

	Provision	Article in Franchise Agreement	Summary
r.	Noncompetition covenants after the franchise is terminated or expires	Article 20.3	You may not participate in any competitive business located in the Franchised Territory, or within the Franchised Territory or exclusive area of any other Garage Force Business, for a period of 18 months. (subject to state law)
s.	Modification of the agreement	Article 25.8	Only by written agreement between you and the Franchisor.
t.	Integration/merger clauses	Article 25.9	Only the terms of the Franchise Agreement and other related written agreements are binding (subject to applicable state law). No other representations or promises will be binding. Nothing in the Franchise Agreement or in any other related written agreement is intended to disclaim representations made in the franchise disclosure document.
u.	Dispute resolution by arbitration or mediation	Article 26	All disputes will be arbitrated in Onalaska, Wisconsin. (subject to state law)
v.	Choice of forum	Articles 25.6 and 26.4	Litigation must be in La Crosse County, Wisconsin, subject to applicable state law.
w.	Choice of law	Article 27.1	Governing law will be the law of the state in which your Franchised Territory is located.

ITEM 18. PUBLIC FIGURES

The Franchisor does not use any public figure to promote its franchise. No public figure is involved in the management of the Franchisor.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We have included below financial performance representations setting forth historical information on Gross Revenue and Product Costs (defined below) based upon the 42 single unit existing franchised Garage Force Businesses that had been open and continuously operating in the U.S. on a full-time basis for at least one full calendar year as of December 31, 2024 (the "Qualifying Businesses"). We previously offered and sold Garage Force Businesses that operated on a different business models, specifically, on a seasonal, part-time, or absentee basis. We currently no longer offer that business model, and we currently only offer and sell Garage Force Businesses that operate full-time. Therefore, the below financial performance representations include the 42 Qualifying Businesses that are substantially similar to the franchised business being offered and sold under this form of disclosure document. This Item 19 excludes 180 Garage Force Businesses that were open and operating as of December 31, 2024 because: (i) 60 Garage Force Businesses had not been operating for at least one full year as of December 31, 2021, and (ii) 125 operate on a seasonal, part-time, or absentee basis, and/or have purchased multiple territories and are operating larger than our standard single unit territories, and as such, are not substantially similar to the franchised business being offered under this disclosure document.

Chart I(A) discloses historical financial performance representations for each of the 42 Qualifying Businesses. Chart I(B) discloses historical financial performance representations for the single Company-owned Garage Force Business that was open and operated for the full 2024 calendar year. Additionally, Chart II shows certain expenses as a percent of the annual Gross Revenue for the Company-owned Garage Force Business for the 2024 calendar year.

Chart I(A) – All Single-Unit Qualifying Businesses During the 2024 Calendar Year

Franchisee	Annual Gross Revenue	Annual Product Cost (including consumables & Equipment)	Annual Invoices	Average Invoice	Average Profit Per Invoice
Franchisee 1	\$579,788	\$203,417	\$93	\$6,234	\$4,047
Franchisee 2	\$1,030,093	\$261,431	\$203	\$5,074	\$3,787
Franchisee 3	\$1,314,028	\$461,390	\$273	\$4,813	\$3,123
Franchisee 4	\$605,321	\$213,050	\$129	\$4,692	\$3,041
Franchisee 5	\$326,294	\$58,492	\$46	\$7,093	\$5,822
Franchisee 6	\$1,015,721	\$268,548	\$412	\$2,465	\$1,814
Franchisee 7	\$395,655	\$117,568	\$104	\$3,804	\$2,674
Franchisee 8	\$98,761	\$29,613	\$22	\$4,489	\$3,143
Franchisee 9	\$307,546	\$73,225	\$56	\$5,492	\$4,184
Franchise 10	\$546,881	\$84,481	\$81	\$6,752	\$5,709
Franchise 11	\$578,766	\$257,402	\$155	\$3,734	\$2,073
Franchise 12	\$194,055	\$48,571	\$30	\$6,469	\$4,849
Franchise 13	\$857,177	\$116,519	\$291	\$2,946	\$2,545
Franchise 14	\$558,659	\$155,468	\$121	\$4,617	\$3,332
Franchise 15	\$1,220,713	\$487,838	\$225	\$5,425	\$3,257
Franchise 16	\$223,457	\$47,595	\$51	\$4,382	\$3,448
Franchise 17	\$842,167	\$247,978	\$141	\$5,973	\$4,214
Franchise 18	\$242,752	\$70,379	\$59	\$4,114	\$2,922
Franchise 19	\$284,401	\$61,558	\$58	\$4,903	\$3,842
Franchise 20	\$358,493	\$108,317	\$93	\$3,855	\$2,690
Franchise 21	\$511,648	\$128,448	\$127	\$4,029	\$3,017
Franchise 22	\$390,100	\$137,386	\$114	\$3,422	\$2,217
Franchise 23	\$848,801	\$255,475	\$182	\$4,664	\$3,260
Franchise 24	\$548,174	\$149,575	\$123	\$4,457	\$3,241
Franchise 25	\$688,323	\$176,164	\$141	\$4,882	\$3,632
Franchise 26	\$709,846	\$279,896	\$172	\$4,127	\$2,500
Franchise 27	\$305,232	\$71,213	\$112	\$2,725	\$2,089
Franchise 28	\$181,600	\$65,145	\$29	\$6,262	\$4,016

