

## **ITEM 18 PUBLIC FIGURES**

We do not use any public figures to promote our franchise.

## **ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

There are 3 types of financial performances representations in this Item 19:

- Chart 1: Overview of Franchise and Company-Owned mobile unit performance by Model that were in operation for the entire calendar year ending December 31, 2024;
- Chart 2: Annual revenue in 2024, which includes revenue comparisons for 2023 vs 2024, for each of the 68 franchised locations by franchise owner (some franchise owners own multiple territories and share mobile units amongst all territories) and 2 company stores, including data for each mobile unit (referenced by Multi Mobile unit Model and Single Mobile unit Model) that were in operation for the entire calendar year ending December 31, 2024; and
- Chart 3: Spreadsheet showing annual revenue history by calendar year in business, for each Multi Territory Franchise Owner and for each Single Territory Franchise Owner, from the beginning of the franchised business.

The sales experience included in Charts 1, 2 and 3 of this Item 19 represents the annual revenue, subject to the assumptions outlined below, of 68 franchised locations by franchise owner and 2 company stores in operation for the entire year from January 1 through December 31, 2024. There are 70 franchised locations in operation as of April 15, 2025. As of December 31, 2024, there were 124 franchised mobile units and 4 Company-Owned mobile units operating throughout the United States and 1 franchised mobile unit operating in Canada.

During 2024, 1 franchise location was mutually terminated and 1 franchise location abandoned their franchise and both locations were excluded from the tables in this Item 19.

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## Chart 1

### Overview of Franchise and Company Store referenced by model for calendar year ending December 31, 2024.

Multi-Mobile unit Model: 2 or more Mobile units

Single Mobile unit Model: 1 Mobile unit

Overview of Franchise Van Performance								
Model	FA Owner	2024 Revenue	Vans	Van Revenue	Low Van Revenue	High Van Revenue	# of owners who attained Van Revenue	% of owners who attained Van Revenue
Multi Van Model	29	\$ 15,674,176	104	\$ 150,713	\$ 49,409	\$ 353,321	9	31%
Average		\$ 540,489	4	\$ 138,906			12	41%
Median		\$ 354,011	3	\$ 130,675			15	52%
Single Van Model	21	\$ 2,708,119	21	\$ 128,958	\$ 47,576	\$ 237,287	9	43%
Average		\$ 128,958	1	\$ 128,958			9	43%
Median		\$ 128,003	1	\$ 128,003			11	52%
Systemwide Total	50	\$ 18,382,296	125					
CCI Company Store								
Stores	2024 Revenue	Vans	Van Revenue			# attained avg van revenue	% attained avg van revenue	
Multi Van Model	1	\$ 465,767	3	\$ 155,256			1	100%
Single Van Model	1	\$ 74,157	1	\$ 74,157			1	100%
Company Store Total	2	\$ 539,924	4					

Overview of Franchise Vans								
Model	FA Owner	% of System Owners	Total Vans	Owner Vans	Low Vans	High Vans	# of owners who attained vans	% of owners who attained vans
Multi Van Model	29	58.0%	104	3.59	2	21	8	28%
			Average	4			8	28%
			Median	3			15	52%
Single Van Model	21	42.0%	21	1.00	1	1	21	100%
			Average	1			21	100%
			Median	1			21	100%
Systemwide Total	50	100.0%	125					
Overview of Company Stores Vans								
Stores	% of Stores	Total Vans			# of stores who attained vans	% of stores who attained vans		
Multi Van Model	1	50.0%	3			1	100%	
Single Van Model	1	50.0%	1			1	100%	
Systemwide Total	2	100.0%	4					

## **Chart 2**

**Annual revenue in 2024 compared with 2023 annual revenue for each of the 68 franchised locations by franchise owner and 2 company stores, including data for each Mobile unit (Referenced by Model and Franchisee)**

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**FRANCHISEE and COMPANY OWNED BUSINESSES**  
**FOR THE PERIOD OF JANUARY 1 THROUGH DECEMBER 31, 2024 COMPARED WITH**  
**2023 ANNUAL REVENUE**

