

| Provisions | Section in Franchise Agreement | Summary |
|------------|--------------------------------|--|
| | | of the state where the Franchised Business is located. See the State Addenda located at Exhibit E. |

Item 18: Public Figures

There are no public figures associated with us or our franchises.

Item 19: Financial Performance Representations

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

This Item sets forth certain historical data submitted by each of the franchised locations operating during our last fiscal year (the "Franchised Locations"), including annual gross revenue for the period beginning on April 1, 2022 and ending on March 31, 2023 (the "2022 Measurement Period"), for the period beginning on April 1, 2023 and ending on March 31, 2024 (the "2023 Measurement Period"), and for the period beginning on April 1, 2024 and ending on March 31, 2025 (the "2024 Measurement Period") and with the 2022 Measurement Period and the 2023 Measurement Period, collectively, the "Measurement Periods"). The Franchised Locations disclosed in this Item 19 were all open and operating for the Measurement Periods, except for those noted below, which were only open and operating for part of the Measurement Periods. The total number of Franchised Locations represented in the below chart for the 2022 Measurement Period is 90. The total number of Franchised Locations represented in the below chart for the 2023 Measurement Period is 87. The total number of Franchised Locations represented in the below chart for the 2024 Measurement Period is 88. All Franchised Locations that were open and operating during the Measurement Periods are noted in the below chart.

The chart below presents the annual gross revenue, as well as the number of files for each of the Franchised Locations and the number of locations for each of the Franchised Locations operating during the 2022, 2023 and 2024 Measurement Periods.

| 2022 Measurement Period | | | |
|-------------------------|--|--|--|
| Location | Number of Locations in 2022 ⁽¹⁾ | Number of Files in 2022 ⁽²⁾ | 2022 Annual Gross Revenue ⁽³⁾ |
| Franchise Location 1 | 2 | 2,058 | \$375,270.11 |

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|--------------------------------------|-----|--------|----------------|
| Franchise Location 2 | 1 | 1,586 | \$319,624.76 |
| Franchise Location 3 | 1 | 1,208 | \$226,323.95 |
| Franchise Location 4 | 1 | 749 | \$116,061.29 |
| Franchise Location 5 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 6 | 1 | 1,115 | \$189,119.87 |
| Franchise Location 7 | 1 | 2,011 | \$348,740.50 |
| Franchise Location 8 | 1 | 1,690 | \$249,387.28 |
| Franchise Location 9 | 3 | 2,469 | \$358,450.54 |
| Franchise Location 10 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 11 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 12 | 2 | 1,810 | \$297,802.24 |
| Franchise Location 13 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 14 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 15 | 1 | 976 | \$216,919.84 |
| Franchise Location 16 | 4 | 2,793 | \$386,753.70 |
| Franchise Location 17 | 10 | 15,349 | \$2,672,853.40 |
| Franchise Location 18 | 3 | 2,461 | \$309,987.80 |
| Franchise Location 19 | 3 | 4,057 | \$526,576.03 |
| Franchise Location 20 | 1 | 556 | \$84,117.01 |
| Franchise Location 21 | 2 | 650 | \$105,247.09 |
| Franchise Location 22 | 1 | 1,112 | \$156,452.02 |
| Franchise Location 23 | 1 | 769 | \$105,798.83 |
| Franchise Location 24 | 2 | 821 | \$97,744.07 |
| Franchise Location 25 | 4 | 2,534 | \$427,501.53 |

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|--------------------------------------|-----|--------|----------------|
| Franchise Location 26 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 27 | 1 | 7,560 | \$492,448.26 |
| Franchise Location 28 | 1 | 9,180 | \$795,708.36 |
| Franchise Location 29 | 2 | 1,504 | \$303,651.71 |
| Franchise Location 30 | 3 | 1,038 | \$150,349.16 |
| Franchise Location 31 | 1 | 1,419 | \$199,870.19 |
| Franchise Location 32 | 1 | 749 | \$133,710.85 |
| Franchise Location 33 | 2 | 2,249 | \$330,237.16 |
| Franchise Location 34 | 2 | 1,657 | \$263,300.20 |
| Franchise Location 35 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 36 | 1 | 773 | \$117,875.60 |
| Franchise Location 37 | 1 | 1,078 | \$215,040.56 |
| Franchise Location 38 ⁽⁴⁾ | 5 | 11,139 | \$1,315,347.04 |
| Franchise Location 39 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 40 | 1 | 1,826 | \$279,123.76 |
| Franchise Location 41 ⁽⁴⁾ | 2 | 2,961 | \$383,202.50 |
| Franchise Location 42 | 2 | 1,503 | \$207,169.14 |
| Franchise Location 43 | 1 | 786 | \$114,586.23 |
| Franchise Location 44 | 1 | 1,020 | \$145,052.25 |
| Franchise Location 45 | 2 | 1,218 | \$166,234.27 |
| Franchise Location 46 | 1 | 2,447 | \$378,041.64 |
| Franchise Location 47 | 1 | 1,668 | \$268,107.64 |
| Franchise Location 48 | 1 | 273 | \$38,499.91 |
| Franchise Location 49 | 1 | 474 | \$64,123.06 |

