

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a Franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Bruegger's Franchise Corporation does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing Bakery, however, we may provide you with the actual records of that Bakery. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Matthew Copenhaver at 1720 S. Bellaire Street, Suite Skybox, Denver, Colorado 80222, tel. (303) 568-8000, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table 1
SYSTEM-WIDE OUTLET SUMMARY
2022 to 2024 (Note 1)

Outlet Type	Year	Outlets at Start of Year	Outlets at the End of the Year	Net Change
Franchised	2022	53	52	-1
	2023	52	49	-3
	2024	49	48	-1
Company	2022	136	135	-1
	2023	135	132	-3
	2024	132	130	-2
Total	2022	189	187	-2
	2023	187	181	-6
	2024	181	178	-3

Note 1: The figures in Tables 1-5 are as of the end of each calendar year; however, our fiscal year is a 52/53-week period ending on the last Tuesday in December, and normally consists of 13 four-week periods. Our last fiscal year was a 53-week period ending on December 31, 2024.