MULTI VAN MODEL									
FA FA Owner	Major Market	Year Started	2024 Revenue	Mobile Unit	AVG Van	2023 Revenue	Mobile Unit	AVG Van	2024 Revenue vs 2023 Revenue
2 Neff, Zebraskas, Kaiser	South Bend, Elkhart, Indianapolis, IN	1991	\$4,120,055	21	\$196,193	\$4,825,902	22	*	\$219,359 -14.63%
4 Waitekus, Doug & Jill	Chicago, IL;	1991	\$1,572,846	6	\$262,141	\$1,544,885	6		\$257,481 1.81%
2 Kettelhack, Werner & Alicia	Jacksonville, FL; Brunswick-Savannah, GA	2002	\$684,638	4	\$171,160	\$654,029	4	**	\$163,507 4.68%
1 Hunt, Dave	Sandusky, Cleveland, OH	1994	\$289,776	2	\$144,888	\$276,670	2		\$138,335 4.74%
2 McCoy, Andy	Phoenix, Mesa, Scottsdale, AZ	1995	\$373,120	4	\$93,280	\$368,505	4		\$92,126 1.25%
1 Shreve, Jesse	Peoria, IL	1995	\$666,645	5	\$133,329	\$633,701	4		\$158,425 5.20%
1 Bocian, Joe	Boulder, Greeley, Ft. Collins, CO	1997	\$616,933	3	\$205,644	\$772,439	4		\$193,110 -20.13%
1 Walker, Steve	Pensacola, Destin, FL	1997	\$238,110	2	\$119,055	\$267,940	2		\$133,970 -11.13%
1 Aridjian, Arthur	Los Angeles, CA	1999	\$380,590	2	\$190,295	\$339,338	2		\$169,669 12.16%
1 Seo, Ben	Orlando, FL	2002	\$303,134	2	\$151,567	\$332,942	2		\$166,471 -8.95%
1 Koselke/Mendez	Tucson, AZ	2005	\$176,555	2	\$88,278	\$213,371	2		\$106,686 -17.25%
1 Makolm, Steve	Charlotte, NC	2009	\$216,585	2	\$108,293	\$158,993	2		\$79,496 36.22%
1 Strosinski, Jeff	Omaha-Council Bluffs, NE	2009	\$706,641	2	\$353,321	\$656,456	2		\$328,228 7.64%
1 Crowe, Jim	Fort Payne, AL	2012	\$247,046	5	\$49,409	\$251,187	4		\$62,797 -1.65%
4 Boyer, Jeff	Arlington, Grapevine, Lewisville, Frisco, TX	2014	\$653,377	5	\$130,675	\$617,339	5		\$123,468 5.84%
1 Earnest, Frank & Lena	Northern Oklahoma City, OK	2015	\$382,828	3	\$127,609	\$432,869	4		\$108,217 -11.56%
1 Fishman, Robert	Westchester, NY	2015	\$477,737	3	\$159,246	\$468,539	4		\$117,135 1.96%
3 Bennett, Jeff	St. Louis, MO	2015	\$272,364	2	\$136,182	\$283,184	2		\$141,592 -3.82%
3 Mulheran, Mike	Minneapolis, MN	2015	\$291,191	3	\$97,064	\$328,525	3		\$109,508 -11.36%
2 Perry, Warren	Brandywine, PA & Wilmington, DE	2015	\$161,917	2	\$80,959	\$282,656	2		\$141,328 -42.72%
1 Martin, Curtis	Hershey, PA	2016	\$128,047	2	\$64,024	\$136,614	2		\$68,307 -6.27%
1 McNairy, Lynette	Douglas County, CO	2016	\$303,869	3	\$101,290	\$266,693	2		\$133,346 13.94%
1 Hebekeuser, Adam	Lansing, MI	2016	\$726,652	5	\$145,330	\$656,904	4		\$164,226 10.62%
1 Weber, Jeremy	Grand Rapids, MI	2016	\$354,011	2	\$177,006	\$336,748	2		\$168,374 5.13%
3 German, Patrick	Clearwater, Tampa, Ft Myers, FL	2016	\$420,835	3	\$140,278	\$257,216	2		\$128,608 63.61%
1 Chu, Florence - Scott, Joe	San Jose, CA	2017	\$193,325	2	\$96,662	\$267,458	2		\$133,729 -27.72%
1 Rozsypal, John & Mary-Shea	Ann Arbor, MI	2017	\$386,230	3	\$128,743	\$317,582	3		\$105,861 21.62%
1 Weil, Eric and Karen	Portland, OR	2017	\$201,392	2	\$100,696	\$196,330	2		\$98,165 2.58%
1 Smith, Anthony	Colorado Springs, CO	2018	\$127,729	2	\$63,865	\$151,300	2		\$75,650 -15.58%
45 29 - FA Owners			\$15,674,176	104	\$150,713	\$16,296,312	103		\$158,217 -3.82%
FA		Average	\$540,489	4	\$138,906	\$561,942	4		\$140,937 0.21%
		Median	\$354,011	3	\$130,675	\$328,525	2		\$133,729 1.81%

