

Provision	Section in Franchise or other Agreement	Summary
v. Choice of forum	Franchise Agreement: Section 15.2 Security Agreement: Section 9.3 Development Agreement: Section 21.2	Any action must be brought in state or federal court in the jurisdiction where our then-current headquarters is located (subject to state law).
w. Choice of law	Franchise Agreement: Section 15.8 Security Agreement: Section 9.4 Development Agreement: Section 21.8	North Carolina law applies (subject to applicable state law).

Applicable state law may require additional disclosures related to the information in this Disclosure Document. These additional disclosures appear in **Exhibit G** to this Disclosure Document.

ITEM 18 PUBLIC FIGURES

We do not currently use any public figure or personality to promote the franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

A. Gross Sales and Key Performance Indicators

Part A of this financial performance representation reflects the historical average and historical median annual Gross Sales and certain key performance indicators (“KPIs”) for certain franchised FIX AUTO Shops from December 31, 2023 through December 28, 2024 (the “2024 Fiscal Year”). The purpose of this financial performance representation is to illustrate to conversion franchisees and other prospects knowledgeable in the automotive repair business

how FUSA and its relationship with Driven Brands has enabled operational efficiencies and sales growth for the whole FIX AUTO franchise network.

Of the 212 total FIX AUTO Shops open and operating as of the end of the 2024 Fiscal Year, we included the Gross Sales and KPI results of 170 FIX AUTO Shops and excluded the results of: (a) 18 FIX AUTO Shops that opened during the 2024 Fiscal Year; and (b) 24 FIX AUTO Shops that did not submit Gross Sales information for 1 or more months during the 2024 Fiscal Year. Also excluded are 8 FIX AUTO Shops that closed during the 2024 Fiscal Year (none of which operated for less than 12 months).

We separated the 170 FIX AUTO Shops included in Part A of this financial performance representation into the top performing 50% and bottom performing 50% based on average Gross Sales, with the top performing 50% reflecting the results of those FIX AUTO Shops with the highest average Gross Sales for the 2024 Fiscal Year, and the bottom performing 50% reflecting the results of those FIX AUTO Shops with the lowest average Gross Sales for the 2024 Fiscal Year. The 170 FIX AUTO Shops use the prototypical business format and operating procedures for a FIX AUTO Shop that form the basis of the franchise opportunity that we offer in this Disclosure Document. These FIX AUTO Shops operate in metropolitan and suburban locations within greater metropolitan areas of U.S. cities primarily in Midwestern and Western states. These FIX AUTO Shops had operated for an average of 7.5 years as of the end of the 2024 Fiscal Year.

Gross Sales and KPIs	Bottom 50%	Top 50%	Median for all FIX AUTO Shops	Average for all FIX AUTO Shops	#/% Met/Exceeded Average
FIX AUTO Shop Count	85	85	170	170	
Gross Sales	\$1,880,492	\$4,486,929	\$2,741,145	\$3,183,710	71 / 42%
PBAs	3.3	3.5	3.0	3.4	79 / 46%
DRPs	8.0	9.2	9.0	8.6	87 / 51%

Gross Sales	Bottom 50%	Top 50%
Lowest Gross Sales	\$257,127	\$2,750,482
Highest Gross Sales	\$2,731,809	\$22,191,912
Median Gross Sales	\$1,940,727	\$3,891,725
#/% Met/Exceeded Average	45 / 53%	26 / 31%

Footnotes to this Financial Performance Representation:

1. “PBAs” is the number of performance-based agreements, which are a type of DRPs that includes additional performance metrics in the contract with the insurer, requiring participating FIX AUTO Shops to achieve KPIs for the carrier’s customers and to maintain standard levels of support.
2. “DRPs” is the number of direct repair programs, which are FIX AUTO-managed insurance programs with third-party auto insurers in which FIX AUTO Shops can choose to participate.

