

PROVISION	SECTION IN AGREEMENT	SUMMARY
		Los Angeles, CA. Subject to state law.
v. Choice of forum	<p>Section 23 in Area Development Agreement.</p> <p>Section 23 in Franchise Agreement.</p>	<p>Subject to state law (See State Specific Addenda at Exhibit K of this disclosure document), the venue for all proceedings relating to or arising out of the Area Development Agreement is the Superior Court of California for the County of Los Angeles, California or the United States District Court for the Central District Court of California, unless otherwise brought by us. Subject to state law.</p> <p>Subject to state law, the venue for all proceedings relating to or arising out of the Franchise Agreement is the Superior Court of California for the County of Los Angeles, California or the United States District Court for the Central District Court of California, unless otherwise brought by us. Subject to state law.</p>
w. Choice of law	<p>Section 23 in Area Development Agreement.</p> <p>Section 23 in Franchise Agreement.</p>	<p>Subject to state law, Kansas law applies.</p> <p>Subject to state law, Kansas law applies</p>

ITEM 18 PUBLIC FIGURES

TBC does not use any public figure to promote its franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a

franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Other than the information provided in the tables below, we do not furnish or provide prospective franchisees any oral or written information concerning the actual or potential sales, revenue, costs, income or profits of any Fitness Studio.

You should conduct your own investigation of the costs and expenses you will incur in operating the Fitness Studio. Franchisees and former franchisees, listed below in Item 20 and in Exhibit H, may be one source of such information.

Written substantiation of the data presented in the following tables will be made available to you upon reasonable request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will sell as much.

The first chart below provides certain information regarding franchised Fitness Studios in operation at the end of the 2024 calendar year. The information is categorized by revenue into three categories: the Top 20% of franchised Fitness Studios by revenue (the “Top 20%”), the middle 60% of franchised Fitness Studios by revenue (the “Middle 60%”); and the lower 20% of franchised Fitness Studios by Revenue (the “Lower 20%”). The first chart displays the Average Revenue, Median Revenue, High Revenue and Low Revenue with respect to each category for 2024. All franchised locations that were open at the end of 2024 are included in the first chart unless the location was not open for at least ten months during 2024. 88 franchised locations are included in the first chart. Two franchised locations that were in operation at the end of 2024 were excluded from the first chart below and their information is provided in the second chart. Information for the ten company-owned locations that were in operation at the end of 2024 is provided in the third chart. Fifteen franchised locations closed in 2024 prior to the end of 2024; they are not included in the charts because they were not in operation at the end of 2024.

**2024 Revenue for Franchised Fitness Studios that Were In Operation at the End of 2024
(And Were Open for At Least 10 Months During 2024)**

	Top 20%	Number Above/ Number Below	Middle 60%	Number Above/ Number Below	Lower 20%	Number Above/ Number Below	All	Number Above/ Number Below
Average Revenue	\$659,658	6/12	\$411,587	26/26	\$214,744	9/9	\$422,065	41/47
Median Revenue	\$646,244	9/9	\$406,183	26/26	\$211,926	9/9	\$406,183	44/44
High Revenue	\$947,442	NA	\$543,256	NA	\$281,603	NA	\$947,442	NA
Low Revenue	\$545,261	NA	\$301,966	NA	\$113,861	NA	\$113,861	NA