

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to disclose information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of December 31, 2024, we had a total of 20 franchised AR Businesses, one company-owned AR Business, four AR Business owned by our employees and 202 Assisting Hands Business franchises. Of the 202 Assisting Hands Business franchises, 120 were supported by AR Businesses.

The information in the tables below is a historical financial performance representation of the franchised AR Businesses that (i) were in operation for 12 months or longer for each calendar year and (ii) supported at least one Assisting Hands Business franchise ("Reporting Group") for the entire calendar year ("Reporting Period"). We have not included the affiliate-owned AR Business in the Reporting Group, two AR Businesses that weren't open a full year as of December 31, 2024 (Missouri and SE Pennsylvania) and two AR Businesses that did not have any franchised Assisting Hands Businesses in their Territory (Indiana and South Michigan).

Reporting Period	Reporting Group
2020	8 Franchised AR Locations
2021	8 Franchised AR Locations
2022	13 Franchised AR Locations
2023	17 Franchised AR Locations
2024	20 Franchised AR Locations

We have obtained these numbers from internal records and systems. The numbers below have not been audited, but we have no reason to doubt their accuracy.

Average Royalty Received Per Franchised AR Business For the Reporting Group During the Reporting Period

Reporting Period	Average AR Royalty Per AR Business	Median AR Royalty per AR Business	High AR Royalty	Low AR Royalty	% and # met or exceeded avg
2020	\$134,312	\$102,365	\$358,756	\$11,662	50% / 4
2021	\$153,501	\$54,584	\$384,069	\$6,712	44% / 4
2022	\$168,277	\$113,561	\$413,273	\$11,686	40% / 4
2023	\$129,765	\$54,352	\$495,462	\$470	29% / 5
2024	\$129,153	\$39,657	\$529,863	\$839	30% / 6

Notes:

1. For purposes of this Item 19, the term “AR Royalty” means the amounts we pay to AR Businesses for commissions for revenues we receive from third-party franchisees that purchase Assisting Hands Business franchises in a Development Territory. This is calculated as 50% of the royalty fee we receive from franchisees.

2. The financial performance representations above do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit.

3. The Reporting Group includes two AR Businesses owned by employees of the franchisor.

4. Area Representatives territory size varies depending on the geographic location. The financial performance information in this Item 19 presents per AR Business averages regardless of territory size. AR Businesses with larger territories may receive higher AR Royalties than AR Businesses with smaller territories. The Table below provides territory information on each of the 20 AR Businesses in the 2024 Reporting Group. We have not included the AR Business in Indiana because it doesn’t have any Assisting Hands Businesses in its Development Territory and therefore does not receive any AR Royalties.

Area Representative Development Territory	Number of Assisting Hands Businesses in Development Territory	Number of Assisting Hands Business Franchisee Offices in Development Territory	Year Development Territory Opened	Total Population of Development Territory	Total Population 65+ in Development Territory
Arizona	7	4	2021	7,397,303	1,395,672
Atlanta, Georgia	4	3	2019	10,971,023	1,653,220
Austin, Texas	1	1	2020	5,074,397	649,572
Boston, Massachusetts	7	3	2018	6,879,053	1,251,573
Chicago, Illinois	18	12	2008	9,496,161	1,532,683
Maryland/Northern VA	17	6	2015	5,794,176	887,109
Dallas, Texas	8	4	2015	8,096,551	980,458
Fort Myers, Florida	20	7	2007	6,810,153	1,721,954
Houston, Texas	3	2	2008	8,500,489	1,085,893
Las Vegas, Nevada	1	1	2019	2,236,890	341,494
Miami, Florida	20	8	2016	9,883,588	1,886,565
Milwaukee, Wisconsin	5	2	2017	3,642,507	630,226
Nashville, Tennessee	1	1	2019	4,837,139	896,149

Area Representative Development Territory	Number of Assisting Hands Businesses in Development Territory	Number of Assisting Hands Business Franchisee Offices in Development Territory	Year Development Territory Opened	Total Population of Development Territory	Total Population 65+ in Development Territory
New England	1	1	2018	1,408,505	292,590
New Jersey	1	1	2023	9,339,889	1,658,005
North California	2	2	2022	8,133,468	1,287,348
North Florida	9	5	2020	5,556,693	1,195,024
Orange County, California	2	2	2020	3,583,744	575,310
North Carolina	1	1	2022	7,394,243	1,272,934
Utah	2	2	2022	3,428,660	405,741

Written substantiation of the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Some outlets have generated this amount. Your individual results may differ. There is no assurance that you'll sell as much.

Other than the preceding financial performance representation, Assisting Hands Home Care, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Lane Kofoed at 5700 E. Franklin Road, Suite #105, Nampa, Idaho 83687, 208-321-5510, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

Table No. 1

Systemwide Outlet Summary
For Years 2022 to 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised*	2022	16	20	+4
	2023	20	22	+2
	2024	22	24	+2
Company-Owned	2022	1	1	0
	2023	1	1	0
	2024	1	1	0
Total Outlets	2022	17	21	+4
	2023	21	23	+2
	2024	23	25	+2

*One of these outlets is owned by principals of the franchisor.

Table No. 2

Transfers of Outlets from Area Representatives to New Owners
(other than the Franchisor)
For Years 2022 to 2024

State	Year	Number of Transfers
Totals	2022	0
	2023	0
	2024	0