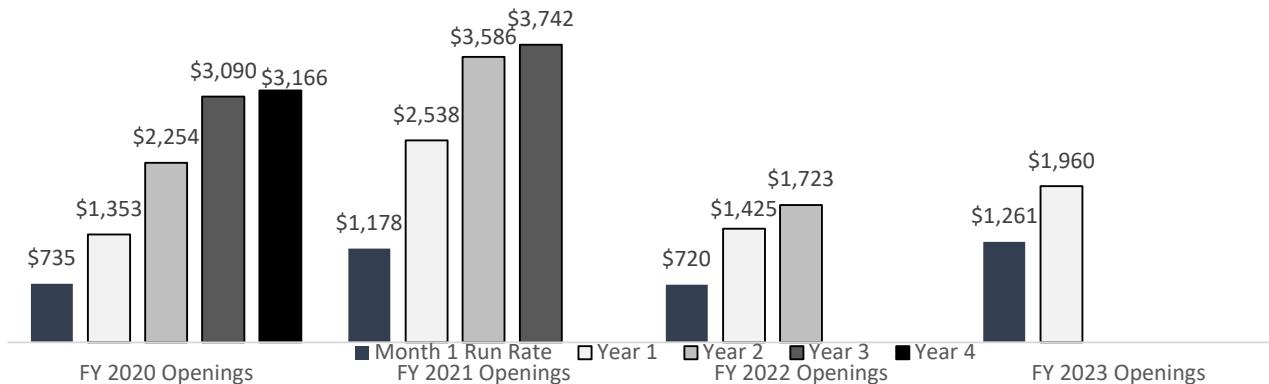
3. “Gross Sales” means all revenues (including the proceeds from any business interruption insurance, sublet labor and new and used replacement parts, direct labor and refinish material) derived, directly or indirectly, from all business conducted upon, from or in connection with the FIX AUTO Shop, whether these revenues are evidenced by check, cash, cash equivalent, credit, charge account, exchange or otherwise, and includes the amounts received from the sale of goods, wares and merchandise, tangible property of every kind and nature, promotional or otherwise, and for services performed at the FIX AUTO Shop. Gross Sales does not include the amount of any refunds, discounts, coupons or returns or any sales tax imposed by any federal, state or other governmental authority directly on sales and collected from customers, provided that the amount is added to the selling price or specifically absorbed within the price, and actually paid by the franchisee to the governmental authority. Each charge or sale upon installment or credit will be treated as a sale for the full price in the month during which the charge or sale was received. In addition, we may, periodically, permit or allow certain other items to be excluded from Gross Sales.

B. Gross Sales Ramp

Part B of this financial performance representation reflects the historical average and historical median Gross Sales ramps for 63 FIX AUTO Shops operated by franchisees that converted their existing repair businesses to FIX AUTO Shops within the FIX AUTO franchise network during the 4-year period from December 29, 2019 through December 30, 2023. There were 79 total new FIX AUTO Shops that joined the FIX AUTO franchise network during this period. We have excluded 16 FIX AUTO Shops from this financial performance representation, 10 of which did not submit Gross Sales information for one or more months during this period and through the end of the 2024 Fiscal Year, and 6 of which had operated for fewer than 12 months as of the end of the 2024 Fiscal Year. We did not include the results of any FIX AUTO Shops that opened during the 2024 Fiscal Year because they had not operated for one full year by December 28, 2024.

We separated the Gross Sales ramp results of the 63 FIX AUTO Shops included in Part B of this financial performance representation by the fiscal year in which they converted and opened for business as a FIX AUTO Shop within the FIX AUTO franchise network. In the charts and tables below: (a) “FY 2020 Openings” include the Gross Sales ramp for the first 4 years of operation for those FIX AUTO Shops that opened between December 29, 2019 through December 26, 2020 (the “2020 Fiscal Year”); (b) “FY 2021 Openings” include the Gross Sales ramp for the first 3 years of operation for those FIX AUTO Shops that opened between December 27, 2020 through December 25, 2021 (the “2021 Fiscal Year”); (c) “FY 2022 Openings” include the Gross Sales ramp for the first 2 years of operation for those FIX AUTO Shops that opened between December 26, 2021 through December 31, 2022 (the “2022 Fiscal Year”); and (d) “FY 2023 Openings” include the Gross Sales ramp for the first year of operation for those FIX AUTO Shops that opened between January 1, 2023 and December 30, 2023 (the “2023 Fiscal Year”).