Franchisee	Annual Gross Revenue	Annual Product Cost (including consumables & Equipment)	Annual Invoices	Average Invoice	Average Profit Per Invoice
Franchise 29	\$453,917	\$133,885	\$95	\$4,778	\$3,369
Franchise 30	\$566,817	\$159,341	\$121	\$4,684	\$3,368
Franchise 31	\$297,195	\$80,742	\$72	\$4,128	\$3,006
Franchise 32	\$420,883	\$150,065	\$91	\$4,625	\$2,976
Franchise 33	\$205,251	\$65,673	\$46	\$4,462	\$3,034
Franchise 34	\$303,086	\$64,513	\$61	\$4,969	\$3,911
Franchise 35	\$373,455	\$99,158	\$111	\$3,364	\$2,471
Franchise 36	\$588,126	\$169,950	\$80	\$7,352	\$5,227
Franchise 37	\$488,331	\$123,865	\$87	\$5,613	\$4,189
Franchise 38	\$369,006	\$183,013	\$79	\$4,671	\$2,354
Franchise 39	\$427,963	\$104,684	\$83	\$5,156	\$3,895
Franchise 40	\$275,876	\$113,968	\$64	\$4,311	\$2,530
Franchise 41	\$512,052	\$186,701	\$87	\$5,886	\$3,740
Franchise 42	\$260,918	\$93,473	\$36	\$7,248	\$4,651
Average	\$507,317	\$151,552	\$113	\$4,837	\$3,410
Number /Percent that Exceeded Average	19 (45%)	16 (38%)	16 (38%)	17 (40%)	17 (40%)
Highest	\$1,314,028	\$487,838	\$412	\$7,352	\$5,822
Lowest	\$98,761				
Median	\$440,940	\$126,157	\$93	\$4,678	\$3,259

Chart I(B) – Company-owned Garage Force Business During the 2024 Calendar Year

	Annual Gross Revenue	Annual Product Cost (including consumables & Equipment)	Annual Invoices	Average Invoice
Company-owned Location	\$489,294	\$151,605	87	\$4,298

Notes to Charts I(A) and I(B):

1. “Annual Gross Revenue” means all income of the reported Qualifying Businesses from the sale of all services and products by the Qualifying Businesses during the 2024 calendar year. Gross Revenue does not include any sales, use or gross receipts taxes if the amount of the tax was added to the selling price, charged to the customer, and paid to the appropriate taxing authority.

2. “Product Costs” means only those products and supplies that the Qualifying Businesses purchased from the Franchisor or its affiliates during the 2024 calendar year because the Franchisor or its affiliate are the exclusive suppliers of such products and supplies. Product Costs excludes salaries, utilities, taxes, equipment purchased from other suppliers, office or storage space, Continuing Fees, Branding Fees, advertising expenses, start-up costs, insurance, professional services fees such as legal and accounting, depreciation/amortization, and other miscellaneous operating costs.
3. “Annual Invoices” means the number of invoices that the Qualifying Franchisee issued to customers during the 2024 calendar year.
4. “Average Invoice” means the Annual Gross Revenue divided by the Annual Invoices.
5. “Average Profit per Invoice” means the Annual Gross Revenue less the Continuing Fees, Branding Fees, and costs of products purchased from Garage Force in the 2024 calendar year. We did not disclose an Average Profit per Invoice for the Company-owned Garage Force Business because it does not pay a Continuing Fee or Branding Fee.
6. The Qualifying Businesses are located throughout the country, are single outlets, and do not have multiple territories.

