

Provision	Section in the Franchise Agreement	Summary
		franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
u. Dispute resolution by arbitration or mediation	§ 32B of Franchise Agreement	To be conducted in Stuart, Florida. A Maryland franchise regulation states that it is an unfair or deceptive practice to require a developer to waive its rights to file a lawsuit in Maryland claiming a violation of the Maryland Franchise Law. In light of the Federal Arbitration Act, there is some dispute as to whether this forum selection requirement is legally enforceable.
v. Choice of forum	§ 32C of Franchise Agreement	Stuart, Florida (subject to applicable state law)
w. Choice of law	§ 32D of Franchise Agreement	Florida (subject to applicable state law)

ITEM 18 PUBLIC FIGURES

We do not presently use any public figures to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of December 31, 2024, our fiscal year end, we had 1 company-owned and 24 franchised outlets open and operating. This financial performance representation includes the results of our 1 company-owned outlets and 13 franchised outlets. The Palm Beach Gardens, Florida outlet operated as a company owned outlet in the beginning of 2024 and was later acquired and operated as a franchise outlet the balance of the year. We have excluded 11 franchised outlets that opened in 2024 and would not present a full 12 months of financial representations.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

Financial Performance¹

Sales Summary Fiscal Year 2024- Franchised Outlets

Sales Summary - Unaudited Franchisee Locations																	
12/31/2024																	
Location	Open Date	Yrs in Ops	State	Jan-	Feb-	Mar-	Apr-	May-	Jun-	Jul-	Aug-	Sep-	Oct-	Nov-	Dec-	Total	Average Sales by Location
Lakeville	Sep-18	6.3	MN	161,827.65	148,116.86	148,510.11	150,245.28	150,733.09	138,934.70	140,583.12	160,817.34	147,173.05	167,227.01	120,641.92	157,216.89	1,800,027.04	150,002.25
Corpus Christi	Sep-20	4.3	TX	89,960.71	92,056.23	105,814.31	91,930.99	98,892.17	83,209.43	97,526.95	91,874.10	80,458.00	75,123.88	64,770.60	70,155.10	1,041,772.47	86,814.37
Wellington	Oct-20	4.3	FL	256,844.36	223,951.70	199,096.34	249,827.96	281,152.96	203,726.17	207,737.64	178,406.56	170,853.81	175,450.71	190,533.40	163,535.18	2,502,116.79	208,509.73
Palm Beach Gardens	Apr-21	3.8	FL	114,446.36	125,694.25	120,197.91	123,142.94	135,334.51	108,383.60	125,364.74	115,205.40	107,630.98	115,111.64	118,881.05	94,067.87	1,403,461.25	116,955.10
Port St Lucie	Jan-22	3.0	FL	168,206.98	166,174.40	159,799.92	178,755.50	172,710.26	182,505.17	164,176.06	189,085.43	157,282.15	162,500.80	157,488.92	113,218.70	1,971,904.29	164,325.36
Viera	Feb-22	2.9	FL	230,904.35	253,242.46	265,341.85	274,469.64	359,167.76	278,161.56	276,816.71	315,566.62	307,238.48	306,877.00	328,163.73	278,255.86	3,474,206.04	269,517.17
Delray Beach	Dec-22	2.1	FL	76,069.78	92,986.66	120,607.26	105,328.78	121,588.35	76,441.97	105,082.06	84,483.05	91,763.29	101,911.54	84,809.75	72,161.29	1,133,233.78	94,436.15
Franklin	May-23	1.6	TN	71,082.86	83,501.41	74,675.55	88,002.20	97,687.01	69,440.56	75,450.22	76,616.03	75,488.82	82,725.30	101,965.62	46,142.14	942,777.72	78,564.81
Winter Park	Oct-23	1.3	FL	66,452.11	71,835.37	53,542.03	60,026.89	62,590.65	63,842.59	75,605.08	71,833.84	45,978.86	81,047.53	70,105.22	69,125.90	791,986.07	65,998.84
Hendersonville	Nov-23	1.1	TN	143,896.35	88,629.68	113,717.12	118,546.27	207,965.47	169,237.61	188,673.34	190,521.51	174,567.51	238,055.53	191,236.21	146,596.48	1,971,633.18	164,302.77
Gaithersburg	Dec-23	1.1	MD	106,814.61	137,755.91	116,186.95	162,807.99	156,297.20	160,141.27	150,852.65	160,426.96	127,620.35	156,920.07	159,499.62	113,689.74	1,709,015.32	142,417.94
Chamblee	Dec-23	1.0	GA	17,999.78	86,313.25	37,859.36	44,086.75	38,122.31	37,485.50	54,140.30	39,669.45	43,461.58	75,929.00	73,707.73	55,242.20	604,017.21	50,334.77
East Rutherford	Dec-23	1.0	NJ	28,849.90	86,866.05	89,388.97	63,855.56	74,588.75	79,300.40	72,289.63	76,040.99	71,302.97	106,313.95	106,311.12	64,610.18	919,718.47	76,643.21
Total				1,535,345.80	1,657,124.27	1,604,737.68	1,710,026.75	1,956,830.49	1,650,810.53	1,742,298.50	1,750,549.28	1,600,819.85	1,845,194.06	1,768,114.89	1,444,017.53	20,265,869.63	1,688,822.47
Average *				118,103.52	127,471.10	123,441.36	131,540.52	150,525.42	126,985.43	134,022.96	134,657.64	123,139.99	141,938.00	136,008.84	111,078.27	1,558,913.05	129,909.42
Time Period											n	Avg	Median	Highest	Lowest		
1-3 Years											9	1,502,055	1,133,234	3,474,206	604,017		
3+ Years											4	1,686,844	1,601,744	2,502,117	1,041,772		

