

p. Your death or disability	Paragraph 14(b)(u)	Franchise must be assigned by estate to approved buyer within 6 months.
q. Non-competition	Paragraph 15(a)	No involvement in competing business anywhere in U.S. The Franchise Agreement's provision(s) are subject to state law.
r. Non-competition covenants after Franchise is terminated or expires	Paragraph 15(b)	No competing business for 2 years within 25 miles of another Jason's Deli (including after assignment). The Franchise Agreement's provision(s) are subject to state law.
s. Modification of agreement	None	No modification generally, but Operating Manual subject to change.
t. Integration/merger	Paragraph 20	Only the terms of Franchise Agreement are binding (subject to state law). Any representations or promises outside this disclosure document and the Franchise Agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	None	N/A
v. Choice of forum	Paragraph 17	Litigation must be in Beaumont, Texas, unless prohibited by state law.
w. Choice of law	Paragraph 17	The Franchise Agreement is governed by the laws of Texas. Nevertheless, state laws may apply.

ITEM 18 PUBLIC FIGURES

No compensation or other benefit is given or promised to a public figure arising in whole or in part from the use of a public figure in the name or symbol of the franchise, or the endorsement or recommendation of the franchise by a public figure in advertisements. You may use the name of a public figure in your promotional efforts or advertising, but only with our prior approval. There are no public figures involved in our actual management or control.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance

information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19; for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about the franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Troy Cormier c/o Deli Management, Inc. 350 Pine Street, Suite 1775, Beaumont, Texas 77701, 409-838-1976, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 **OUTLETS AND FRANCHISEE INFORMATION**

Table No. 1
System-Wide Outlet Summary
For Years 2022/2023/2024

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2022	78	79	1
	2023	79	77	-2
	2024	77	73	-4
Company-Owned	2022	165	162	-3
	2023	162	160	-2
	2024	160	163	3
Total Outlets	2022	243	241	-2
	2023	241	237	-4
	2024	237	236	-1

*As of the close of last fiscal year there are no outstanding Area Development agreements.

Table No. 2
Transfer of Outlets from Franchisee to New Owners (Other than the Franchisor)
For Years 2022/2023/2024

Column 1	Column 2	Column 3
State	Year	Number of Transfers
	2022	0
	2023	0
	2024	0