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|--------------------------------------|-----|-------|--------------|
| Franchise Location 50 | 1 | 1,609 | \$284,808.91 |
| Franchise Location 51 | 1 | 711 | \$89,112.30 |
| Franchise Location 52 | 1 | 1,445 | \$292,616.76 |
| Franchise Location 53 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 54 | 1 | 922 | \$141,511.18 |
| Franchise Location 55 | 1 | 1,730 | \$308,869.88 |
| Franchise Location 56 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 57 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 58 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 59 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 60 | 2 | 2,334 | \$402,643.03 |
| Franchise Location 61 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 62 | 1 | 2,219 | \$243,335.53 |
| Franchise Location 63 | 2 | 3,680 | \$611,266.51 |
| Franchise Location 64 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 65 | 1 | 1,115 | \$154,135.97 |
| Franchise Location 66 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 67 ⁽⁴⁾ | 1 | 1,521 | \$271,668.67 |
| Franchise Location 68 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 69 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 70 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 71 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 72 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 73 ⁽⁴⁾ | N/A | N/A | N/A |

| 2023 Measurement Period | | | |
|--------------------------------------|--|--|--|
| Location | Number of Locations in 2023 ⁽¹⁾ | Number of Files in 2023 ⁽²⁾ | 2023 Annual Gross Revenue ⁽³⁾ |
| Franchise Location 1 | 2 | 1,668 | \$311,216.38 |
| Franchise Location 2 | 1 | 1,074 | \$193,655.97 |
| Franchise Location 3 | 1 | 1,341 | \$237,340.11 |
| Franchise Location 4 | 1 | 455 | \$73,700.40 |
| Franchise Location 5 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 6 | 1 | 666 | \$130,688.87 |
| Franchise Location 7 | 1 | 1,655 | \$297,769.27 |
| Franchise Location 8 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 9 | 2 | 1,760 | \$307,557.71 |
| Franchise Location 10 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 11 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 12 | 2 | 1,690 | \$272,340.44 |
| Franchise Location 13 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 14 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 15 | 1 | 728 | \$162,635.74 |
| Franchise Location 16 | 4 | 2,111 | \$324,805.40 |
| Franchise Location 17 | 9 | 12,089 | \$2,521,976.33 |
| Franchise Location 18 | 2 | 2,652 | \$335,600.73 |
| Franchise Location 19 | 3 | 4,705 | \$709,595.04 |
| Franchise Location 20 | 1 | 586 | \$85,202.60 |

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|--------------------------------------|-----|-------|--------------|
| Franchise Location 21 | 2 | 650 | \$108,028.84 |
| Franchise Location 22 | 1 | 627 | \$91,333.04 |
| Franchise Location 23 | 1 | 670 | \$94,428.03 |
| Franchise Location 24 | 1 | 828 | \$128,115.19 |
| Franchise Location 25 | 4 | 2,566 | \$479,710.10 |
| Franchise Location 26 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 27 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 28 | 1 | 6,272 | \$886,329.16 |
| Franchise Location 29 | 2 | 1,401 | \$270,426.60 |
| Franchise Location 30 | 3 | 1,095 | \$150,856.24 |
| Franchise Location 31 | 1 | 1,443 | \$223,955.93 |
| Franchise Location 32 | 1 | 708 | \$118,935.03 |
| Franchise Location 33 | 2 | 1,934 | \$322,267.67 |
| Franchise Location 34 | 2 | 1,364 | \$227,140.90 |
| Franchise Location 35 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 36 | 1 | 731 | \$107,034.82 |
| Franchise Location 37 | 1 | 974 | \$221,845.76 |
| Franchise Location 38 ⁽⁴⁾ | 5 | 5,318 | \$884,360.29 |
| Franchise Location 39 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 40 | 1 | 1,249 | \$246,786.95 |
| Franchise Location 41 ⁽⁴⁾ | 1 | 2,192 | \$310,623.91 |
| Franchise Location 42 | 2 | 1,595 | \$240,009.17 |
| Franchise Location 43 | 1 | 875 | \$150,281.66 |
| Franchise Location 44 | 1 | 1,397 | \$195,854.47 |

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|--------------------------------------|-----|-------|--------------|
| Franchise Location 45 | 2 | 1,405 | \$203,979.41 |
| Franchise Location 46 | 1 | 907 | \$129,779.83 |
| Franchise Location 47 | 1 | 1,577 | \$253,858.08 |
| Franchise Location 48 | 1 | 305 | \$40,136.51 |
| Franchise Location 49 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 50 | 1 | 1,266 | \$236,486.56 |
| Franchise Location 51 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 52 | 1 | 1,458 | \$246,600.49 |
| Franchise Location 53 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 54 | 1 | 814 | \$136,993.63 |
| Franchise Location 55 | 1 | 1,539 | \$268,477.70 |
| Franchise Location 56 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 57 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 58 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 59 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 60 | 2 | 2,406 | \$406,615.73 |
| Franchise Location 61 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 62 | 1 | 1,056 | \$179,958.51 |
| Franchise Location 63 | 1 | 3,172 | \$530,765.46 |
| Franchise Location 64 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 65 | 1 | 686 | \$124,564.78 |
| Franchise Location 66 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 67 ⁽⁴⁾ | 1 | 2,870 | \$488,749.98 |
| Franchise Location 68 ⁽⁴⁾ | 1 | 400 | \$55,350.71 |

