0
	2023	0	0	0	0	0	0
	2024	0	0	0	0	0	0
Total	2022	0	0	0	0	0	0
	2023	0	0	0	0	0	0
	2024	0	0	0	0	0	0

Table 5
Projected Openings as of December 31, 2024

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlets in the Next Fiscal Year	Projected New Company-Owned Outlets in the Next Fiscal Year
Arizona	0	1	0
California	1	3	0
Florida	0	4	0
Georgia	1	1	0
Illinois	3	2	0
Michigan	0	1	0
Nebraska	1	1	0
New Jersey	0	2	0
North Carolina	0	2	0
Ohio	0	1	0
Pennsylvania	0	1	0

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlets in the Next Fiscal Year	Projected New Company-Owned Outlets in the Next Fiscal Year
South Carolina	0	2	0
Texas	4	5	0
Utah	0	2	0
Total	10	28	0

CONTACT INFORMATION FOR FRANCHISEES

The following franchisees have signed franchise agreements but had not opened for business by December 31, 2024:

FRANCHISEE NAME	CITY/STATE	PHONE #
Christopher and Chheavy Lema	Elk Grove, CA	(916) 769-6863
Derek Douglas	Mableton, GA	(770) 437-3108
Azzit Hussain (3 Agreements)	Chicago, IL	(310) 770-7625
Adrienne and Brian Cooper	Omaha, NE	(402) 319-7430
Casey Thomas (3 Agreements)	Austin, TX	(915) 861-7665
Omar Serrano Aguilar	Southlake, TX	(214) 727-5270

The following tables include the name, business address, and business telephone number of each operating Martinizing franchisee as of December 31, 2024:

STATE	FRANCHISEE NAME	ADDRESS & PHONE
AZ	Benjamin Pavkov and DWC 941507, LLC	6825 N. 16th Street A-1, Phoenix, AZ 85016 (602) 230-9600
CA	Grant Carson	2210-I S. Shore Center, Alameda, CA 94501 (510) 523-6033
CA	Grant Carson	822 Hartz Way, Danville, CA 94526 (925) 938-5000
CA	Young Kang	2025 Alta Vista Dr., Bakersfield, CA 93305 (661) 325-5562
CA	Paul Butt	1319 University Ave. Berkeley, CA 94702 (510) 548-1053
CA	John Pamo and Platinum Blue, LLC	605 Wake Avenue Suite 1, El Centro, CA 92243 (760) 353-8525

CA	David Senteno and Senteno & Sons, LLC	Encinitas, CA 92024 (760) 753-9606
CA	Michelle Tanlapco and Tanlapco Enterprises, LLC	1675 Industrial Pkwy, Hayward, CA 94544 (510) 887-5923
CA	Christopher and Chheavy Lema and CJLema Enterprises, Inc.	307 S. Lower Sacramento Rd. Suite A, Lodi, CA 95242 (209) 368-6988
CA	David Schneider	200 Avery Lane #28 Los Gatos, CA 95032 (408) 354-1667
CA	David Schneider	25 Sandra Ct Walnut Creek, CA 94595 (408) 354-1667
CA	Gigi Chang and Bob and Gigi, Inc.	3250 Grand Avenue, Oakland, CA 94610 (510) 452-3594
CA	Paresh Patel and iCleaners LLC	2635 Laramie Gate Circle, Pleasanton, CA 92609 (949) 305-4091
CA	Paresh Patel and iCleaners LLC	2635 Laramie Gate Circle, Pleasanton, CA 92609 (949) 305-4091
CA	Paresh Patel and iCleaners LLC	2635 Laramie Gate Circle Pleasanton, CA 92609 P.O Box 585 Pleasanton, CA 92609 (949) 305-4091
CA	Paresh Patel and iCleaners LLC	2635 Laramie Gate Circle Pleasanton, CA 92609 (949) 305-4091
CA	Raymond Hartmann, Dynasty Cleaners, LLC	1681 Broadway Street, Redwood City, CA 94063 (650) 679-9774
CA	Hungsan Simon Ching and Sann Trading, Inc.	8680 Navajo Road, San Diego, CA 92119 (619) 466-6584
CA	Charles Patel	5756 Pacific Ave. Suite 1, Stockton, CA 95207 (209) 477-4321
CA	Thakorlal Jamnadas	4555 North Pershing, Stockton, CA 95207