\* Upholstery is generally done via mobile unit. However, the Neff, Zebraskas, Kaiser location has a separate physical location providing upholstery services only. Those services are not included in 2024, or 2023, revenue. The upholstery revenue not included in 2024 revenue was \$1,904,180. This upholstery revenue of \$1,904,180 plus 2024 mobile unit revenue of \$4,120,055, totals \$6,024,235. The upholstery revenue not included in 2023 revenue was \$2,037,743. This upholstery revenue of \$2,037,743 plus 2023 mobile unit revenue of \$4,825,902, totals \$6,863,645.

\*\*Waitekus owned GA/FL in 2023

Multi Van Model	Major Market	Year Started	2024 Revenue	Mobile Unit	AVG Van	2023 Revenue	Vans	AVG Van	2023 Revenue vs 2022 Revenue
1 CCI company store	Milw, WI	1999	\$465,767	3	\$155,256	\$540,889	4	\$135,222	-13.89%
1 Totals									
		Average	\$465,767	3	\$155,256	\$540,889	4	\$135,222	-13.89%
		Median	\$465,767	3	\$155,256	\$540,889	4	\$135,222	-13.89%

SINGLE VAN MODEL										
FA FA Owner	Major Market	Year Started	2024 Revenue	Vans	AVG Van	2023 Revenue	Vans	AVG Van	2023 Revenue vs 2022 Revenue	
1 Parce, Logan	Ashville, NC; Greenfield, SC	1995	\$105,611	1	\$105,611	\$122,988	2	\$61,494	-14.13%	
1 Selkirk, Graeme	Ontario, Canada	1995	\$74,255	1	\$74,255	\$94,110	1	\$94,110	-21.10%	
1 Hoehne, Bernice	Gulfport-Hattiesburg, MS	1996	\$132,338	1	\$132,338	\$156,355	1	\$156,355	-15.36%	
1 Valdivia, Stacy	Tampa, FL	1996	\$168,561	1	\$168,561	\$175,344	1	\$175,344	-3.87%	
1 Leavene, Jeremy	Columbia, Jefferson, MO	2002	\$89,500	1	\$89,500	\$90,915	1	\$90,915	-1.56%	
1 Green, Kevin	Raleigh, NC	2006	\$77,378	1	\$77,378	\$89,231	1	\$89,231	-13.28%	
1 Olin, Eamie	Atlanta, GA	2013	\$94,300	1	\$94,300	\$100,520	1	\$100,520	-6.19%	
1 Parnell, Lee	Austin, TX	2014	\$128,505	1	\$128,505	\$121,174	1	\$121,174	6.05%	
2 East, Chris	Columbus, OH	2015	\$213,115	1	\$213,115	\$218,589	1	\$218,589	-2.50%	
1 Lawrence, Tim	New Orleans, LA	2015	\$79,347	1	\$79,347	\$96,680	1	\$96,680	-17.93%	
1 Leimone, Susan	Houston, TX	2016	\$155,353	1	\$155,353	\$193,363	1	\$193,363	-19.66%	
1 Budel, Franz	Miami, FL	2016	\$74,024	1	\$74,024	\$86,491	1	\$86,491	-14.41%	
1 Bensimon, Andrew	Leesburg, VA	2017	\$128,003	1	\$128,003	\$174,288	1	\$174,288	-26.56%	
1 Francis, Tom	Thomaston, CT	2017	\$47,576	1	\$47,576	\$56,999	1	\$56,999	-16.53%	
2 Wein, Jeremy & Heather	Atlanta, GA	2017	\$166,070	1	\$166,070	\$174,339	1	\$174,339	-4.74%	
1 Batchelder, Paul	Mobile, AL	2018	\$237,287	1	\$237,287	\$241,953	1	\$241,953	-1.93%	
1 Cruz, Anthony & Renaldo	Bethlehem, PA	2018	\$225,507	1	\$225,507	\$199,941	1	\$199,941	12.79%	
1 Lui, Heather	NE Minneapolis	2018	\$144,276	1	\$144,276	\$180,099	2	\$90,050	-19.89%	
1 Smith, Paul	Eric, PA	2018	\$112,972	1	\$112,972	\$110,333	1	\$110,333	2.39%	
1 Hughes, Jeff	Provo, UT	2022	\$122,893	1	\$122,893	\$110,091	1	\$110,091	11.63%	
1 Yamamoto, Greg	Pearl City, HI	2022	\$131,249	1	\$131,249	\$128,789	2	\$64,395	1.91%	
23 FA	21 - FA Owners		\$2,708,119	21	\$128,958	\$2,922,594	24	\$121,774.73	-7.34%	
		Average	\$128,958	1	\$128,958	\$139,171	1	\$128,888	-7.85%	
		Median	\$128,003	1	\$128,003	\$122,081	1	\$110,091	-6.19%	