**Chart II – Expenses as a Percent of Annual Gross Revenue for the Company-Owned Business
During the 2024 Calendar Year**

Expense⁽¹⁾	Percent of Annual Gross Revenue
Product Cost ⁽²⁾	32%
Labor ⁽³⁾	14%
Continuing Fee ⁽⁴⁾	5%
Local Advertising	5%
Fuel Expense	2.5%
Consumables ⁽⁵⁾	0.75%
Equipment Maintenance	0.5%
Branding Fee ⁽⁶⁾	1%
Insurance	3%
Total Expense %	63.75%

Notes to Chart II:

1. This Chart II only reflects those nine expenses that are explicitly noted in the chart for the single Company-owned Garage Force Business as a percent of its 2024 annual Gross Revenue, and it excludes professional service fees, insurance, licensing costs, rent, utilities, depreciation/amortization, and other miscellaneous operating costs.
2. “Product Costs” means only those products and supplies that the Company-owned Garage Force Businesses purchased from us or our affiliates during the 2024 calendar year because we and our affiliates are the exclusive suppliers of such products and supplies. Product Costs excludes salaries, utilities, taxes, equipment purchased from other suppliers, office or storage space, Continuing Fees, Branding Fees, advertising expenses, start-up costs, insurance, professional services fees such as legal and accounting, depreciation/amortization, and other miscellaneous operating costs.

3. “Labor” includes part-time labor for an assistant, and excludes the owner’s salary.
4. The Continuing Fee reflects the percent of the Gross Revenue that the Company-owned Garage Force Business would have paid to us had it been a franchisee and be subject to the 5% Continue Fee as required under the current form of franchise agreement.
5. “Consumables” means those items and supplies that were used up, and new or replacement equipment pieces, that were purchased from us or our affiliates throughout the 2024 calendar year, which may include, without limitation: Rollers, Squeegees, Rags, Roller Covers, Chip Brushes, Grinder Blades, Shot, Grinders, Drills, Cleaning Supplies, Solvent, Mixing Buckets, Paint Trays, Rugs, Tarps, Canvas, Equipment Fuel
6. The Branding Fee reflects the percent of the Gross Revenue that the Company-owned Garage Force Business would have paid to us had it been a franchisee and be subject to the 1% Branding Fee as required under the current form of franchise agreement.

You should conduct an independent investigation of the costs and expenses you will incur in operating your Garage Force Business. You are responsible for developing your own business plan for your Garage Force Business, including capital budgets, financial statements, projections and other elements appropriate to your particular circumstances. We encourage you to consult with your own accounting, business, and legal advisors in doing so.

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much.

Written substantiation of all financial performance information presented in this financial performance representation will be made available to you in our main office upon reasonable request. We have not audited this information or independently verified this information.

Other than the preceding financial performance representation, the Franchisor does not make any financial performance representations. The Franchisor also does not authorize its employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, the Franchisor may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the Franchisor’s management by contacting Michael Peterson, 700 Stonebridge Avenue, Onalaska, Wisconsin 54650; (608) 209-1507, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
Systemwide Outlet Summary
For Fiscal Years 2022 to 2024

Outlet Type	Year	Outlets at Start of Year	Outlets at End of Year	Net Change
Franchised	2022	133	164	+31
	2023	164	185	+21
	2024	185	227	+42
Company-Owned	2022	1	1	0
	2023	1	1	0
	2024	1	1	0
Total Outlets	2022	134	165	+31
	2023	165	186	+21
	2024	186	228	+42

Table No. 2
Transfers of Outlets from Franchisees to New Owners
(Other Than Franchisor)
For Fiscal Years 2022 to 2024

State	Year	Number of Transfers
Nebraska	2022	0
	2023	1
	2024	0
North Dakota	2022	1
	2023	0
	2024	0
Tennessee	2022	0
	2023	0
	2024	1
Texas	2022	0
	2023	2
	2024	0
Wisconsin	2022	0
	2023	2
	2024	0
Totals	2022	1
	2023	5
	2024	1