

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in this Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a location or under particular circumstances.

We do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Lisa Sennstrom, 5045 Lorimar Dr, Ste 180, Plano, Texas 75093 and (800) 683-5651, the Federal Trade Commission, and the appropriate state regulatory agencies.

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ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

TABLE NO. 1
Systemwide Outlet Summary
For Years 2022 to 2024, and as of March 31, 2025

| Col. 1 Outlet Type | Col. 2 Year | Col. 3 Outlets at the Start of the Year | Col. 4 Outlets at the End of the Year | Col. 5 Net Change |
|------------------------------|-----------------------|---|---|-----------------------------|
| Franchised | 2022 | 36 | 43 | +6 |
| | 2023 | 43 | 45 | +2 |
| | 2024 | 45 | 46 | +1 |
| | 2025 | 46 | 43 | -3 |
| Affiliate-Owned | 2022 | 27 | 27 | 0 |
| | 2023 | 27 | 28 | +1 |
| | 2024 | 28 | 26 | -2 |
| | 2025 | 26 | 26 | 0 |
| Total Outlets | 2022 | 63 | 70 | +7 |
| | 2023 | 70 | 73 | +3 |
| | 2024 | 73 | 72 | -1 |
| | 2025 | 72 | 69 | -3 |

TABLE NO. 2
Transfers of Outlets from Franchisees to New Owners
(other than the Franchisor)
For Years 2022 to 2024, and as of March 31, 2025

| STATE | YEAR | NUMBER OF TRANSFERS |
|---------------------|------|---------------------|
| Alabama | 2022 | 2 |
| | 2023 | 0 |
| | 2024 | 0 |
| | 2025 | 0 |
| Pennsylvania | 2022 | 0 |
| | 2023 | 0 |
| | 2024 | 1 |
| | 2025 | 0 |
| Totals | 2022 | 2 |
| | 2023 | 0 |
| | 2024 | 1 |
| | 2025 | 0 |

TABLE NO. 3
Status of Franchised Outlets