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| Franchise Location 69 ⁽⁴⁾ | 1 | 13 | \$1,648.91 |
| Franchise Location 70 ⁽⁴⁾ | 1 | 547 | \$97,844.31 |
| Franchise Location 71 ⁽⁴⁾ | 1 | 12 | \$1,363.70 |
| Franchise Location 72 ⁽⁴⁾ | 2 | 93 | \$13,305.95 |
| Franchise Location 73 ⁽⁴⁾ | 1 | 282 | \$40,433.66 |

| 2024 Measurement Period | | | |
|--------------------------------------|--|--|--|
| Location | Number of Locations in 2024⁽¹⁾ | Number of Files in 2024⁽²⁾ | 2024 Annual Gross Revenue⁽³⁾ |
| Franchise Location 1 | 4 | 1,545 | \$246,509.71 |
| Franchise Location 2 | 1 | 1,257 | \$302,694.43 |
| Franchise Location 3 | 1 | 1,825 | \$273,850.48 |
| Franchise Location 4 | 1 | 389 | \$63,555.90 |
| Franchise Location 5 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 6 | 1 | 455 | \$80,940.55 |
| Franchise Location 7 | 1 | 1,766 | \$277,099.82 |
| Franchise Location 8 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 9 | 2 | 885 | \$142,086.51 |
| Franchise Location 10 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 11 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 12 | 2 | 1,309 | \$190,675.22 |
| Franchise Location 13 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 14 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 15 | 1 | 763 | \$166,567.36 |

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|--------------------------------------|-----|-------|--------------|
| Franchise Location 16 | 4 | 2,313 | \$317,103.15 |
| Franchise Location 17 ⁽⁴⁾ | 0 | 2,820 | \$736,817.49 |
| Franchise Location 18 | 5 | 2,806 | \$385,797.62 |
| Franchise Location 19 | 3 | 3,508 | \$518,160.37 |
| Franchise Location 20 | 1 | 328 | \$51,120.60 |
| Franchise Location 21 | 2 | 428 | \$68,422.53 |
| Franchise Location 22 | 1 | 492 | \$70,399.62 |
| Franchise Location 23 | 1 | 539 | \$69,556.46 |
| Franchise Location 24 | N/A | N/A | N/A |
| Franchise Location 25 | N/A | N/A | N/A |
| Franchise Location 26 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 27 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 28 | 1 | 6,582 | \$864,574.72 |
| Franchise Location 29 | 2 | 1,098 | \$181,351.08 |
| Franchise Location 30 | 3 | 958 | \$142,532.13 |
| Franchise Location 31 | 1 | 865 | \$119,193.46 |
| Franchise Location 32 | 1 | 992 | \$153,152.08 |
| Franchise Location 33 | 3 | 1,961 | \$273,775.91 |
| Franchise Location 34 | 2 | 1,454 | \$216,382.38 |
| Franchise Location 35 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 36 | 1 | 446 | \$65,755.37 |
| Franchise Location 37 | 1 | 822 | \$149,954.02 |
| Franchise Location 38 ⁽⁴⁾ | 5 | 5,594 | \$787,794.41 |
| Franchise Location 39 ⁽⁴⁾ | N/A | N/A | N/A |

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|--------------------------------------|-----|-------|--------------|
| Franchise Location 40 | 2 | 2,093 | \$327,654.62 |
| Franchise Location 41 ⁽⁴⁾ | 1 | 1,812 | \$268,969.14 |
| Franchise Location 42 | 2 | 1,249 | \$176,479.67 |
| Franchise Location 43 | N/A | N/A | N/A |
| Franchise Location 44 | 1 | 1,365 | \$173,435.76 |
| Franchise Location 45 | 2 | 821 | \$130,666.50 |
| Franchise Location 46 | 1 | 1,000 | \$138,373.33 |
| Franchise Location 47 | 1 | 1,137 | \$170,196.03 |
| Franchise Location 48 | 1 | 259 | \$38,676.19 |
| Franchise Location 49 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 50 | 1 | 959 | \$166,373.72 |
| Franchise Location 51 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 52 | 1 | 1,547 | \$411,960.48 |
| Franchise Location 53 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 54 | 1 | 824 | \$122,583.93 |
| Franchise Location 55 | 1 | 1,146 | \$194,595.24 |
| Franchise Location 56 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 57 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 58 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 59 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 60 | 2 | 1,665 | \$278,375.65 |
| Franchise Location 61 ⁽⁴⁾ | N/A | N/A | N/A |
| Franchise Location 62 | 1 | 775 | \$123,618.16 |
| Franchise Location 63 | N/A | N/A | N/A |