Sales Summary Fiscal Year 2023- Company-owned Outlet

Sales Summary - Unaudited Corporate Locations																	
12/31/2024																	
Location	Open Date	Yrs in Ops	State	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Total	Average Sales by Location
Stuart	Jul-17	7.5	FL	296,936.47	254,148.38	256,163.31	253,333.47	297,681.23	269,072.69	236,104.39	302,283.89	283,849.73	292,194.70	296,896.96	333,285.90	3,373,951.12	281,162.59
Total				296,936.47	254,148.38	256,163.31	253,333.47	297,681.23	269,072.69	236,104.39	302,283.89	283,849.73	292,194.70	296,896.96	333,285.90	3,373,951.12	281,162.59
Average *				296,936.47	254,148.38	256,163.31	253,333.47	297,681.23	269,072.69	236,104.39	302,283.89	283,849.73	292,194.70	296,896.96	333,285.90	3,373,951.12	281,162.59
Time Period											n	Avg					
3+ Years											1	3,373,951					

As of our December 31, 2023, we had 2 company-owned and 12 franchised outlets open and operating. This historical financial performance representation includes the results of our 2 company-owned outlets and 6 franchised outlets. We excluded 6 franchised outlets that did not operate for all 12 months and would not present a full year's financial representations. Two franchised outlets were transferred to new franchise owners and 4 franchised outlets opened during fiscal year 2023.