Annual Gross Sales Ramp (in thousands)



FY 2020 Openings	Month 1 Run Rate	Year 1	Year 2	Year 3	Year 4
FIX Auto Shop Count	18	18	17	16	13
Average Gross Sales	\$734,632	\$1,352,665	\$2,253,962	\$3,089,758	\$3,165,948
Highest Gross Sales	\$2,305,928	\$3,120,325	\$5,177,081	\$7,617,665	\$8,378,924
Lowest Gross Sales	\$31,864	\$309,717	\$837,753	\$1,133,495	\$1,145,443
Median Gross Sales	\$428,082	\$1,111,354	\$2,009,560	\$2,536,840	\$2,466,983
# Met/Exceeded Avg	6	8	7	6	5
% Met/Exceeded Avg	33.3%	44.4%	41.2%	37.5%	38.5%

FY 2021 Openings	Month 1 Run Rate	Year 1	Year 2	Year 3
FIX Auto Shop Count	20	20	20	18
Average Gross Sales	\$1,177,630	\$2,537,790	\$3,586,042	\$3,741,834
Highest Gross Sales	\$3,895,789	\$13,040,970	\$18,505,758	\$23,547,270
Lowest Gross Sales	\$19,580	\$497,600	\$856,463	\$670,328
Median Gross Sales	\$990,300	\$1,826,568	\$2,777,973	\$2,563,418
# Met/Exceeded Avg	7	6	7	4
% Met/Exceeded Avg	35.0%	30.0%	35.0%	22.2%

FY 2022 Openings	Month 1 Run Rate	Year 1	Year 2
FIX Auto Shop Count	11	11	7
Average Gross Sales	\$720,440	\$1,425,310	\$1,723,277
Highest Gross Sales	\$1,588,811	\$2,637,811	\$2,641,658
Lowest Gross Sales	\$46,822	\$885,037	\$1,002,556
Median Gross Sales	\$579,759	\$1,270,265	\$1,598,972
# Met/Exceeded Avg	4	5	3
% Met/Exceeded Avg	36.4%	45.5%	42.9%

FY 2023 Openings	Month 1 Run Rate	Year 1
FIX Auto Shop Count	14	14
Average Gross Sales	\$1,261,380	\$1,960,289
Highest Gross Sales	\$3,436,174	\$4,489,826
Lowest Gross Sales	\$175,059	\$336,309
Median Gross Sales	\$1,234,183	\$1,773,015
# Met/Exceeded Avg	7	6
% Met/Exceeded Avg	50.0%	42.9%

Footnotes to this Financial Performance Representation:

