

	ADA: Section 10(F) and Appendix E	pursued in Palm Beach County, Florida (subject to applicable state law).
w. Choice of Law	FA: Section 23.1; Schedules 2 and 3 ADA: Section 10(F); Appendix E(1)	FA and ADA: Except as to claims governed by federal law, Florida law applies (subject to applicable state law).

ITEM 18. PUBLIC FIGURES

We do not currently use any public figures to promote our franchise.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular franchised location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Dmytro Nartov, 2617 Division Avenue, West Palm Beach, Florida 33407, 805-216-6071, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

TABLE 1
SYSTEMWIDE OUTLET SUMMARY
FOR YEARS 2022 TO 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	24	76	+52
	2023	76	107	+31
	2024	107	124	+17
Company-Owned*	2022	10	10	0
	2023	10	10	0
	2024	10	8	-2
Total Outlets	2022	34	86	+52
	2023	86	117	+31
	2024	117	132	+15

*Company-Owned refers to outlets run by our Affiliates.