

	Provision	Area Development Agreement	Summary
s.	Modification of the agreement	Article 11	Modifications must be made in writing and signed by both parties; policies and procedures are subject to change by us.
t.	Integration / merger clause	Article 11	Only the terms of the area developer agreement are binding (subject to state law). All representations and promises outside the disclosure document and area development agreement may not be enforceable. No provision in the area development agreement is intended to disclaim the express representations made in this franchise disclosure document.
u.	Dispute resolution by arbitration or mediation	Article 11	Except for certain claims, for all disputes there must be a face-to-face meeting, mediation, and arbitration (see state specific addenda).
v.	Choice of forum	Article 11	All dispute resolution must be held in Carson City, Nevada or the county where our then-current headquarters is located (subject to applicable state law).
w.	Choice of Law	Article 11	Nevada law, the Federal Arbitration Act, and the United States Trademark Act apply (subject to applicable state law).

ITEM 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The below tables represent an historic performance representation of three Taim Mediterranean Kitchen® units. The figures represent the two-year period from 2023 through 2024. Other than time in operation and being owned by our affiliate, our affiliate owned locations do not differ materially to the anticipated characteristics of our franchisees' locations. Our affiliate's locations offer products and services similar to what our franchisees will offer and follow the same Taim Mediterranean Kitchen® system that our franchisees are required to follow.

Gross Sales for Calendar Year 2024

Location	2024 YTD Before Discount	2024 YTD After Discount	2024 Total Less Royalty, National Marketing Fund, and Local Advertising
Dupont	\$1,534,793.19	\$1,494,675.04	\$1,345,207.54
West Village	\$842,697.96	\$823,405.67	\$741,065.10
Nolita	\$1,995,259.62	\$1,945,330.21	\$1,750,797.19
Maiden Lane	\$1,501,246.34	\$1,452,345.66	\$1,307,111.09
Flatiron	\$1,565,336.05	\$1,529,594.81	\$1,376,635.33
Jackson Ave	\$1,337,121.97	\$1,305,599.48	\$1,175,039.53
Park Slope	\$1,199,516.59	\$1,159,072.00	\$1,043,164.80
Hoyt St	\$1,246,654.24	\$1,175,698.06	\$1,058,128.25
Taim Cityspire (high)	\$2,416,591.69	\$2,356,090.80	\$2,120,481.72
1372 Broadway	\$1,596,285.35	\$1,540,539.19	\$1,386,485.27
Fresh Meadows	\$833,876.13	\$797,302.91	\$717,572.62
Plainview	\$918,412.09	\$860,722.78	\$774,650.50
Farmingdale (low)	\$783,299.19	\$745,160.98	\$670,644.88
Total Sales	\$17,771,090.41	\$17,185,537.59	\$15,466,983.83
AUV	\$1,367,006.95	\$1,321,964.43	\$1,189,767.99
Median	\$1,337,121.97	\$1,305,599.48	\$1,175,039.53

Gross Sales for Calendar Year 2023

Location	2023 Before Discount	2023 After Discount	2023 Total Less Royalty, National Marketing Fund, and Local Advertising
Dupont	\$1,474,825.62	\$1,430,744.80	\$1,287,670.32
West Village	\$1,134,921.10	\$1,101,006.60	\$990,905.94
Nolita	\$2,200,477.48	\$2,127,690.80	\$1,914,921.72
Maiden Lane	\$1,585,234.80	\$1,523,631.45	\$1,371,268.31
Flatiron	\$2,130,838.33	\$2,071,933.79	\$1,864,740.41
Jackson Ave	\$1,468,583.62	\$1,420,634.71	\$1,278,571.24
Park Slope	\$1,582,661.66	\$1,515,193.83	\$1,363,674.45
Hoyt St	\$1,440,443.12	\$1,318,566.97	\$1,186,710.27
Taim Cityspire (high)	\$2,303,651.45	\$2,193,853.89	\$1,974,468.50
1372 Broadway	\$301,651.61	\$287,847.03	\$259,062.33

(low)			
Fresh Meadows	\$802,184.52	\$753,831.34	\$678,448.21
Plainview	\$418,626.67	\$364,129.55	\$327,716.60
Farmingdale	\$374,663.73	\$329,482.63	\$296,534.37
Total Sales	\$17,218,763.71	\$16,438,547.39	\$14,794,692.65
AUV	\$1,324,520.29	\$1,264,503.65	\$1,138,053.28
Median	\$1,468,583.62	\$1,420,634.71	\$1,278,571.24

Notes:

1. “Total Less Royalty, National Marketing Fund, and Local Advertising” means the gross sales less the 6% royalties, 2.5% marketing fund, and 1.5% local marketing payments for each respective year.
2. “Gross Sales” means the total dollar amount of all sales generated by an outlet for a given period, including payment for any services or products sold, whether for cash or credit and the value of any services bartered or done on trade. Gross sales do not include (i) bona fide refunds to customers, (ii) sales taxes collected, (iii) sale of used equipment not in the ordinary course of business, or (iv) sales of prepaid cards or similar products (but the redemption of any such card or product will be included in gross sales).
3. “After Discount” means the total gross sales a business earns from sales after applying any discounts, such as promotions, coupons, bulk purchase reductions, or seasonal sales. It represents the actual amount collected from customers after the discount has been deducted from the original price.
4. “AUV” means Average Annual Net Sales for all stores operating for the complete 12-month fiscal year and is calculated by dividing the total sales by the total number of locations.
5. “Median” means the data point that is in the center of all data points used. That number is found by examining the total number of data points and finding the middle number in that set. In the event the number of data points is an odd number, the median will be the center number. If the dataset contains an even number of data points, the median is reached by taking the 2 numbers in the middle, adding them together, and dividing by 2.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.

The financial performance representations do not reflect the costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your franchised business. Franchisees or former franchisees, listed in this disclosure document, may be one source of this information.

The information in this Item 19 was taken from financial statements from our affiliate owned locations. Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, [name of franchisor] does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance

information or projections of your future income, you should report it to the franchisor's management by contacting Gregg Majewski at 755 Schneider Drive, South Elgin, Illinois 60177; (847) 608-8500, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
Systemwide Outlet Summary
For Years 2022 to 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Company Owned	2022	8	13	+5
	2023	13	13	0
	2024	13	13	0
Total Outlets	2022	8	13	+5
	2023	13	13	0
	2024	13	13	0

Table No. 2
Transfers of Outlets from Franchisees to New Owners
(other than the Franchisor)
For Years 2022 to 2024

State	Year	Number of Transfers
Total	2022	0
	2023	0
	2024	0

Table No. 3
Status of Franchised Outlets
For Years 2022 to 2024

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations for Other Reasons	Outlets at End of Year
Total	2022	0	0	0	0	0	0	0
	2023	0	0	0	0	0	0	0