

<b>Provision</b>	<b>Section in Addendum</b>	<b>Summary</b>
t. Integration/merger clause	Section 15	Only the terms of the Multi-Territory Addendum and the Franchise Agreement governing the Franchised Business are binding (subject to applicable state law). Any representations or promises outside of the disclosure document and Addendum may not be enforceable. Nothing in the Addendum or any related agreement is intended to disclaim the representations we made in the latest franchise disclosure document that we furnished to you. (subject to applicable state law)
u. Dispute resolution by arbitration or mediation	Section 13	Same terms as Franchise Agreement. (subject to applicable state law)
v. Choice of forum	Section 13	Same terms as Franchise Agreement. (subject to applicable state law)
w. Choice of law	Section 12	Same terms as Franchise Agreement. (subject to applicable state law)

## **ITEM 18**

### **PUBLIC FIGURES**

We do not presently use any public figures to promote, endorse, or recommend our franchise.

## **ITEM 19**

### **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

### **BACKGROUND**

#### **Canadian Businesses**

This Item 19 discloses the historical financial performance of certain EverLine Coatings and Services Businesses operating under the Proprietary Marks and utilizing the System within one (1) or more Designated Territory(ies) within Canada as of December 31, 2024 (each, a "CN Business"). As of December 31, 2024, there were a total of twenty-three (23) CN Businesses operating in Canada, namely: (i) the one (1) CN Business owned and operated by an affiliate of ours and our Affiliate Franchisor (the "Affiliate Business"); and (ii) twenty-two (22) franchised CN Businesses that are independently owned and operated by System franchisees that have entered into franchise agreements with our Affiliate Franchisor. Sixteen (16) of the CN Businesses were (i) open and operating throughout the entire 2024 Calendar Year (ii) on a full-time basis (the "2024 Disclosed CN Businesses"). Whenever the term "Calendar Year" appears

in this Item 19, it means January 1 through December 31 of the applicable year. The 2024 Disclosed CN Businesses do not include (a) one (1) CN Business that opened during the 2024 Calendar Year; and (b) one (1) CN Business whose operations were combined with another CN Business; and five (5) CN Businesses that were open for the entire 2024 Calendar Year but individually operated on a part-time basis either as a side business (as part of other service-based operations) or in material default of their franchise agreement with our Affiliate Franchisor. Contact information for the CN Businesses will be made available upon request.

#### United States Businesses

This Item 19 also discloses the historical financial performance of certain EverLine Coatings and Services Franchised Businesses operating under the Proprietary Marks and utilizing the System within one (1) or more Designated Territory(ies) within the United States as of December 31, 2024 (each, a “US Business”). Contact information for the US Businesses may be found in Item 20 and Exhibit E to this Disclosure Document.

2024 Disclosed US Businesses: As of December 31, 2023, there were fifty-six (56) US Businesses in operation. During the 2024 Calendar Year: (a) one (1) of these US Businesses was operated with another US Business by the same franchisee; (b) six (6) of these US Businesses were operated on a part-time basis, which is not aligned with the franchise model offered under this Disclosure Document; (c) and eight (8) of these US Businesses were transferred, terminated, or mutually terminated. We have excluded these fifteen (15) US Businesses from this Item 19 because the circumstances described are not typical of our US Businesses and the franchise offered under this Disclosure Document. The remaining forty-one (41) US Businesses were open as of December 31, 2023 and operated on a full-time basis for the entire 2024 Calendar Year (the “2024 Disclosed US Businesses”). The 2024 Disclosed US Businesses do not include the new US Businesses that opened during the 2024 Calendar Year.

2023-2024 Disclosed US Businesses: Eleven (11) of the 2024 Disclosed US Businesses were open as of December 31, 2022 and operated for the entire 2023 Calendar Year and 2024 Calendar Year (the “2023-2024 Disclosed US Businesses”).

#### Currency Exchange Rates and Conversion

The “Gross Sales” for the US Businesses in this Item 19 are in United States Dollars. Whenever “Gross Sales” for the CN Businesses are disclosed in this Item 19, they have been converted to United States Dollars from Canadian Dollars. In Section I of this Item 19, all amounts have been converted to United States Dollars from Canadian Dollars, including the Gross Sales, Cost of Goods Sold, Gross Profit, Disclosed Expenses, and Gross Sales Less Disclosed Expenses. However, please be advised that the Affiliate Business and other CN Business owners reported their Gross Sales information to our Affiliate Franchisor in Canadian Dollars given that their operations (and our Affiliate Franchisor) are located in Canada. The exchange rates below are taken from <https://www.exchangerates.org.uk>.

2022 Exchange Rate: During the 2022 Calendar Year, the exchange rate between Canadian Dollars and U.S. Dollars ranged from \$1 USD = \$1.2475 CAD (low-end) to \$1 USD = \$1.3883 CAD (high-end). The Affiliate Business’s financial data for the 2022 Calendar Year included in Section I of this Item 19 was converted from Canadian Dollars to U.S. Dollars with the average historical exchange rate during the 2022 Calendar Year, which was **\$1 USD = \$1.3019 CAD**.

2023 Exchange Rate: During the 2023 Calendar Year, the exchange rate between Canadian Dollars and U.S. Dollars ranged from \$1 USD = \$1.311 CAD (low-end) to \$1 USD = \$1.3881 USD (high-end). The Affiliate Business’s financial data for the 2023 Calendar Year included in Section I of this Item 19 was