

	Provision	Section in Franchise Agreement	Summary
v.	Choice of Forum	Sections 22.4 & 23	California. (This is subject to applicable state law.)
w.	Choice of Law	Sections 22.4 & 23	California law applies, except as stated in State Addenda to this Franchise Disclosure Document. (This is subject to applicable state law.)

The State Addenda in **Exhibit E**, if applicable, may also describe certain state laws that may supersede the Franchise Agreement in your relationship with us including the areas of termination and renewal of the franchise.

#### **ITEM 18. PUBLIC FIGURES**

We do not use any public figures to promote our franchise.

#### **ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Carl Peterson, 318 Diablo Road, Suite 265, Danville, CA 94526, (925) 263-9545, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20. OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**  
**System-Wide Outlet Summary**  
**for Years 2022 – 2024**

<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
Franchised	2022	124	128	4
	2023	128	131	3
	2024	131	133	2
Company- Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	124	128	4
	2023	128	131	3
	2024	131	133	2

**Table No. 2**  
**Transfers of Outlets from Franchisees to New Owners**  
**(other than the Franchisor) for Years 2022 – 2024**

<b>State</b>	<b>Year</b>	<b>Number of Transfers</b>
AZ	2022	1
	2023	1
	2024	0
CA	2022	1
	2023	2
	2024	3
CO	2022	0
	2023	0
	2024	1
FL	2022	2
	2023	1
	2024	2
GA	2022	1
	2023	0
	2024	0