		(209) 474-1665
CA	Darryl Gan	4733 W. Torrance Blvd., #383, Torrance, CA 90503 (310) 792-4600
CA	Gary Coppola	717 West Main Street, Visalia, CA 93291 (559) 732-6254
CA	John Philip and NorCal Garment Care Inc.	1309 College St, Woodland, CA 95695 (530) 662-1652
CO	Brad Ambridge and Ambridge 1 LLC	Arvada, CO 80007 (720) 897-6600
CO	Brad Ambridge and Ambridge 1 LLC	6265 Evans Avenue, Denver, CO 80222 (720) 897-6600
CO	Brad Ambridge and Ambridge 1 LLC	2200 W. 29th Avenue, Denver, CO 80211 (720) 897-6600
CO	Katherine Dawson, Art Dawson, and Gregory Street Dry Cleaning Home SVC, LLC	4145 Broadmoor Loop, Broomfield, CO 80023 (303) 466-6013
CO	Katherine Dawson, Art Dawson, and Gregory Street Dry Cleaning Home SVC, LLC	4145 Broadmoor Loop, Broomfield, CO 80023 (303) 466-6013
CO	Arthur Dawson, Kathy Dawson, and Gregory Street Dry Cleaning Home SVC, LLC	9940 N. Wadsworth Pkwy, Westminster, CO 80021 (303) 466-6013
CO	Katherine Dawson, Art Dawson, and Gregory Street Dry Cleaning Home SVC, LLC	9940 Wadsworth Parkway, Westminster, CO 80021 (303) 466-6013
CO	Andrea Randall and Scott Randall	Colorado Springs, CO 80919 (719) 599-5325
CO	Chae Chong Lee	8727 East Dry Creek Ste. C Englewood, CO 80112 (303) 290-9292
CO	Daewan Ko and DW Martine LLC	9249 South Broadway, Suite 500, Highlands Ranch, CO 80129 (303) 471-0788
CO	Bradley Johnson and Executive Dry Cleaners & Shirt Laundry, Inc.	13689 Colorado Blvd, Thornton, CO 80602 (303) 457-1672

CO	Young In Lee and O'Lee Enterprises, Inc.	5160 W. 120th Ave Ste. E, Westminster, CO 80020 (303) 410-1950
FL	Sara Stensrud, Richard Stensrud, and Florida F.L.H., LLC	3525 Bonita Road SW #100 & 101, Bonita Springs, FL 34134 (239) 949-1677
FL	Sara Stensrud, Richard Stensrud, and Florida SKS, LLC	3050 N. Tamiami Trail, Naples, FL 34103 (239) 910-2382
FL	Sara Stensrud, Richard Stensrud, and Florida RAS, LLC	883 Vanderbilt Beach Rd, Naples, FL 34108 (239) 910-2382
FL	Robert Niccolai and Reddie, Inc.	10408 West Atlantic Blvd., Coral Springs, FL 33071 (954) 757-8500
FL	Raul Paredes and Areti Parcas LLC	225 NW First Ave, Hallandale Beach, FL 33009 (754) 248-5303
FL	Raul Paredes and Areti Parcas LLC	6644 Stirling Road, Hollywood, FL 33009 (954) 962-6166
FL	Gavin Smith and Smith Clean & Co, LLC	1607-1 University Blvd. W., Jacksonville, FL 32217 (904) 230-2295
FL	Gavin Smith and Smith Clean & Co, LLC	1545 County Road 220, Suite 106, Fleming Island, FL 32003
FL	Gonzalo Zesati and Edge Z Services Inc	12717 W Sunrise Blvd Ste 323, Pembroke Pines, FL 33028 (954) 438-5755
FL	Gonzalo Zesati and Edge Z Services Inc	12717 W. Sunrise Blvd, Ste 323 Pembroke Pines, FL 33097 (561) 883-8836
FL	Mrugank Shah	Pensacola, FL 32583 (850) 471-2270
FL	Raul Paredes and Areti Parcas LLC	1396 SW 160th Avenue, Suite #1, Sunrise, FL 33326 (954) 384-1109
GA	Gwyn Maclin and The Maclin Group, Inc.	3330 Cobb Parkway, Suite 344, Acworth, GA 30101 (770) 975-0739