  

Single Van Model	Major Market	Year Started	2024 Revenue	Vans	AVG Van	2023 Revenue	Vans	AVG Van	2023 Revenue vs 2022 Revenue	
1 CCI company store	Cleves, OH	2019	\$74,157	1	\$74,157	\$64,361	1	\$64,361	15.22%	
1 Totals										
		Average	\$74,157	1	\$74,157	\$64,361	1	\$64,361	15.22%	
		Median	\$74,157	1	\$74,157	\$64,361	1	\$64,361	15.22%	

**Chart 2: Basis of Compilation**

The sales experience included above in Chart 1 and 2 of this Item 19 represents the annual revenue, subject to the assumptions outlined below, of 70 locations (68 franchised and 2 company owned) in operation for the entire year from January 1 through December 31, 2024. There are 70 franchised locations in operation as of April 15, 2025. As of December 31, 2024, there were 124 franchised mobile units and 4 Company-Owned mobile units operating throughout the United States and 1 franchised mobile unit operating in Canada.

Of the 68 franchised locations operating for the full 12 month period from January 1 through December 31, 2024, there were 29 franchise owners that operated with two or more mobile units referenced as the Multi Mobile Unit Model, and 21 franchise owners that operated with one mobile unit referenced to as the Single Mobile Unit Model.

Some franchise owners own multiple territories and share franchised mobile units amongst all territories. There are 50 independent franchise owners and 11 of those independent franchise owners operate two or more franchise locations, as described in the first column of Chart 2.

### **Chart 3**

**Spreadsheet showing annual revenue history for Multi Territory Franchise Owners and Single Territory Franchise Owners, with Company Store operations listed separately**

STATEMENT OF ACTUAL HISTORICAL REVENUE  
FOR EACH FULL CALENDAR YEAR

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# MULTI TERRITORY FRANCHISE OWNERS

