

| <b>Provision</b>                                  | <b>Section of the<br/>Avis License<br/>Agreement</b> | <b>Summary</b>   |
|---|--|--|
| t. Integration/merger clause                      | 14.2(a)  | Only terms of license agreement, its exhibits, its schedules, the Standards, and Transfer Requirements are enforceable. Any representations or promises outside of the disclosure document and license agreement may not be enforceable. Notwithstanding the foregoing, nothing in this or any related agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits and amendments. |
| u. Dispute resolution by arbitration or mediation | None   |  |
| v. Choice of forum                                | 14.9   | Subject to state law, you agree to the jurisdiction of New Jersey courts.  |
| w. Choice of law                                  | 14.8   | Subject to state law, New Jersey law applies.  |

### **Item 18**

#### **PUBLIC FIGURES**

Avis does not use any public figures to promote Avis Franchises.

### **Item 19**

#### **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Avis does not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. Avis also does not authorize its employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, Avis may provide you with actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Shari Asarch at (973) 496-3444, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20**

**OUTLETS AND FRANCHISEE INFORMATION**

**TABLE NO. 1**

**SYSTEMWIDE OUTLET SUMMARY FOR YEARS 2022-2024<sup>(1)</sup>**

| <b>Outlet Type</b>   | <b>Year</b> | <b>Outlets at the Start of the Year</b> | <b>Outlets at the End of the Year</b> | <b>Net Change (+/-)</b> |
|----------------------|-------------|---|---------------------------------------|-------------------------|
| <b>Franchised</b>    | 2022        | 161                                     | 167                                   | +6                      |
|                      | 2023        | 167                                     | 169                                   | +2                      |
|                      | 2024        | 169                                     | 186                                   | +17                     |
| <b>Company-owned</b> | 2022        | 1,586                                   | 1,637                                 | +51                     |
|                      | 2023        | 1,637                                   | 1,691                                 | +54                     |
|                      | 2024        | 1,691                                   | 1,714                                 | +23                     |
| <b>Total Outlets</b> | 2022        | 1,747                                   | 1,804                                 | +57                     |
|                      | 2023        | 1,804                                   | 1,860                                 | +56                     |
|                      | 2024        | 1,860                                   | 1,900                                 | +40                     |

<sup>(1)</sup>All figures are as of December 31 for that year.

**TABLE NO. 2**

**TRANSFERS OF OUTLETS FROM FRANCHISEES TO  
NEW OWNERS (OTHER THAN FRANCHISOR OR AN AFFILIATE) FOR YEARS 2022-2024**

| <b>State</b> | <b>Year</b> | <b>Number of Transfers</b> |
|--------------|-------------|----------------------------|
| New Jersey   | 2022        | 33                         |
|              | 2023        | 0                          |
|              | 2024        | 0                          |
| Wyoming      | 2022        | 0                          |
|              | 2023        | 0                          |
|              | 2024        | 3                          |
| <b>TOTAL</b> | 2022        | 33                         |
|              | 2023        | 0                          |
|              | 2024        | 3                          |