

	Obligation	Section in Franchise Agreement (FA) or Development Agreement (DA)	Summary
w.	Choice of law	FA: 26.2 DA: 8	Subject to state law, Washington law applies.

ITEM 18 **PUBLIC FIGURES**

We do not use any public figures to promote our franchise.

ITEM 19 **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

There were two Affiliate-Owned Businesses in operation as of December 31, 2024. We set forth below certain historical data of one Affiliate-Owned Business that was open for the entire 2024 calendar year. We excluded the results of one Affiliate-Owned Business that was not open for the entire 2024 calendar year and one Affiliate-Owned Business that closed in 2024 and whose business operations were assumed by our original Affiliate-Owned Business.

Annual Gross Sales	Mobile Patrol	Standing Guard	Off Duty Law Enforcement
\$6,998,219	\$2,396,075	\$4,578,643	\$23,501

NOTES

1. The term "Gross Sales" in this financial performance representation means the aggregate amount of all revenues generated from the sale of all services, products, merchandise and all other income of every kind related to the GoJoe Patrol business (including the proceeds from business interruption insurance), whether for cash or credit (and regardless of collection in the case of credit). The following are not included in Gross Sales: (a) the amount of any refunds, credits, allowances and adjustments; (b) the amount of any sales taxes or other taxes collected from customers and paid directly to the appropriate taxing authority; (c) proceeds from insurance with respect to property damage or liability; (d) proceeds from any civil forfeiture, condemnation or seizure by governmental entities; and (e) uncollectable amounts subject to the limitation that uncollectable amounts cannot exceed one half of one percent (0.5%) of Gross Sales for any fiscal year and subsequent collections of charged off amounts must be included in Gross Sales when collected.

2. Written substantiation of the data used in preparing this financial performance representation will be made available to you upon reasonable request.

3. Our Affiliate-Owned Business offers services that are substantially similar to the services that you will offer for sale in your GoJoe Patrol Business including mobile patrol services, which are patrol services offered in our branded vehicles, standing guard services, which are offered on site with a qualified security officer, and off duty law enforcement services, which are guard services provided by off duty law enforcement officers.

4. These businesses have earned this much. Your individual results may differ. There is no assurance that you will earn as much.

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Shawn Sladich, our President and General Counsel, at 7011 E Trent Avenue, Suite 103, Spokane Valley, Washington 99212 and 509-869-4432, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 **OUTLETS AND FRANCHISEE INFORMATION**

Table No. 1
Systemwide Outlet Summary for 2022 to 2024

Outlet Type	Year	Outlets at Start of Year	Outlets at End of Year	Net Change
Franchised	2022	0	0	0
	2023	0	1	+1
	2024	1	2	+1
Affiliate-Owned	2022	1	2	+1
	2023	2	2	0
	2024	2	2	0
Total Outlets	2022	1	2	+1
	2023	2	3	+1
	2024	3	4	+1

Table No. 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
for 2022 to 2024

State	Year	Number of Transfers
All	2022	0
	2023	0
	2024	0