

Provision	Section in Franchise Agreement	Section in the Area Development Agreement	Summary
u. Dispute resolution by arbitration or mediation	Not Applicable	Not Applicable	
v. Choice of forum	Sec. 29 of the Franchise Agreement	§13.5 (a)	In Federal Court, the U.S. District Court in the Newark vicinage of New Jersey or in State Court, if by Franchisor either Morris, Essex or Union County, New Jersey or if by Franchisee, in Morris County, New Jersey. Franchisor may initiate injunctive relief in any court of competent jurisdiction pursuant to the Franchise Agreement or Area Development Agreement.
w. Choice of law	Sec. 29 of the Franchise Agreement	§13.5 (a)	Except to the extent governed by the U.S. Trademark Act, New Jersey law applies generally, except for applicable franchise laws of other states. Laws of the state in which the premises are located governs the Sublease.*
y. Other	Not Applicable	Not Applicable	
*Certain states may require different or additional disclosures or revisions to the agreements (see Exhibit C to the Disclosure Document, Exhibit One G to the Franchise Agreement, and Exhibit Two F to the Area Development Agreement) with respect to the choice of forum and choice of law provisions of the Franchise Agreement.			

The provision of the Franchise Agreement that provides for termination upon bankruptcy may not be enforceable under federal bankruptcy law (110. S.C. § 101 et. seq.)]

ITEM 18 PUBLIC FIGURES

We do not use any public figures to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in this disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The following financial performance representation is based upon historical data concerning our affiliate restaurants. During the calendar year 2024 our affiliates operated 6 company Green Leaf's/Bananas restaurants which were open for one year or more. The unaudited average annual gross sales of the 6 restaurants were \$813,612. Three (3) of the 6 restaurants (or 50%) surpassed the unaudited average annual gross sales. The unaudited median annual gross sales were \$774,360. The annual gross sales for the restaurants ranged between \$501,427 and \$1,242,515. Average food and paper cost for the 6 restaurants was 26.63% and the average labor cost was 26.41%.

Note: Of the 6 restaurants, 1 is located in a nontraditional environment such as a casino which normally has extended hours of operation and is distinct in nature.

The following financial performance representation is based upon historical data concerning our domestic franchised restaurants. During the calendar year 2024 our domestic franchise system operated 10 Green Leaf's/Bananas restaurants which were open one year or more. The unaudited average annual gross sales of the 10 restaurants were \$870,874. One (1) of the 10 restaurants (or 10%) surpassed the unaudited average annual gross sales. The unaudited median annual gross sales were \$644,393. The annual gross sales for the restaurants ranged between \$308,171 and \$3,068,355.

Note: Of the 10 restaurants, 1 is located in a nontraditional environment such as an airport which normally has extended hours of operation and is distinct in nature.

There is a difference between the above 6 affiliate/corporate restaurants and the 10 franchise restaurants. Affiliate company restaurants did not pay an initial franchise fee, nor did they pay royalty fees or a national advertising fund fee, otherwise there was no difference.

The term "Gross Sales" means all revenues generated by the Restaurant conducted upon, from or with respect to the Restaurant, whether such sales are evidenced by cash, check, credit, charge, account or exchange. Gross Sales includes, without limitation, monies or credit received from the sale of food and merchandise, from tangible property of every kind and nature, promotional or otherwise, and for services performed from or at the Restaurant, including without limitation such off-premises services as catering and delivery. Gross Sales does not include the sale of food or merchandise for which refunds have been made in good faith to customers, nor does it include sales, meals, use or excise tax imposed by a governmental authority directly on sales and collected from customers; provided that the amount for such tax is added to the selling price or absorbed therein, and is actually paid by the owner to such governmental authority.

A Franchisee's financial results are likely to differ from the above information of our affiliate or franchised restaurants. The average Annual Gross Sales above are for restaurants operating two combined concepts. We do not have the Annual Gross Sales of each concept separately stated or separated. We offer both the Green Leaf's Beyond Great Salads concept and Bananas Smoothies & Frozen Yogurt concept independently as a standalone concept. We also offer the Green Leaf's Beyond Great Salads concept in conjunction with the Bananas Smoothies & Frozen Yogurt concept. Therefore, a Franchisee's financial results operating a standalone Green Leaf's Beyond Great Salads franchise or stand alone Bananas Smoothies & Frozen Yogurt franchise are likely to differ from the above information of Our affiliate. The above average Annual Gross Sales figures DO NOT reflect the costs of sales, operating expenses or other cost and expenses that must be deducted from the average Annual Gross Revenue or Gross Sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your franchised restaurant. Franchisees listed in this disclosure document may be one source of this information.

The average restaurants included in the above calculations are for mature restaurants; accordingly, a new Franchisee's individual Annual Gross Sales are likely to differ from the results stated above. Further, if you acquire a Green Leaf's Beyond Great Salads franchise or a Bananas Smoothies & Frozen Yogurt franchise as a

standalone concept the Annual Gross Sales will differ from the combined Annual Gross Sales of the Green Leaf's Beyond Great Salads and Bananas Smoothies & Frozen Yogurt gross sales set forth above.

Historical costs do not necessarily correspond to future costs because of factors such as pandemics, inflation, changes in minimum wage laws, location, financing, construction costs, lease-related costs such as rent, CAM charges, taxes, interest, insurance, and utilities vary from franchise business to franchise business. All information should be evaluated in light of current market conditions including such cost and price information as may then be available.

Some restaurants have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, Everything Yogurt Brands, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally in or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Everything Yogurt Brands, LLC, 25 Washington Street, Morristown, New Jersey 07960, (973) 285-4800, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
System Wide Outlet Summary
For Years Ending December 2022, 2023 and 2024

Outlet Type	Year	Outlets at Start of Year	Outlets at the End of the Year	Net Change
Franchised	2022	14	16	+2
	2023	16	14	-2
	2024	14	14	0
Company-Owned	2022	9	8	-1
	2023	8	9	+1
	2024	9	9	0
Total Outlets	2022	23	24	+1
	2023	24	23	-1
	2024	23	23	0