Start Date	FA	Last Name	Market	First Full Calendar Year as described (or disclosed) in this Item 19					
				Model	1 Year	2 Years	3 Years	4 Years	5 Years
Jul-91	4	Waitekus	Chicago, IL	Multi Territory	2 \$125,005	\$196,578	\$281,208	\$402,221	\$467,353
Jul-02	2	Waitekus - Kettelhack	Jacksonville, FL; Savannah, GA	Multi Territory					
Jul-91	2	Neff, Kaiser, Zebrauskas	South Bend, Elkhart, Goshen, Ft. Wayne, Indianapolis, IN	Multi Territory	\$80,285	\$208,536	\$268,475	\$330,237	\$331,428
Aug-95	2	McCoy	Phoenix, Mesa, Scottsdale, AZ	Multi Territory	\$212,872	\$275,988	\$372,141	\$527,155	\$677,385
Feb-15	4	Boyer	Arlington, Grapevine, Lewisville, Frisco, TX	Area Developer	\$70,469	\$255,139	\$425,631	2,3 \$630,016	4 \$580,702
Mar-15	3	Mulheran	Minneapolis, MN	Multi Territory	\$101,002	\$197,493	2,3 \$235,592	\$223,880	\$228,386
Mar-15	3	Bennett	St Louis, MO	Area Developer	\$104,343	2 \$145,966	\$200,857	3 \$190,611	\$203,970
Jun-15	2	Perry	Brandywine, PA & Wilmington, DE	Multi Territory	\$114,762	2 \$125,411	\$106,714	\$102,650	\$100,852
Jun-15	2	East	Columbus, OH	Multi Territory	2 \$170,639	\$240,395	\$225,058	\$205,135	\$148,445
Aug-16	3	German	Clearwater, Tampa, Ft. Meyers	Multi Territory	\$126,228	\$131,796	2 \$207,665	\$198,557	\$173,703
Aug-17	2	Wein	Atlanta, GA	Multi Territory	2 \$75,839	\$148,659	\$131,011	\$164,436	\$155,791
	29			Average Sales	\$118,144	\$192,596	\$245,435	\$297,490	\$306,802
			# Owners who Attained Average Sales		4	6	4	4	4
			% Owners who Attained Average Sales		40%	60%	40%	40%	40%
			Median Sales		\$109,553	\$197,036	\$230,325	\$214,508	\$216,178
Dec-99		Company	Milwaukee, WI;	Multi Territory	\$221,098	\$319,287	\$359,941	\$424,479	\$483,742
			# Stores who Attained Average Sales		1	1	1	1	1
			% Stores who Attained Average Sales		100%	100%	100%	100%	100%

Start Date	FA	Last Name	6 Years	7 Years	8 Years	9 Years	10 Years	11 Years
Jul-91	4	Waitekus	\$486,595	\$694,763	\$941,191	\$924,913	\$1,090,500	\$1,013,993
Jul-02	2	Waitekus - Kettelhack						
Jul-91	2	Neff, Kaiser, Zebrauskas	\$330,875	\$353,570	\$356,400	\$355,665	\$365,950	\$453,953
Aug-95	2	McCoy	\$730,042	\$712,988	\$769,415	\$743,592	\$825,710	\$1,033,568
Feb-15	4	Boyer	\$744,997	\$761,679	\$617,339	\$653,377		
Mar-15	3	Mulheran	\$280,391	\$308,382	\$328,525	\$291,191		
Mar-15	3	Bennett	\$231,697	\$233,200	\$283,184	\$272,364		
Jun-15	2	Perry	\$159,603	\$161,952	\$282,656	\$161,917		
Jun-15	2	East	\$165,201	\$194,260	\$218,589	\$213,115		
Aug-16	3	German	\$163,187	3 \$257,216	\$420,835			
Aug-17	2	Wein	\$174,339	\$166,070				
	29		\$346,693	\$384,408	\$468,682	\$452,017	\$760,720	\$833,838
			3	3	3	3	2	2
			30%	30%	33%	38%	67%	67%
			\$256,044	\$282,799	\$356,400	\$323,428	\$825,710	\$1,013,993
Dec-99		Company	\$475,244	\$515,750	\$676,768	\$738,056	\$693,157	\$651,524
			1	1	1	1	1	1
			100%	100%	100%	100%	100%	100%

Start Date	FA	Last Name	12 Years	13 Years	14 Years	15 Years	16 Years	17 Years
Jul-91	4	Waitekus	3 \$883,139	\$886,813	\$759,511	\$775,787	\$870,064	\$871,400
Jul-02	2	Waitekus - Kettelhack	\$443,837	\$566,804	\$698,505	\$784,235	\$1,011,779	\$758,935
Jul-91	2	Neff, Kaiser, Zebrauskas	\$568,108	\$762,686	\$961,383	\$953,511	\$814,458	\$537,215
Aug-95	2	McCoy	\$1,058,864	\$883,834	\$662,528	\$703,409	\$728,999	\$695,244
Feb-15	4	Boyer						
Mar-15	3	Mulheran						
Mar-15	3	Bennett						
Jun-15	2	Perry						
Jun-15	2	East						
Aug-16	3	German						
Aug-17	2	Wein						
	29		\$738,487	\$775,034	\$770,482	\$804,235	\$856,325	\$715,699
			2	2	1	1	2	2
			50%	50%	25%	25%	50%	50%
			\$725,623	\$823,260	\$729,008	\$780,011	\$842,261	\$727,090
Dec-99		Company	\$624,036	\$727,680	\$805,727	\$819,681	\$746,725	\$700,244
			1	1	1	1	1	1
			100%	100%	100%	100%	100%	100%