1. We have excluded the calendar month that each FIX AUTO Shop opened, since the number of days in that first month ranged from 1 day only to 30 days. The beginning and ending dates of “Year 1,” “Year 2,” “Year 3,” and “Year 4” in this financial performance representation differ for each FIX AUTO Shop because each FIX AUTO Shop opened for business on a different date.
2. “Month 1 Run Rate” is the product of the average first full month of Gross Sales reported by the FIX AUTO Shops in this analysis multiplied by 12 to arrive at a baseline estimate for the average annual Gross Sales each FIX AUTO Shop starts with when it joins the FIX AUTO franchise network.
3. There were 5 FIX AUTO Shops that opened during this period, were open and operating for at least 1 full year, and closed on or before December 28, 2024, which Shops submitted all their monthly Gross Sales information to us prior to their respective closing dates.
 - (a) Of these 5 FIX AUTO Shops, 3 opened during the 2020 Fiscal Year. All 3 FIX AUTO Shops were open for at least one full year, and we included their first year of Gross Sales results in “Year 1” in the “FY 2020 Openings” chart. One of the 3 FIX AUTO Shops operated for at least one full year, but less than 2 full years, and, as a result, its Gross Sales results for its second year of operation are not included in “Year 2” in the “FY 2020 Openings” chart. One of the 3 FIX AUTO Shops operated for at least 2 full years, but less than 3 full years, and, as a result, its Gross Sales results are not included in “Year 3” in the “FY 2020 Openings” chart. The remaining one FIX AUTO Shop operated for at least 3 full years, but less than 4 full years, and, as a result, its Gross Sales results are not included in “Year 4” in the “FY 2020 Openings” chart.
 - (b) Of these 5 FIX AUTO Shops, one opened during the 2021 Fiscal Year. The one FIX AUTO Shop operated for at least 3 full years (3.5 years) but subsequently closed before December 28, 2024; therefore, we included its Gross Sales results for its first, second, and third year of operation in “Year 1,” “Year 2,” and “Year 3” in the “FY 2021 Openings” chart.
 - (c) Of these 5 FIX AUTO Shops, none opened during the 2022 Fiscal Year.
 - (d) Of these 5 FIX AUTO Shops, one opened during the 2023 Fiscal Year. The one FIX AUTO Shop was open for at least one full year (1.4 years) but subsequently closed before December 28, 2024; therefore, we included its first year of Gross Sales results in “Year 1” in the “FY 2023 Openings” chart.
4. In the “FY 2020 Openings” chart, there were 2 FIX AUTO Shops that opened at the end of the 2020 Fiscal Year. As a result of their opening dates, timing of their Month 1 Run Rates and other negotiated changes to their franchise agreements, these FIX AUTO Shops did not have a full 12 months of Gross Sales information for their fourth year of operation by December 28, 2024. Therefore, the Gross Sales results of these 2 FIX AUTO Shops for their fourth year of operation are not included in “Year 4” in the “FY 2020 Openings” chart above.
5. In the “FY 2021 Openings” chart, there were 2 FIX AUTO Shops that opened at the end of the 2021 Fiscal Year. As a result of their opening dates, timing of their Month 1 Run Rates and other negotiated changes to their franchise agreements, these FIX AUTO Shops did not have a full 12 months of Gross Sales information for their third year of operation by December 28, 2024.

Therefore, the Gross Sales results of these 2 FIX AUTO Shops for their third year of operation are not included in “Year 3” in the “FY 2021 Openings” chart above.

6. In the “FY 2022 Openings” chart, there were 4 FIX AUTO Shops that opened at the end of the 2022 Fiscal Year. As a result of their opening dates, timing of their Month 1 Run Rates and other negotiated changes to their franchise agreements, these FIX AUTO Shops did not have a full 12 months of Gross Sales information for their second year of operation by December 28, 2024. Therefore, the Gross Sales results of these 4 FIX AUTO Shops for their second year of operation are not included in “Year 2” in the “FY 2022 Openings” chart above.

* * *

Some FIX AUTO Shops have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

We obtained the information above from Gross Sales reports and other reports we received from our franchisees. Written substantiation for the financial performance representation will be made available to you upon reasonable request.

The financial performance representations figures do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the Gross Sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your FIX AUTO Shop. Franchisees or former franchisees, listed in this Disclosure Document, may be one source of this information.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Scott O’Melia, 440 South Church Street, Suite 700, Charlotte, North Carolina 28202 or (704) 377-8855, the Federal Trade Commission, and the appropriate state regulatory agencies.

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ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

All numbers appearing in Tables 1 through 5 below for 2024, 2023, and 2022 are as of our fiscal year ends of December 28, 2024, December 30, 2023, and December 31, 2022, respectively. One of our affiliates operated 10 FIX AUTO Shops under franchise agreements with us before transferring them to one of our franchisees, effective January 2024; these FIX AUTO Shops are included, both before and after that transfer, as franchised outlets in Table 3 below.

Table No. 1
Systemwide Outlet Summary
For Years 2022 to 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchise Outlets	2022	181	178	-3
	2023	178	202	+25
	2024	202	212	+10
Company Outlets	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	181	178	-3
	2023	178	202	+25
	2024	202	212	+10

Table No. 2
Transfer of Outlets from Franchisees to New Owners (Other than the Franchisor)
For Years 2022 to 2024

State	Year	Number of Transfers
AZ	2022	1
	2023	0
	2024	0
CA	2022	1
	2023	4
	2024	15
IL	2022	1
	2023	0
	2024	0
NV	2022	0
	2023	2
	2024	0
OR	2022	0
	2023	4
	2024	0