

## ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Franchisor provides one (1) financial performance representation in this disclosure document: Net Sales at One Traditional and Two Non-Traditional Frank & Furter's Restaurants (Three (3) Total Restaurants) from April 2024 through March 2025. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Lyle Myers, Chief Development Officer, Frankfurters Franchising LLC, 4250 N Drinkwater Blvd, Suite #165, Scottsdale, Arizona 85251, and 888-303-3399, the Federal Trade Commission, and the appropriate state regulatory agencies.

### NET SALES AT ONE TRADITIONAL AND TWO NON-TRADITIONAL FRANK & FURTER'S RESTAURANTS (THREE (3) TOTAL RESTAURANTS) FROM APRIL 2024 THROUGH MARCH 2025.

Traditional Franchised Locations April 2024-March 2025													
Location	24-Apr	24-May	24-Jun	24-Jul	24-Aug	24-Sep	24-Oct	24-Nov	24-Dec	25-Jan	25-Feb	25-Mar	Total
Berryessa	\$56,213	\$63,026	\$57,205	\$57,812	\$66,768	\$50,197	\$60,366	\$44,026	\$51,205	\$66,926	\$68,415	\$86,990	\$729,149

Non-Traditional Franchised Locations April 2024-March 2025													
Location	24-Apr	24-May	24-Jun	24-Jul	24-Aug	24-Sep	24-Oct	24-Nov	24-Dec	25-Jan	25-Feb	25-Mar	Total
Valley Fair	\$56,074	\$59,907	\$67,110	\$65,855	\$60,225	\$49,508	\$50,127	\$63,038	\$83,767	\$67,001	\$63,632	\$77,245	\$763,489
Oakridge	\$33,985	\$36,565	\$40,193	\$44,733	\$37,045	\$28,327	\$30,078	\$32,990	\$42,090	\$31,520	\$36,795	\$39,643	\$433,964

### Explanatory Notes

(1) **Time Period:** The three Restaurants included in this financial performance representation were rebranded from a different restaurant concept in March 2024. This financial performance representation reflects each Restaurant's first 12 months of operations after the rebrand.

- (2) **Traditional Franchised Location:** We currently have one traditional franchised location. We define a traditional franchised location as a Restaurant in a retail inline strip center location or free standing restaurant that includes between 1000-2000 square feet of retail space. We intend to focus our brand and store layouts on traditional franchised locations.
- (3) **Non-Traditional Franchised Locations:** We currently have two non-traditional franchised locations that operate in mall food courts. We define non-traditional franchise locations as mall food courts, airports, military bases, universities, hospitals, office buildings, bus/train stations. We do not intend to focus our brand and store layouts on non-traditional franchise locations but are including the results of these locations as we may, in certain circumstances, agree to allow you to operate a non-traditional location.
- (4) The Restaurants included in this financial performance representation are the only Restaurants in operation at the time that this financial performance representation is made.
- (5) Written substantiation for the representation will be made available to the prospective franchisee upon your reasonable request.
- (6) **These Restaurants have generated the above results. Your individual results may differ. There is no assurance that you'll sell as much.**

## ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

**Table 1**  
**Systemwide Outlet Summary For years 2022 to 2024**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2022	0	0	0
	2023	0	0	0
	2024	0	3	+3
Company-Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	0	0	0
	2023	0	0	0
	2024	0	3	+3

**Table 2**  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For years 2022 to 2024**

Column 1 State	Column 2 Year	Column 3 Number of Transfers
All states	2022	0
	2023	0
	2024	0
Total	2022	0
	2023	0
	2024	0

**Table 3**  
**Status of Franchised Outlets For years 2022 to 2024**

Column 1 State	Column 2 Year	Column 3 Outlets at Start of Year	Column 4 Outlets Opened	Column 5 Terminations	Column 6 Non-renewals	Column 7 Reacquired by Franchisor	Column 8 Ceased Operations - Other Reasons	Column 9 Outlets at End of the Year
California	2022	0	0	0	0	0	0	0
	2023	0	0	0	0	0	0	0
	2024	0	3	0	0	0	0	3
All Other States	2022	0	0	0	0	0	0	0
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
Totals	2022	0	0	0	0	0	0	0
	2023	0	0	0	0	0	0	0