

Provision	Section in Franchise Agreement	Summary
		or consult with: (a) any Competitive Business located at the Premises if you operate a Remanufacturing Facility; (b) any Competitive Business located in your Territory or any zip code where your Business served customers during the term of the Agreement.
s. Modification of the agreement	Section 17.12	Any amendment must be agreed upon by a super-majority.
t. Integration/merger clause	Section 17.11	Only the terms of the Franchise Agreement, Operations Manual, and other related written agreements are binding (subject to State and Federal laws). Any representations or promises outside of the disclosure document and franchise agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	Section 17.2	Requires Arbitration of Claims except injunctive relief (subject to applicable state law).
v. Choice of forum	17.2	Georgia (subject to applicable state law)
w. Choice of law	17.1	Georgia law applies generally, except for applicable franchise laws of other states (subject to applicable state law).

ITEM 18 **PUBLIC FIGURES**

AWRS does not use any public figure to promote its franchise. No public figure is involved in the management of AWRS.

ITEM 19 **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Tables A, B, C, and D. are based on the sales of all Alloy franchisees in the system as of December 31, 2023.

Table A reflects the sales of Alloy franchised facilities broken out by mobile sales and remanufacturing sales, which are outsourced to a third party. The table breaks down sales by population located within a franchisee's market area.

Table B reflects the sales of Alloy franchised facilities broken out by mobile sales and remanufacturing sales- which are provided on the franchisee's business premises. The table breaks down sales by population located within a franchisee's market area.

Table C reflects the average, and median sales for all franchisees operating their businesses, but where they outsource their remanufacturing business. This table also breaks down sales into thirds (top, middle, and lowest). The table also breaks down these results by population greater and less than 1,000,000 persons or less than 1,000,000 persons.

Table D presents the same information as Table C, but the results reflect only those franchisees that provide remanufacturing services at the franchisee's facility.

Most franchisees that open their Alloy Wheel facilities will opt to outsource their remanufacturing business, but other franchisees may opt to conduct the remanufacturing business in their shop either at the commencement of their operations or at a later date.

Table E reflects the profit and loss statement for our company owned facility in Chicago, Illinois for 2023, which we have operated for 20 years. We do not collect information from our franchisees to be able to construct profit and loss statements for the franchised locations.

The table's left column displays gross revenues for mobile sales only. This column also includes operating costs and the gross margins generated from these sales. The middle column breaks down gross revenues and expenses by truck. It is estimated that you each truck that you use in your business has a capacity to generate \$200,000 in annual sales. Revenues above that threshold would require that you obtain an additional truck for each \$200,000 of business that can be generated from your facility.

Some outlets have generated sales in these amounts. Your individual results may differ. There is no assurance that your outlet will generate the sales reported on these tables.

Table A

Population	Mobile Sales 2023	Reman Sales 2023	Total 2023
1,814,957	\$1,285,143	\$237,003	\$1,522,146
3,060,353	\$1,428,940	\$0	\$1,428,940
1,746,758	\$1,058,817	\$0	\$1,058,817
1,345,169	\$799,368	\$167,051	\$966,419
1,159,237	\$736,596	\$170,756	\$907,352
1,203,342	\$668,917	\$217,447	\$886,364
1,212,018	\$492,033	\$318,399	\$810,432
2,173,804	\$86,350	\$638,660	\$725,010
616,740	\$609,729	\$15,705	\$625,435
1,895,690	\$527,623	\$17,576	\$545,199
1,415,410	\$499,985	\$0	\$499,985
765,471	\$484,889	\$0	\$484,889

Population	Mobile Sales 2023	Reman Sales 2023	Total 2023
979,682	\$481,446	\$0	\$481,446
882,702	\$416,262	\$21,914	\$438,176
433,943	\$364,115	\$27,700	\$391,815
2,415,135	\$356,662	\$2,580	\$359,242
1,310,314	\$260,855	\$49,342	\$310,197
1,247,868	\$304,755	\$4,750	\$309,505
1,368,723	\$287,739	\$0	\$287,739
1,242,914	\$282,735	\$0	\$282,735
1,110,172	\$245,468	\$20,505	\$265,973
685,321	\$150,395	\$113,567	\$263,961
616,928	\$244,821	\$17,570	\$262,391
368,085	\$236,405	\$0	\$236,405
2,809,372	\$208,874	\$24,215	\$233,089
271,791	\$220,400	\$0	\$220,400
679,687	\$215,598	\$3,695	\$219,293
574,807	\$183,735	\$29,730	\$213,465
1,634,560	\$208,707	\$0	\$208,707
1,184,966	\$188,655	\$0	\$188,655
1,409,327	\$187,270	\$155	\$187,425
532,273	\$177,305	\$0	\$177,305
2,408,751	\$156,820	\$10,595	\$167,415
896,907	\$86,045	\$48,755	\$134,800
682,018	\$119,890	\$6,511	\$126,401
394,056	\$86,862	\$9,580	\$96,442
3,353,949	\$84,085	\$0	\$84,085
1,115,458	\$57,920	\$0	\$57,920
	\$14,492,212	\$2,173,761	\$16,665,973