Financial Performance¹

Sales Summary Fiscal Year 2023- Franchised Outlets

Sales Summary - Unaudited Franchisee Locations																	
12/31/2023																	
Location	Open Date	Yrs in Ops	State	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Total	Average Sales by Location
Lakeville	Sep-18	6.3	MN	109,838.05	101,111.11	109,694.60	110,834.68	140,938.14	106,915.69	96,644.54	112,876.57	103,287.59	136,796.36	116,355.51	80,244.78	1,325,537.62	110,461.47
Corpus Christi	Sep-20	4.3	TX	113,249.36	77,356.27	97,997.09	89,177.09	105,955.48	99,625.29	88,898.28	98,027.17	70,396.66	86,578.29	73,418.88	102,904.64	1,105,582.50	92,131.88
Wellington	Oct-20	4.3	FL	272,053.05	251,230.83	312,795.76	240,521.71	242,460.89	228,799.03	198,011.00	175,726.00	195,458.00	223,649.00	224,651.00	219,249.72	2,764,605.99	232,050.50
Port St Lucie	Jan-22	3.0	FL	110,893.00	111,267.53	127,351.50	134,023.00	143,780.06	159,692.71	124,869.00	149,880.00	132,745.00	153,233.00	142,839.00	156,441.71	1,647,035.53	137,252.96
Viera	Feb-22	2.9	FL	137,281.56	143,154.77	173,064.84	186,502.54	208,224.11	220,411.50	230,312.00	269,158.00	225,773.00	268,343.00	303,812.00	225,378.22	2,591,415.54	215,951.30
Delray Beach	Dec-22	2.1	FL	33,554.12	92,109.81	97,923.45	72,211.48	84,576.58	87,132.37	79,027.00	87,332.00	93,053.00	76,606.00	78,439.00	81,179.73	923,144.54	76,928.71
Total				776,869.14	776,250.32	878,827.24	833,270.59	925,933.28	902,576.59	817,761.82	892,999.74	820,713.25	947,205.65	939,515.39	865,398.80	10,377,321.72	864,776.81
Average *				129,478.19	129,375.05	146,471.21	138,878.42	154,322.21	150,429.43	136,293.64	148,833.29	136,785.54	157,067.61	156,585.90	144,233.13	1,729,553.62	144,129.47
Time Period											n	Avg	Median	Highest	Lowest		
1-3 Years											3	1,720,532	1,647,036	2,591,416	923,145		
3+ Years											3	1,738,575	1,325,538	2,764,606	1,105,583		

Sales Summary Fiscal Year 2023- Company-owned Outlets

Sales Summary - Unaudited Corporate Locations																	
12/31/2023																	
Location	Open Date	Yrs in Ops	State	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Total	Average Sales by Location
Stuart	Jul-17	7.5	FL	300,408.67	283,211.10	342,062.41	321,669.41	306,978.00	332,740.00	298,641.00	314,734.00	272,153.00	354,973.00	320,693.00	278,652.01	3,726,915.60	310,576.30
Palm Beach Gardens	Apr-21	3.8	FL	141,078.37	116,951.33	126,714.49	105,869.52	115,457.06	95,623.00	112,803.00	120,347.00	137,385.00	101,886.00	111,320.00	115,710.04	1,401,144.81	116,762.07
Total				441,487.04	400,162.43	468,776.90	427,538.93	422,435.06	428,363.00	411,444.00	435,081.00	409,538.00	456,859.00	432,013.00	394,362.05	5,128,060.41	427,338.37
Average *				220,743.52	200,081.22	234,388.45	213,769.47	211,217.53	214,181.50	205,722.00	217,540.50	204,769.00	228,429.50	216,006.50	197,181.03	2,564,030.21	213,669.18
Time Period											n	Avg					
1-3 Years											1	1,401,145					
3+ Years											1	3,726,916					

¹ Sales means all revenue less taxes and refunds to customers.

Written substantiation of the data used in preparing these figures will be made available to you upon reasonable request. The information presented above has not been audited.

Other than the preceding financial performance representation, we do not make any financial performance representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our Chief Legal Officer by contacting Margaret Lai, Esq., Relive Headquarters, 2300 SW Gateway Place, Stuart, Florida 34997, (772) 631-7266, margaret.lai@relivehealth.com, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
Systemwide Outlet Summary
For Years 2022 to 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	5	8	+3
	2023	8	12	+4
	2024	12	24	+12
Company-Owned ⁽²⁾	2022	4	3	-1
	2023	3	2	-1
	2024	2	1	-1
Total Outlets	2022	9	11	+2
	2023	11	14	+3
	2024	14	25	+11