

Provision		Section in Franchise Agreement	Summary
t.	Integration/merger clause	Section 20(G);	Only the terms of the Franchise Agreement are binding, subject to applicable state law. Any other promises may not be enforceable. Nothing in the Franchise Agreement or any related document is intended to disclaim the representations made in this Disclosure Document. Any representations or promises outside of the Franchise Disclosure Document and other agreements may not be enforceable.
u.	Dispute resolution by arbitration or mediation	Section 19(A)	Except for certain claims, all disputes must be arbitrated in Dallas, Texas, subject to applicable state law.
v.	Choice of forum	Sections 18(D) and 19	All disputes that are subject to arbitration must be arbitrated in Tarrant County, Texas. Other claims may be decided by any court of competent jurisdiction located closest to Tarrant County, Texas, subject to applicable state law.
w.	Choice of law	Section 20(D)	Apply law of the state of Texas, subject to applicable state law.

## ITEM 18. PUBLIC FIGURES

We do not use any public figure to promote our franchise.

## ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under circumstances.

Below we disclose the historical financial performance of our franchised outlets operating at any point during the trailing 12 months from April 1, 2024 to March 31, 2025 (the “Measuring Period”). This representation is based on 13 operating franchised locations who ordered robots and recorded sales in the Measuring Period. We have excluded any franchised outlets who did not record robot sales and only obtained revenue through the transfer of service contracts from our affiliate, RobotLAB Inc to the outlet. To the extent the disclosed outlets also earned revenue through service contracts, that amount is included in the tables.

The explanatory notes included with the following charts are an integral part of this financial performance representation and should be read in their entirety for a full understanding of the information contained in the following charts.

**Table 1**

This Table 1 discloses the invoice performance data for the disclosed franchised outlets during the Measuring Period.

	<b>Invoice Amount</b>
Max	\$855,154
Min	\$1,180
Median	\$7,320
Average	\$26,042
# of Invoices at or above Average	18 (22%)

**Table 2**

This Table 2 discloses the invoice-level gross profit margin for the disclosed franchised outlets during the Measuring Period.

	<b>Gross Margin<sup>1</sup></b>
Max	83%
Min	39%
Median	53%
Average	57%

**Notes to Tables above:**

1. The invoices used to calculate margin include the sale of robots and service contracts. There are 81 total invoices measured in Table 1. 41 monthly invoices are for warranty transfers of existing customers from us to franchisees.
2. “Gross Margin” is calculated as the invoice amount minus the Cost of Goods Sold. All royalties and transaction fees apply to invoice-level income from customers and will be deducted from the gross margin percentages mentioned above before paid to you.
3. You will get 30% discount off MSRP, (which is typically set by manufacturers), from each product that needs to be sourced from a vendor (such as, but not limited to: robots, accessories, consumables, custom software, etc.).
4. You and your team will be trained on providing services to customers, and you will retain 100% of services income from services you will provide to customers. (Such as, but not limited to: warranties, installation services, repairs, content creation, etc.) If you need our team to interface with the customers, we will charge you our standard rates as published from time to time.

5. About 75% of the customers are taking warranties, and we see an average income of 18% of the robot cost as warranty income, per robot, per year. You will experience on average \$250 cost of parts, per robot, per year, to satisfy parts purchases needed from us.

**Additional Notes about Outlet Performance:**

1. Written substantiation to support the information appearing in this financial performance representation is available to you upon reasonable request.

**Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.**

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Elad Inbar, 950 East State Highway 114 STE 160, Southlake, Texas 76092 by email at Franchise@RobotLAB.com, or by phone at 415-702-3033, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20.  
OUTLETS AND FRANCHISEE INFORMATION**

**TABLE 1  
SYSTEMWIDE OUTLET SUMMARY  
FOR YEARS 2022 TO 2024**

Outlet Type*	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
<b>Franchised Business Locations</b>	2022	0	0	0
	2023	0	5	+5
	2024	5	29	+24
<b>Company-Owned Locations</b>	2022	1	1	0
	2023	1	1	0
	2024	1	0	-1
<b>Total Locations</b>	<b>2022</b>	<b>1</b>	<b>1</b>	<b>0</b>
	<b>2023</b>	<b>1</b>	<b>6</b>	<b>+5</b>
	<b>2024</b>	<b>6</b>	<b>29</b>	<b>+23</b>

**\*Our franchised outlets operate in Blocks, currently we have 29 outlets operating 64 Blocks.**

**TABLE 2  
TRANSFERS OF OUTLETS FROM FRANCHISEE TO NEW OWNER  
(OTHER THAN COMPANY-OWNED LOCATIONS) FOR YEARS 2022 TO 2024**

State	Year	Number of Transfers
<b>TOTAL</b>	<b>2022</b>	<b>0</b>
	<b>2023</b>	<b>0</b>
	<b>2024</b>	<b>0</b>