Table B

Population	Mobile Sales 2023	Reman Sales 2023	Total 2023
6,360,354	\$685,238	\$3,121,503	\$3,806,741
4,592,167	\$2,535,466	\$0	\$2,535,466
2,159,188	\$1,546,303	\$915,098	\$2,461,401
3,011,848	\$1,154,033	\$1,003,255	\$2,157,288
4,048,716	\$859,301	\$1,087,716	\$1,947,018
3,217,801	\$782,615	\$629,388	\$1,412,003
3,085,583	\$455,806	\$762,636	\$1,218,442
2,408,711	\$314,536	\$381,373	\$695,909
4,406,962	\$290,561	\$206,487	\$497,048
3,044,854	\$188,669	\$263,272	\$451,941

Population	Mobile Sales 2023	Reman Sales 2023	Total 2023
2,240,281	\$200,456	\$106,596	\$307,052
1,664,916	\$935,052	\$732,542	\$1,667,594
1,899,984	\$832,050	\$678,957	\$1,511,007
1,554,348	\$1,119,089	\$84,312	\$1,203,401
1,505,117	\$1,084,477	\$0	\$1,084,477
845,599	\$366,696	\$684,581	\$1,051,277
1,475,213	\$232,866	\$708,544	\$941,410
1,672,299	\$333,638	\$600,807	\$934,445
1,402,416	\$214,014	\$719,816	\$933,830
799,284	\$923,678	\$0	\$923,678
1,119,794	\$866,698	\$1,200	\$867,898
1,067,721	\$794,007	\$0	\$794,007
1,800,000	\$293,028	\$339,063	\$632,091
1,457,761	\$366,200	\$250,746	\$616,946
444,895	\$292,847	\$288,172	\$581,019
1,038,476	\$316,059	\$196,257	\$512,316
1,241,475	\$282,988	\$199,377	\$482,365
1,757,055	\$345,353	\$43,227	\$388,580
	\$18,611,725	\$14,004,924	\$32,616,649

Table C

Remanufacturing outsourced

Sales 2023	Sales 2023		
	Total	> 1 million pop.	< 1 million pop.
System Average	\$438,578	\$534,493	\$291,508
System Median	\$287,739	\$310,197	\$236,405
Top third avg	\$841,726	\$1,038,185	\$484,352
Middle third avg	\$297,048	\$370,657	\$240,490
Bottom third avg	\$155,159	\$174,159	\$149,683

Table D

Remanufacturing operations are done on the shop premises.

Sales 2023	Sales 2023		
	Total	> 2 million pop.	< 2 million pop.
System Average	\$1,164,880	\$1,590,028	\$889,785

	Total	> 2 million pop.	< 2 million pop.
Sales 2023	\$934,445		
System Median		\$1,412,003	\$923,678
Top third avg	\$1,992,036	\$2,740,224	\$1,243,194
Middle third avg	\$914,103	\$1,525,821	\$890,772
Bottom third avg	\$496,595	\$487,987	\$535,553

Table E

Profit and Loss Statement

Mobile Repair Revenue	\$1,127,313	\$187,885		
Materials	38,526	6,421	3.4%	
Tech Labor	359,648	59,941	31.9%	
Benefits	35,384	5,897	3.1%	
Fuel	30,950	5,158	2.7%	
Registration, R&M	9,828	1,638	0.9%	
Marketing Fee	1,200	1,200	0.6%	flat fee, not de
Royalty (6%)	67,639	11,273	6.0%	
Gross Margin	\$584,139	\$96,356	51.3%	
Workers' comp insurance is included. Other insurances are not included.				

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

TABLE NO. 1
System-wide Outlet Summary
For Years Ending 2021 2022 and 2023

(Column 1) Outlet Type	(Column 2) Year	(Column 3) Outlets at the Start of the Year	(Column 4) Outlets at the End of the Year	(Column 5) Net Change
Franchised	2021	96	88	-8
	2022	88	82	-6
	2023	82	78	-4