Start Date	FA	Last Name	18 Years	19 Years	20 Years	21 Years	22 Years	23 Years
Jul-91	4	Waitekus	\$823,401	\$830,787	<sup>4</sup> \$887,691	<sup>5</sup> \$1,040,410	\$1,192,758	\$1,184,333
Jul-02	2	Waitekus - Kettelhack	\$638,244	\$679,105	<sup>2</sup> \$844,972	\$927,314	\$877,660	\$884,581
Jul-91	2	Neff, Kaiser, Zebrauskas	\$375,906	\$545,285	\$488,056	\$854,513	\$1,441,544	\$2,339,629
Aug-95	2	McCoy	\$716,905	\$690,139	\$669,830	\$679,215	\$675,640	\$690,378
Feb-15	4	Boyer						
Mar-15	3	Mulheran						
Mar-15	3	Bennett						
Jun-15	2	Perry						
Jun-15	2	East						
Aug-16	3	German						
Aug-17	2	Wein						
	29		\$638,614	\$686,329	\$722,637	\$875,363	\$1,046,901	\$1,274,730
			2	2	2	2	2	1
			50%	50%	50%	50%	50%	25%
			\$677,574	\$684,622	\$757,401	\$890,914	\$1,035,209	\$1,034,457
Dec-99		Company	\$671,053	\$716,769	\$645,945	\$574,811	\$571,501	\$533,720
			1	1	1	1	1	1
			100%	100%	100%	100%	100%	100%

Start Date	FA	Last Name	24 Years	25 Years	26 Years	27 Years	28 Years	29 Years
Jul-91	4	Waitekus	\$1,271,726	\$1,315,042	\$1,334,580	<sup>6</sup> \$1,535,778	\$1,558,322	\$1,430,001
Jul-02	2	Waitekus - Kettelhack	\$910,491	\$912,264	\$1,054,177	\$933,629	\$917,083	\$740,230
Jul-91	2	Neff, Kaiser, Zebrauskas	\$2,512,394	\$3,981,855	\$5,146,801	<sup>3</sup> \$5,392,251	\$4,551,291	\$4,180,041
Aug-95	2	McCoy	\$599,380	\$443,049	\$444,840	\$424,404	\$368,505	\$373,120
Feb-15	4	Boyer						
Mar-15	3	Mulheran						
Mar-15	3	Bennett						
Jun-15	2	Perry						
Jun-15	2	East						
Aug-16	3	German						
Aug-17	2	Wein						
	29		\$1,323,498	\$1,663,053	\$1,995,100	\$2,071,516	\$1,848,800	\$1,680,848
			1	1	1	1	1	1
			25%	25%	25%	25%	25%	25%
			\$1,091,109	\$1,113,653	\$1,194,379	\$1,234,704	\$1,237,703	\$1,085,116
Dec-99		Company	\$540,889	\$465,767				
			1	1				
			100%	100%				

Start Date	FA	Last Name	30 Years	31 Years	32 Years	33 Years
Jul-91	4	Waitekus	\$1,445,276	\$1,419,424	\$1,544,885	\$1,572,846
Jul-02	2	Waitekus - Kettelhack	\$748,801	\$750,791	\$654,029	\$684,608
Jul-91	2	Neff, Kaiser, Zebrauskas	\$6,326,449	\$7,716,899	\$6,863,645	\$6,024,235
Aug-95	2	McCoy				
Feb-15	4	Boyer				
Mar-15	3	Mulheran				
Mar-15	3	Bennett				
Jun-15	2	Perry				
Jun-15	2	East				
Aug-16	3	German				
Aug-17	2	Wein				
	29		\$2,840,175	\$3,295,705	\$3,020,853	\$2,760,563
			1	1	1	1
			33%	33%	33%	33%
			\$1,445,276	\$1,419,424	\$1,544,885	\$1,572,846